

2001—MSA--INFORMATION TECHNOLOGY CONSULTING SERVICES  
 USER GUIDE  
 RFP MSA 01 MA-01  
CONTRACTOR HOURLY RATE SCHEDULES  
 CATEGORY I = INDEPENDENT PROJECT OVERSIGHT ACTIVITIES  
 SUB-CATEGORY IA = INDEPENDENT VERIFICATION AND VALIDATION  
**YEAR 1 RATES**

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CONTRACTOR NAME	HOURLY RATES BY PERSONNEL CLASSIFICATION									
	Senior Project Manager	Project Manager	Senior Technical Leader	Technical Leader	Applications Analyst	Systems Analyst	Senior Programmer	Staff Programmer	Associate Programmer	Instructor
Access IT Consulting	\$154.73	\$133.76	\$119.45	\$106.98	\$ 92.81	\$ 89.98	\$142.83	\$125.26	\$ 95.08	\$ 89.55
API	\$150.00	\$120.00	\$120.00	\$105.00	\$ 95.00	\$ 95.00	\$ 95.00	\$ 85.00	\$ 75.00	\$125.00
Applied Knowledge	\$115.00	\$105.00	\$115.00	\$105.00	\$ 95.00	\$ 95.00	\$ 95.00	\$ 85.00	\$ 75.00	\$ 75.00
Auriga Corp.	\$125.00	\$100.00	\$100.00	\$ 90.00	\$ 75.00	\$ 75.00	\$100.00	\$ 90.00	\$ 75.00	\$ 75.00
Blackhawk	\$185.00	\$165.00	\$140.00	\$125.00	\$110.00	\$110.00	\$110.00	\$ 90.00	\$ 70.00	\$110.00
Booz Allen	\$185.00	\$170.00	\$135.00	\$110.00	\$100.00	\$105.00	\$115.00	\$105.00	\$ 95.00	\$ 60.00
Eclipse	\$185.00	\$155.00	\$175.00	\$145.00	\$140.00	\$135.00	\$135.00	\$125.00	\$ 95.00	\$145.00
Gov Connect	\$180.00	\$165.00	\$118.00	\$ 97.00	\$ 85.00	\$ 85.00	\$115.00	\$ 94.00	\$ 85.00	\$ 80.00
Information Integration Innovation (I <sup>3</sup> )	\$150.00	\$140.00	\$130.00	\$120.00	\$120.00	\$115.00	\$125.00	\$115.00	\$110.00	\$130.00
KPMG Consulting	\$341.00	\$239.00	\$239.00	\$188.00	\$126.00	\$188.00	\$188.00	\$154.00	\$ 74.00	\$188.00
Logicon	\$180.00	\$169.00	\$136.00	\$122.00	\$116.00	\$140.00	\$125.00	\$107.00	\$ 81.00	\$ 54.00
Priority Search	\$220.00	\$195.00	\$160.00	\$125.00	\$ 42.50	\$ 46.00	\$ 69.00	\$ 56.00	\$ 48.00	\$ 37.00
R & G	\$175.00	\$155.00	\$135.00	\$125.00	\$110.00	\$135.00	\$125.00	\$115.00	\$105.00	\$145.00
RCM	\$165.00	\$149.00	\$110.00	\$ 90.00	\$ 99.00	\$125.00	\$105.00	\$ 85.00	\$ 65.00	\$165.00
SAIC	\$195.00	\$140.00	\$170.00	\$110.00	\$100.00	\$ 95.00	\$ 90.00	\$ 85.00	\$ 75.00	\$ 80.00
SKA Consulting	\$175.00	\$166.00	\$152.00	\$140.00	\$135.00	\$125.00	\$ 95.00	\$ 85.00	\$ 80.00	\$ 90.00
Softex Corporation	\$ 90.00	\$ 75.00	\$ 90.00	\$ 80.00	\$ 57.00	\$ 57.00	\$ 80.00	\$ 70.00	\$ 60.00	\$ 40.00
Softmatrix	\$150.00	\$120.00	\$110.00	\$100.00	\$ 80.00	\$ 70.00	\$ 80.00	\$ 70.00	\$ 65.00	\$ 50.00
TRW	\$187.46	\$145.33	\$135.53	\$113.63	\$107.24	\$ 92.15	\$101.31	\$ 82.71	\$ 70.00	\$ 68.50
Zen & Art	\$ 90.00	\$ 80.00	\$ 75.00	\$ 70.00	\$ 65.00	\$ 65.00	\$ 60.00	\$ 55.00	\$ 50.00	\$ 40.00

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**YEAR 2 RATES**

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CONTRACTOR NAME	HOURLY RATES BY PERSONNEL CLASSIFICATION									
	Senior Project Manager	Project Manager	Senior Technical Leader	Technical Leader	Applications Analyst	Systems Analyst	Senior Programmer	Staff Programmer	Associate Programmer	Instructor
Access IT Consulting	\$160.15	\$138.44	\$123.63	\$110.72	\$ 96.06	\$ 93.13	\$147.83	\$129.64	\$ 98.41	\$ 92.69
API	\$154.00	\$124.00	\$124.00	\$108.00	\$ 98.00	\$ 98.00	\$ 98.00	\$ 88.00	\$ 77.00	\$129.00
Applied Knowledge	\$115.00	\$105.00	\$115.00	\$105.00	\$ 95.00	\$ 95.00	\$ 95.00	\$ 85.00	\$ 75.00	\$ 75.00
Auriga Corp.	\$131.00	\$105.00	\$105.00	\$ 95.00	\$ 79.00	\$ 79.00	\$105.00	\$ 95.00	\$ 79.00	\$ 79.00
Blackhawk	\$194.00	\$173.00	\$147.00	\$131.00	\$116.00	\$116.00	\$116.00	\$ 95.00	\$ 74.00	\$116.00
Booz Allen	\$194.00	\$179.00	\$141.00	\$116.00	\$105.00	\$110.00	\$120.00	\$110.00	\$ 99.00	\$ 63.00
Eclipse	\$190.00	\$159.00	\$180.00	\$149.00	\$144.00	\$139.00	\$139.00	\$128.00	\$ 98.00	\$149.00
Gov Connect	\$180.00	\$167.00	\$120.00	\$100.00	\$ 88.00	\$ 88.00	\$115.00	\$ 94.00	\$ 85.00	\$ 82.00
Information Integration Innovation (I <sup>3</sup> )	\$152.00	\$142.00	\$132.00	\$122.00	\$122.00	\$117.00	\$127.00	\$117.00	\$112.00	\$132.00
KPMG Consulting	\$358.00	\$251.00	\$251.00	\$197.00	\$133.00	\$197.00	\$197.00	\$161.00	\$ 78.00	\$197.00
Logicon	\$186.00	\$175.00	\$141.00	\$126.00	\$120.00	\$145.00	\$129.00	\$111.00	\$ 84.00	\$ 56.00
Priority Search	\$213.40	\$189.15	\$155.20	\$121.25	\$ 41.22	\$ 44.62	\$ 66.93	\$ 54.32	\$ 46.56	\$ 35.89
R & G	\$187.30	\$165.90	\$144.50	\$133.80	\$117.70	\$144.50	\$133.80	\$123.10	\$112.40	\$155.20
RCM	\$169.00	\$152.00	\$114.00	\$ 94.00	\$103.00	\$129.00	\$109.00	\$ 88.00	\$ 67.00	\$169.00
SAIC	\$195.00	\$140.00	\$170.00	\$110.00	\$100.00	\$ 95.00	\$ 90.00	\$ 85.00	\$ 75.00	\$ 80.00
SKA Consulting	\$175.00	\$166.00	\$152.00	\$140.00	\$135.00	\$125.00	\$ 95.00	\$ 85.00	\$ 80.00	\$ 90.00
Softex Corporation	\$ 90.00	\$ 75.00	\$ 90.00	\$ 80.00	\$ 57.00	\$ 57.00	\$ 80.00	\$ 70.00	\$ 60.00	\$ 40.00
Softmatrix	\$157.00	\$126.00	\$115.00	\$105.00	\$ 84.00	\$ 73.00	\$ 84.00	\$ 73.00	\$ 68.00	\$ 52.00
TRW	\$198.71	\$154.05	\$143.66	\$120.45	\$113.67	\$ 97.68	\$107.39	\$ 87.67	\$ 74.20	\$ 72.61
Zen & Art	\$ 95.00	\$ 85.00	\$ 82.00	\$ 75.00	\$ 70.00	\$ 70.00	\$ 65.00	\$ 60.00	\$ 50.00	\$ 40.00

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**YEAR 3 RATES**

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CONTRACTOR NAME	HOURLY RATES BY PERSONNEL CLASSIFICATION									
	Senior Project Manager	Project Manager	Senior Technical Leader	Technical Leader	Applications Analyst	Systems Analyst	Senior Programmer	Staff Programmer	Associate Programmer	Instructor
Access IT Consulting	\$165.75	\$143.29	\$127.96	\$114.60	\$ 99.42	\$ 96.39	\$153.00	\$134.18	\$101.85	\$ 95.93
API	\$159.00	\$127.00	\$127.00	\$111.00	\$101.00	\$101.00	\$101.00	\$ 90.00	\$ 80.00	\$133.00
Applied Knowledge	\$125.00	\$115.00	\$125.00	\$115.00	\$105.00	\$105.00	\$100.00	\$ 90.00	\$ 80.00	\$ 80.00
Auriga Corp.	\$138.00	\$110.00	\$110.00	\$ 99.00	\$ 83.00	\$ 83.00	\$110.00	\$ 99.00	\$ 83.00	\$ 83.00
Blackhawk	\$204.00	\$182.00	\$154.00	\$138.00	\$121.00	\$121.00	\$121.00	\$ 99.00	\$ 77.00	\$121.00
Booz Allen	\$204.00	\$188.00	\$148.00	\$121.00	\$110.00	\$115.00	\$126.00	\$115.00	\$104.00	\$ 66.00
Eclipse	\$195.00	\$163.00	\$185.00	\$153.00	\$148.00	\$143.00	\$143.00	\$132.00	\$101.00	\$153.00
Gov Connect	\$185.00	\$169.00	\$122.00	\$103.00	\$ 91.00	\$ 91.00	\$117.00	\$ 96.00	\$ 87.00	\$ 84.00
Information Integration Innovation (I <sup>3</sup> )	\$154.00	\$144.00	\$134.00	\$124.00	\$124.00	\$119.00	\$129.00	\$119.00	\$114.00	\$134.00
KPMG Consulting	\$376.00	\$263.00	\$263.00	\$207.00	\$139.00	\$207.00	\$207.00	\$169.00	\$ 82.00	\$207.00
Logicon	\$191.00	\$180.00	\$145.00	\$130.00	\$124.00	\$149.00	\$133.00	\$114.00	\$ 86.00	\$ 58.00
Priority Search	\$206.80	\$183.30	\$150.40	\$117.50	\$ 39.95	\$ 43.24	\$ 64.86	\$ 52.64	\$ 45.12	\$ 34.78
R & G	\$200.40	\$177.50	\$154.60	\$143.10	\$126.00	\$154.60	\$143.10	\$131.70	\$120.20	\$166.00
RCM	\$177.00	\$160.00	\$118.00	\$ 97.00	\$106.00	\$134.00	\$113.00	\$ 91.00	\$ 71.00	\$177.00
SAIC	\$197.00	\$141.00	\$172.00	\$111.00	\$101.00	\$ 96.00	\$ 91.00	\$ 86.00	\$ 76.00	\$ 81.00
SKA Consulting	\$175.00	\$166.00	\$152.00	\$140.00	\$135.00	\$125.00	\$ 95.00	\$ 85.00	\$ 80.00	\$ 90.00
Softex Corporation	\$ 92.00	\$ 77.00	\$ 92.00	\$ 82.00	\$ 59.00	\$ 59.00	\$ 82.00	\$ 72.00	\$ 62.00	\$ 42.00
Softmatrix	\$165.00	\$132.00	\$121.00	\$110.00	\$ 88.00	\$ 77.00	\$ 88.00	\$ 77.00	\$ 71.00	\$ 55.00
TRW	\$210.63	\$163.29	\$152.28	\$127.67	\$120.49	\$103.54	\$113.83	\$ 92.93	\$ 78.65	\$ 76.97
Zen & Art	\$102.00	\$ 92.00	\$ 90.00	\$ 82.00	\$ 75.00	\$ 75.00	\$ 72.00	\$ 65.00	\$ 52.00	\$ 45.00

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**YEAR 4 RATES**

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CONTRACTOR NAME	HOURLY RATES BY PERSONNEL CLASSIFICATION									
	Senior Project Manager	Project Manager	Senior Technical Leader	Technical Leader	Applications Analyst	Systems Analyst	Senior Programmer	Staff Programmer	Associate Programmer	Instructor
Access IT Consulting	\$171.55	\$148.30	\$132.44	\$118.61	\$102.90	\$ 99.76	\$158.36	\$138.88	\$105.41	\$ 99.29
API	\$164.00	\$131.00	\$131.00	\$115.00	\$104.00	\$104.00	\$104.00	\$ 93.00	\$ 82.00	\$137.00
Applied Knowledge	\$125.00	\$115.00	\$125.00	\$115.00	\$105.00	\$105.00	\$100.00	\$ 90.00	\$ 80.00	\$ 80.00
Auriga Corp.	\$145.00	\$116.00	\$116.00	\$104.00	\$ 87.00	\$ 87.00	\$116.00	\$104.00	\$ 87.00	\$ 87.00
Blackhawk	\$214.00	\$191.00	\$162.00	\$145.00	\$127.00	\$127.00	\$127.00	\$104.00	\$ 81.00	\$127.00
Booz Allen	\$214.00	\$197.00	\$156.00	\$128.00	\$116.00	\$121.00	\$133.00	\$121.00	\$110.00	\$ 70.00
Eclipse	\$201.00	\$168.00	\$190.00	\$157.00	\$152.00	\$147.00	\$147.00	\$136.00	\$104.00	\$157.00
Gov Connect	\$185.00	\$171.00	\$126.00	\$107.00	\$ 94.00	\$ 94.00	\$117.00	\$ 96.00	\$ 87.00	\$ 86.00
Information Integration Innovation (I <sup>3</sup> )	\$156.00	\$146.00	\$136.00	\$126.00	\$126.00	\$121.00	\$131.00	\$121.00	\$116.00	\$136.00
KPMG Consulting	\$395.00	\$277.00	\$277.00	\$217.00	\$146.00	\$217.00	\$217.00	\$178.00	\$ 86.00	\$217.00
Logicon	\$197.00	\$185.00	\$149.00	\$134.00	\$127.00	\$153.00	\$137.00	\$117.00	\$ 89.00	\$ 60.00
Priority Search	\$200.20	\$177.45	\$145.60	\$113.75	\$ 38.67	\$ 41.86	\$ 62.79	\$ 50.96	\$ 43.68	\$ 33.67
R & G	\$214.40	\$189.90	\$165.50	\$153.10	\$134.80	\$165.40	\$153.10	\$140.90	\$128.60	\$177.70
RCM	\$186.00	\$167.00	\$122.00	\$100.00	\$110.00	\$139.00	\$117.00	\$ 95.00	\$ 75.00	\$186.00
SAIC	\$201.00	\$144.00	\$175.00	\$113.00	\$103.00	\$ 98.00	\$ 93.00	\$ 88.00	\$ 78.00	\$ 83.00
SKA Consulting	\$175.00	\$166.00	\$152.00	\$140.00	\$135.00	\$125.00	\$ 95.00	\$ 85.00	\$ 80.00	\$ 90.00
Softex Corporation	\$ 92.00	\$ 77.00	\$ 92.00	\$ 82.00	\$ 59.00	\$ 59.00	\$ 82.00	\$ 72.00	\$ 62.00	\$ 42.00
Softmatrix	\$174.00	\$139.00	\$127.00	\$115.00	\$ 92.00	\$ 81.00	\$ 92.00	\$ 81.00	\$ 75.00	\$ 58.00
TRW	\$223.27	\$173.09	\$161.42	\$135.34	\$127.72	\$109.75	\$120.66	\$ 98.51	\$ 83.37	\$ 81.58
Zen & Art	\$110.00	\$100.00	\$ 95.00	\$ 90.00	\$ 80.00	\$ 80.00	\$ 78.00	\$ 70.00	\$ 55.00	\$ 50.00

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**YEAR 1 RATES**

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CONTRACTOR NAME	HOURLY RATES BY PERSONNEL CLASSIFICATION									
	Senior Project Manager	Project Manager	Senior Technical Leader	Technical Leader	Applications Analyst	Systems Analyst	Senior Programmer	Staff Programmer	Associate Programmer	Instructor
Access IT Consulting	\$154.73	\$133.76	\$119.45	\$106.98	\$ 98.81	\$ 89.98	\$142.83	\$125.26	\$ 95.08	\$ 89.55
ADS Systems Inc.	\$150.00	\$135.00	\$115.00	\$105.00	\$ 95.00	\$ 95.00	\$100.00	\$ 90.00	\$ 80.00	\$ 90.00
AEON Group	\$175.00	\$155.00	\$145.00	\$125.00	\$115.00	\$115.00	\$100.00	\$ 85.00	\$ 75.00	\$120.00
API	\$150.00	\$120.00	\$120.00	\$105.00	\$ 95.00	\$ 95.00	\$ 95.00	\$ 85.00	\$ 75.00	\$125.00
Applied Knowledge	\$115.00	\$105.00	\$115.00	\$105.00	\$ 95.00	\$ 95.00	\$ 95.00	\$ 85.00	\$ 75.00	\$ 75.00
Artech	\$100.00	\$ 85.00	\$ 80.00	\$ 75.00	\$ 67.00	\$ 70.00	\$ 70.00	\$ 65.00	\$ 60.00	\$ 60.00
AssignCorp	\$190.00	\$165.00	\$180.00	\$160.00	\$135.00	\$125.00	\$110.00	\$ 90.00	\$ 80.00	\$ 70.00
Best	\$175.00	\$160.00	\$125.00	\$110.00	\$ 85.00	\$ 85.00	\$ 90.00	\$ 70.00	\$ 60.00	\$ 90.00
Blackhawk	\$185.00	\$165.00	\$140.00	\$125.00	\$110.00	\$110.00	\$110.00	\$ 90.00	\$ 70.00	\$110.00
Booz Allen	\$185.00	\$170.00	\$135.00	\$110.00	\$100.00	\$105.00	\$115.00	\$105.00	\$ 95.00	\$ 60.00
Eclipse	\$185.00	\$155.00	\$175.00	\$145.00	\$140.00	\$135.00	\$135.00	\$125.00	\$ 95.00	\$145.00
Eskel Porter	\$240.00	\$150.00	\$140.00	\$120.00	\$110.00	\$115.00	\$140.00	\$ 98.00	\$ 80.00	\$ 70.00
Gov Connect	\$180.00	\$165.00	\$118.00	\$ 97.00	\$ 85.00	\$ 85.00	\$115.00	\$ 94.00	\$ 85.00	\$ 80.00
Hansen	\$225.00	\$200.00	\$175.00	\$165.00	\$135.00	\$185.00	\$150.00	\$135.00	\$112.00	\$150.00
Hubbert	\$175.00	\$168.00	\$150.00	\$137.00	\$ 98.00	\$100.50	\$140.00	\$110.00	\$ 95.00	\$ 97.00
Information Integration Innovation (I <sup>3</sup> )	\$150.00	\$140.00	\$130.00	\$120.00	\$120.00	\$115.00	\$125.00	\$115.00	\$110.00	\$130.00
KPMG Consulting	\$341.00	\$239.00	\$239.00	\$188.00	\$126.00	\$188.00	\$188.00	\$154.00	\$ 74.00	\$188.00
Logicon	\$180.00	\$169.00	\$136.00	\$122.00	\$116.00	\$140.00	\$125.00	\$107.00	\$ 81.00	\$ 54.00
MGT	\$220.00	\$190.00	\$150.00	\$130.00	\$170.00	\$130.00	\$120.00	\$105.00	\$ 95.00	\$150.00
Network Communications	\$250.00	\$200.00	\$140.00	\$120.00	\$150.00	\$ 60.00	\$100.00	\$ 80.00	\$ 50.00	\$ 40.00
NEX	\$175.00	\$125.00	\$175.00	\$125.00	\$105.00	\$115.00	\$125.00	\$115.00	\$ 90.00	\$ 90.00
Phoenix Group	\$150.00	\$125.00	\$150.00	\$125.00	\$100.00	\$100.00	\$ 80.00	\$ 60.00	\$ 40.00	\$ 30.00
Priority Search	\$200.00	\$195.00	\$160.00	\$125.00	\$ 42.50	\$ 78.00	\$ 69.00	\$ 56.00	\$ 48.00	\$ 37.00
Public Sector Consultants	\$175.00	\$150.00	\$175.00	\$150.00	\$135.00	\$135.00	\$120.00	\$ 95.00	\$ 80.00	\$135.00
R&G	\$175.00	\$155.00	\$135.00	\$125.00	\$110.00	\$135.00	\$125.00	\$115.00	\$105.00	\$145.00
RCM	\$165.00	\$149.00	\$110.00	\$ 90.00	\$ 99.00	\$125.00	\$105.00	\$ 85.00	\$ 65.00	\$165.00
SAIC	\$195.00	\$140.00	\$170.00	\$110.00	\$100.00	\$ 95.00	\$ 90.00	\$ 85.00	\$ 75.00	\$ 80.00
Shooting Star	\$170.00	\$160.00	\$150.00	\$140.00	\$130.00	\$140.00	\$150.00	\$140.00	\$130.00	\$ 50.00
SKA Consulting	\$175.00	\$166.00	\$152.00	\$140.00	\$135.00	\$125.00	\$ 95.00	\$ 85.00	\$ 80.00	\$ 90.00
Softex Corporation	\$ 90.00	\$ 75.00	\$ 90.00	\$ 80.00	\$ 57.00	\$ 57.00	\$ 80.00	\$ 70.00	\$ 60.00	\$ 40.00
Softmatrix	\$150.00	\$120.00	\$110.00	\$100.00	\$ 80.00	\$ 70.00	\$ 80.00	\$ 70.00	\$ 65.00	\$ 50.00
Sunrise	\$185.00	\$145.00	\$125.00	\$100.00	\$ 95.00	\$ 85.00	\$ 92.50	\$ 82.50	\$ 65.00	\$100.00
Synergy	\$215.00	\$190.00	\$175.00	\$150.00	\$150.00	\$135.00	\$150.00	\$135.00	\$105.00	\$ 85.00
TRW	\$187.46	\$145.33	\$135.53	\$113.63	\$107.24	\$ 92.15	\$101.31	\$ 82.71	\$ 70.00	\$ 68.50
VIP	\$165.00	\$140.00	\$125.00	\$110.00	\$100.00	\$100.00	\$ 90.00	\$ 75.00	\$ 65.00	\$125.00
Zen & Art	\$ 85.00	\$ 80.00	\$ 72.00	\$ 65.00	\$ 60.00	\$ 60.00	\$ 58.00	\$ 55.00	\$ 50.00	\$ 45.00

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	Senior Project Manager	Project Manager	Senior Technical Leader	Technical Leader	Applications Analyst	Systems Analyst	Senior Programmer	Staff Programmer	Associate Programmer	Instructor
Access IT Consulting	\$160.15	\$138.44	\$123.63	\$110.72	\$ 96.06	\$ 93.13	\$147.83	\$129.64	\$ 98.41	\$ 92.69
ADS Systems Inc.	\$155.00	\$139.00	\$118.00	\$108.00	\$ 98.00	\$ 98.00	\$103.00	\$ 93.00	\$ 82.00	\$ 93.00
AEON Group	\$183.75	\$162.75	\$152.25	\$131.25	\$120.75	\$120.75	\$105.00	\$ 89.25	\$ 78.75	\$126.00
API	\$154.00	\$124.00	\$124.00	\$108.00	\$ 98.00	\$ 98.00	\$ 98.00	\$ 88.00	\$ 77.00	\$129.00
Applied Knowledge	\$115.00	\$105.00	\$115.00	\$105.00	\$ 95.00	\$ 95.00	\$ 95.00	\$ 85.00	\$ 75.00	\$ 75.00
Artech	\$103.00	\$ 88.00	\$ 83.00	\$ 78.00	\$ 69.00	\$ 72.00	\$ 72.00	\$ 67.00	\$ 62.00	\$ 62.00
AssignCorp	\$200.00	\$175.00	\$190.00	\$170.00	\$145.00	\$135.00	\$120.00	\$ 97.00	\$ 87.00	\$ 75.00
Best	\$184.00	\$168.00	\$131.00	\$116.00	\$ 90.00	\$ 90.00	\$ 95.00	\$ 74.00	\$ 63.00	\$ 95.00
Blackhawk	\$194.00	\$173.00	\$147.00	\$131.00	\$116.00	\$116.00	\$116.00	\$ 95.00	\$ 74.00	\$116.00
Booz Allen	\$194.00	\$179.00	\$141.00	\$116.00	\$105.00	\$110.00	\$120.00	\$110.00	\$ 99.00	\$ 63.00
Eclipse	\$190.00	\$159.00	\$180.00	\$149.00	\$144.00	\$139.00	\$139.00	\$128.00	\$ 98.00	\$149.00
Eskel Porter	\$248.00	\$155.00	\$145.00	\$124.00	\$114.00	\$119.00	\$145.00	\$101.00	\$ 83.00	\$ 72.00
Gov Connect	\$180.00	\$167.00	\$120.00	\$100.00	\$ 88.00	\$ 88.00	\$115.00	\$ 94.00	\$ 85.00	\$ 82.00
Hansen	\$234.00	\$208.00	\$182.00	\$172.00	\$140.00	\$192.00	\$156.00	\$140.00	\$116.00	\$156.00
Hubbert	\$183.75	\$176.40	\$157.50	\$143.85	\$102.90	\$105.53	\$147.00	\$115.50	\$ 99.75	\$101.85
Information Integration Innovation (I <sup>3</sup> )	\$152.00	\$142.00	\$132.00	\$122.00	\$122.00	\$117.00	\$127.00	\$117.00	\$112.00	\$132.00
KPMG Consulting	\$358.00	\$251.00	\$251.00	\$197.00	\$133.00	\$197.00	\$197.00	\$161.00	\$ 78.00	\$197.00
Logicon	\$186.00	\$175.00	\$141.00	\$126.00	\$120.00	\$145.00	\$129.00	\$111.00	\$ 84.00	\$ 56.00
MGT	\$231.00	\$200.00	\$158.00	\$137.00	\$179.00	\$137.00	\$126.00	\$110.00	\$100.00	\$158.00
Network Communications	\$250.00	\$200.00	\$140.00	\$120.00	\$150.00	\$ 60.00	\$100.00	\$ 80.00	\$ 50.00	\$ 40.00
NEX	\$184.00	\$132.00	\$184.00	\$132.00	\$111.00	\$121.00	\$132.00	\$121.00	\$ 95.00	\$ 95.00
Phoenix Group	\$160.00	\$135.00	\$160.00	\$135.00	\$110.00	\$110.00	\$ 90.00	\$ 70.00	\$ 50.00	\$ 40.00
Priority Search	\$194.00	\$189.15	\$155.20	\$121.25	\$ 41.22	\$ 75.66	\$ 66.93	\$ 54.32	\$ 46.56	\$ 35.89
Public Sector Consultants	\$180.00	\$155.00	\$180.00	\$155.00	\$140.00	\$140.00	\$120.00	\$ 95.00	\$ 80.00	\$140.00
R&G	\$187.30	\$165.90	\$144.50	\$133.80	\$117.70	\$144.50	\$133.80	\$123.10	\$112.40	\$155.20
RCM	\$169.00	\$152.00	\$114.00	\$ 94.00	\$103.00	\$129.00	\$109.00	\$ 88.00	\$ 67.00	\$169.00
SAIC	\$195.00	\$140.00	\$170.00	\$110.00	\$100.00	\$ 95.00	\$ 90.00	\$ 85.00	\$ 75.00	\$ 80.00
Shooting Star	\$178.00	\$168.00	\$157.00	\$147.00	\$136.00	\$147.00	\$157.00	\$147.00	\$136.00	\$ 50.00
SKA Consulting	\$175.00	\$166.00	\$152.00	\$140.00	\$135.00	\$125.00	\$ 95.00	\$ 85.00	\$ 80.00	\$ 90.00
Softex Corporation	\$ 90.00	\$ 75.00	\$ 90.00	\$ 80.00	\$ 57.00	\$ 57.00	\$ 80.00	\$ 70.00	\$ 60.00	\$ 40.00
Softmatrix	\$157.00	\$126.00	\$115.00	\$105.00	\$ 84.00	\$ 73.00	\$ 84.00	\$ 73.00	\$ 68.00	\$ 52.00
Sunrise	\$185.00	\$145.00	\$125.00	\$100.00	\$ 95.00	\$ 85.00	\$ 92.50	\$ 82.50	\$ 65.00	\$100.00
Synergy	\$225.00	\$199.00	\$183.00	\$157.00	\$157.00	\$141.00	\$157.00	\$141.00	\$110.00	\$ 89.00
TRW	\$198.71	\$154.05	\$143.66	\$120.45	\$113.67	\$ 97.68	\$107.39	\$ 87.67	\$ 74.20	\$ 72.61
VIP	\$165.00	\$140.00	\$125.00	\$110.00	\$100.00	\$100.00	\$ 90.00	\$ 75.00	\$ 65.00	\$125.00
Zen & Art	\$ 90.00	\$ 85.00	\$ 75.00	\$ 70.00	\$ 65.00	\$ 60.00	\$ 60.00	\$ 60.00	\$ 54.00	\$ 45.00

**2001--MSA--INFORMATION TECHNOLOGY CONSULTING SERVICES**  
**USER GUIDE**  
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**CONTRACTOR HOURLY RATE SCHEDULES**  
**CATEGORY I = INDEPENDENT PROJECT OVERSIGHT ACTIVITIES**  
**SUB-CATEGORY IB = PROJECT MANAGEMENT OVERSIGHT**  
**YEAR 3 RATES**

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CONTRACTOR NAME	HOURLY RATES BY PERSONNEL CLASSIFICATION									
	Senior Project Manager	Project Manager	Senior Technical Leader	Technical Leader	Applications Analyst	Systems Analyst	Senior Programmer	Staff Programmer	Associate Programmer	Instructor
Access IT Consulting	\$165.75	\$143.29	\$127.96	\$114.60	\$ 99.42	\$ 96.39	\$153.00	\$134.18	\$101.85	\$ 95.93
ADS Systems Inc.	\$159.00	\$143.00	\$122.00	\$111.00	\$101.00	\$101.00	\$106.00	\$ 96.00	\$ 85.00	\$ 95.00
AEON Group	\$192.94	\$170.89	\$159.86	\$137.81	\$126.79	\$126.79	\$110.25	\$ 93.71	\$ 82.69	\$132.30
API	\$159.00	\$127.00	\$127.00	\$111.00	\$101.00	\$101.00	\$101.00	\$ 90.00	\$ 80.00	\$133.00
Applied Knowledge	\$125.00	\$115.00	\$125.00	\$115.00	\$105.00	\$105.00	\$100.00	\$ 90.00	\$ 80.00	\$ 80.00
Artech	\$106.00	\$ 91.00	\$ 86.00	\$ 81.00	\$ 71.00	\$ 74.00	\$ 74.00	\$ 69.00	\$ 64.00	\$ 64.00
AssignCorp	\$210.00	\$185.00	\$200.00	\$180.00	\$155.00	\$145.00	\$130.00	\$104.00	\$ 94.00	\$ 80.00
Best	\$193.00	\$176.00	\$138.00	\$121.00	\$ 94.00	\$ 94.00	\$ 99.00	\$ 77.00	\$ 66.00	\$ 99.00
Blackhawk	\$204.00	\$182.00	\$154.00	\$138.00	\$121.00	\$121.00	\$121.00	\$ 99.00	\$ 77.00	\$121.00
Booz Allen	\$204.00	\$188.00	\$148.00	\$121.00	\$110.00	\$115.00	\$126.00	\$115.00	\$104.00	\$ 66.00
Eclipse	\$195.00	\$163.00	\$185.00	\$153.00	\$148.00	\$143.00	\$143.00	\$132.00	\$101.00	\$153.00
Eskel Porter	\$257.00	\$160.00	\$150.00	\$128.00	\$118.00	\$123.00	\$150.00	\$105.00	\$ 86.00	\$ 75.00
Gov Connect	\$185.00	\$169.00	\$122.00	\$103.00	\$ 91.00	\$ 91.00	\$117.00	\$ 96.00	\$ 87.00	\$ 84.00
Hansen	\$243.00	\$216.00	\$189.00	\$178.00	\$146.00	\$200.00	\$162.00	\$146.00	\$121.00	\$162.00
Hubbert	\$192.94	\$185.22	\$165.38	\$151.04	\$108.05	\$110.80	\$154.35	\$121.28	\$104.74	\$106.94
Information Integration Innovation (I <sup>3</sup> )	\$154.00	\$144.00	\$134.00	\$124.00	\$124.00	\$119.00	\$129.00	\$119.00	\$114.00	\$134.00
KPMG Consulting	\$376.00	\$263.00	\$263.00	\$207.00	\$139.00	\$207.00	\$207.00	\$169.00	\$ 82.00	\$207.00
Logicon	\$191.00	\$180.00	\$145.00	\$130.00	\$124.00	\$149.00	\$133.00	\$114.00	\$ 86.00	\$ 58.00
MGT	\$243.00	\$209.00	\$165.00	\$143.00	\$187.00	\$143.00	\$132.00	\$116.00	\$105.00	\$165.00
Network Communications	\$250.00	\$200.00	\$140.00	\$120.00	\$150.00	\$ 60.00	\$100.00	\$ 80.00	\$ 50.00	\$ 40.00
NEX	\$194.00	\$139.00	\$194.00	\$139.00	\$117.00	\$128.00	\$139.00	\$128.00	\$100.00	\$100.00
Phoenix Group	\$170.00	\$145.00	\$170.00	\$145.00	\$120.00	\$120.00	\$100.00	\$ 80.00	\$ 60.00	\$ 50.00
Priority Search	\$188.00	\$183.30	\$150.40	\$117.50	\$ 39.95	\$ 73.32	\$ 64.86	\$ 52.64	\$ 45.12	\$ 34.78
Public Sector Consultants	\$180.00	\$155.00	\$180.00	\$155.00	\$140.00	\$140.00	\$120.00	\$ 95.00	\$ 80.00	\$140.00
R&G	\$200.40	\$177.50	\$154.60	\$143.10	\$126.00	\$154.60	\$143.10	\$131.70	\$120.20	\$166.00
RCM	\$177.00	\$160.00	\$118.00	\$ 97.00	\$106.00	\$134.00	\$113.00	\$ 91.00	\$ 71.00	\$177.00
SAIC	\$197.00	\$141.00	\$172.00	\$111.00	\$101.00	\$ 96.00	\$ 91.00	\$ 86.00	\$ 76.00	\$ 81.00
Shooting Star	\$186.00	\$176.00	\$164.00	\$154.00	\$142.00	\$154.00	\$164.00	\$154.00	\$142.00	\$ 50.00
SKA Consulting	\$175.00	\$166.00	\$152.00	\$140.00	\$135.00	\$125.00	\$ 95.00	\$ 85.00	\$ 80.00	\$ 90.00
Softex Corporation	\$ 92.00	\$ 77.00	\$ 92.00	\$ 82.00	\$ 59.00	\$ 59.00	\$ 82.00	\$ 72.00	\$ 62.00	\$ 42.00
Softmatrix	\$165.00	\$132.00	\$121.00	\$110.00	\$ 88.00	\$ 77.00	\$ 88.00	\$ 77.00	\$ 71.00	\$ 55.00
Sunrise	\$194.25	\$152.25	\$131.25	\$105.00	\$ 99.75	\$ 89.25	\$ 97.13	\$ 86.63	\$ 68.25	\$105.00
Synergy	\$235.00	\$208.00	\$191.00	\$164.00	\$164.00	\$147.00	\$164.00	\$147.00	\$115.00	\$ 93.00
TRW	\$210.63	\$163.29	\$152.28	\$127.67	\$120.49	\$103.54	\$113.83	\$ 92.93	\$ 78.65	\$ 76.97
VIP	\$173.00	\$147.00	\$131.00	\$116.00	\$105.00	\$105.00	\$ 95.00	\$ 79.00	\$ 68.00	\$131.00
Zen & Art	\$ 95.00	\$ 90.00	\$ 80.00	\$ 75.00	\$ 70.00	\$ 65.00	\$ 65.00	\$ 63.00	\$ 58.00	\$ 50.00

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**CONTRACTOR HOURLY RATE SCHEDULES**  
**CATEGORY I = INDEPENDENT PROJECT OVERSIGHT ACTIVITIES**  
**SUB-CATEGORY IB = PROJECT MANAGEMENT OVERSIGHT**  
**YEAR 4 RATES**

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CONTRACTOR NAME	HOURLY RATES BY PERSONNEL CLASSIFICATION									
	Senior Project Manager	Project Manager	Senior Technical Leader	Technical Leader	Applications Analyst	Systems Analyst	Senior Programmer	Staff Programmer	Associate Programmer	Instructor
Access IT Consulting	\$171.55	\$148.30	\$132.44	\$118.61	\$102.90	\$ 99.76	\$158.36	\$138.88	\$105.41	\$ 99.29
ADS Systems Inc.	\$164.00	\$148.00	\$126.00	\$115.00	\$104.00	\$104.00	\$109.00	\$ 98.00	\$ 87.00	\$ 98.00
AEON Group	\$202.59	\$179.43	\$167.85	\$144.70	\$133.13	\$133.13	\$115.76	\$ 98.40	\$ 86.82	\$138.92
API	\$164.00	\$131.00	\$131.00	\$115.00	\$104.00	\$104.00	\$104.00	\$ 93.00	\$ 82.00	\$137.00
Applied Knowledge	\$125.00	\$115.00	\$125.00	\$115.00	\$105.00	\$105.00	\$100.00	\$ 90.00	\$ 80.00	\$ 80.00
Artech	\$109.00	\$ 94.00	\$ 89.00	\$ 84.00	\$ 73.00	\$ 76.00	\$ 76.00	\$ 71.00	\$ 66.00	\$ 66.00
AssignCorp	\$220.00	\$195.00	\$210.00	\$190.00	\$165.00	\$155.00	\$140.00	\$111.00	\$101.00	\$ 85.00
Best	\$203.00	\$184.00	\$145.00	\$127.00	\$ 98.00	\$ 98.00	\$104.00	\$ 81.00	\$ 69.00	\$104.00
Blackhawk	\$214.00	\$191.00	\$162.00	\$145.00	\$127.00	\$127.00	\$127.00	\$104.00	\$ 81.00	\$127.00
Booz Allen	\$214.00	\$197.00	\$156.00	\$128.00	\$116.00	\$121.00	\$133.00	\$121.00	\$110.00	\$ 70.00
Eclipse	\$201.00	\$168.00	\$190.00	\$157.00	\$152.00	\$147.00	\$147.00	\$136.00	\$104.00	\$157.00
Eskel Porter	\$266.00	\$166.00	\$155.00	\$132.00	\$122.00	\$127.00	\$155.00	\$109.00	\$ 89.00	\$ 78.00
Gov Connect	\$185.00	\$171.00	\$126.00	\$107.00	\$ 94.00	\$ 94.00	\$117.00	\$ 96.00	\$ 87.00	\$ 86.00
Hansen	\$253.00	\$225.00	\$197.00	\$186.00	\$151.00	\$208.00	\$168.00	\$152.00	\$126.00	\$169.00
Hubbert	\$202.58	\$194.48	\$173.64	\$158.59	\$113.45	\$116.34	\$162.07	\$127.34	\$109.97	\$112.29
Information Integration Innovation (I <sup>3</sup> )	\$156.00	\$146.00	\$136.00	\$126.00	\$126.00	\$121.00	\$131.00	\$121.00	\$116.00	\$136.00
KPMG Consulting	\$395.00	\$277.00	\$277.00	\$217.00	\$146.00	\$217.00	\$217.00	\$178.00	\$ 86.00	\$217.00
Logicon	\$197.00	\$185.00	\$149.00	\$134.00	\$127.00	\$153.00	\$137.00	\$117.00	\$ 89.00	\$ 60.00
MGT	\$255.00	\$220.00	\$174.00	\$150.00	\$197.00	\$150.00	\$139.00	\$122.00	\$110.00	\$174.00
Network Communications	\$250.00	\$200.00	\$140.00	\$120.00	\$150.00	\$ 60.00	\$100.00	\$ 80.00	\$ 50.00	\$ 40.00
NEX	\$204.00	\$146.00	\$204.00	\$146.00	\$123.00	\$135.00	\$146.00	\$135.00	\$105.00	\$105.00
Phoenix Group	\$180.00	\$155.00	\$180.00	\$155.00	\$130.00	\$130.00	\$110.00	\$ 90.00	\$ 70.00	\$ 60.00
Priority Search	\$182.00	\$177.45	\$145.60	\$113.75	\$ 38.67	\$ 70.98	\$ 62.79	\$ 50.96	\$ 43.68	\$ 33.67
Public Sector Consultants	\$185.00	\$160.00	\$185.00	\$160.00	\$145.00	\$145.00	\$125.00	\$100.00	\$ 80.00	\$140.00
R&G	\$214.40	\$189.90	\$165.50	\$153.10	\$134.80	\$165.40	\$153.10	\$140.90	\$128.60	\$177.70
RCM	\$186.00	\$167.00	\$122.00	\$100.00	\$110.00	\$139.00	\$117.00	\$ 95.00	\$ 75.00	\$186.00
SAIC	\$201.00	\$144.00	\$175.00	\$113.00	\$103.00	\$ 98.00	\$ 93.00	\$ 88.00	\$ 78.00	\$ 83.00
Shooting Star	\$195.00	\$184.00	\$172.00	\$161.00	\$149.00	\$161.00	\$172.00	\$161.00	\$149.00	\$ 50.00
SKA Consulting	\$175.00	\$166.00	\$152.00	\$140.00	\$135.00	\$125.00	\$ 95.00	\$ 85.00	\$ 80.00	\$ 90.00
Softex Corporation	\$ 92.00	\$ 77.00	\$ 92.00	\$ 82.00	\$ 59.00	\$ 59.00	\$ 82.00	\$ 72.00	\$ 62.00	\$ 42.00
Softmatrix	\$174.00	\$134.00	\$127.00	\$115.00	\$ 92.00	\$ 81.00	\$ 92.00	\$ 81.00	\$ 75.00	\$ 58.00
Sunrise	\$203.96	\$159.86	\$137.81	\$110.25	\$104.74	\$ 93.71	\$101.98	\$ 90.96	\$ 71.66	\$110.25
Synergy	\$246.00	\$217.00	\$200.00	\$171.00	\$171.00	\$154.00	\$171.00	\$154.00	\$120.00	\$ 97.00
TRW	\$223.27	\$173.09	\$161.42	\$135.34	\$127.72	\$109.75	\$120.66	\$ 98.51	\$ 83.37	\$ 81.58
VIP	\$173.00	\$147.00	\$131.00	\$116.00	\$105.00	\$105.00	\$ 95.00	\$ 79.00	\$ 68.00	\$131.00
Zen & Art	\$100.00	\$ 95.00	\$ 85.00	\$ 80.00	\$ 75.00	\$ 70.00	\$ 70.00	\$ 68.00	\$ 60.00	\$ 50.00



**2001—MSA--INFORMATION TECHNOLOGY CONSULTING SERVICES**

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**CONTRACTOR HOURLY RATE SCHEDULES**

**CATEGORY II = PROJECT ACTIVITIES**

**SUB-CATEGORY IIA = PROGRAMMING**

**YEAR 1 RATES**

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CONTRACTOR NAME	HOURLY RATES BY PERSONNEL CLASSIFICATION									
	Senior Project Manager	Project Manager	Senior Technical Leader	Technical Leader	Applications Analyst	Systems Analyst	Senior Programmer	Staff Programmer	Associate Programmer	Instructor
3DI	\$125.00	\$ 95.00	\$ 95.00	\$ 85.00	\$ 75.00	\$ 75.00	\$ 75.00	\$ 65.00	\$ 60.00	\$100.00
ADS Systems Inc.	\$150.00	\$135.00	\$120.00	\$110.00	\$ 98.00	\$ 98.00	\$105.00	\$ 95.00	\$ 85.00	\$ 95.00
Anthem Tech.	\$ 70.00	\$ 70.00	\$ 70.00	\$ 60.00	\$ 50.00	\$ 50.00	\$ 50.00	\$ 50.00	\$ 50.00	\$ 47.00
Applied Knowledge	\$115.00	\$105.00	\$115.00	\$105.00	\$ 95.00	\$ 95.00	\$ 95.00	\$ 85.00	\$ 75.00	\$ 75.00
Artech	\$100.00	\$ 85.00	\$ 80.00	\$ 75.00	\$ 67.00	\$ 70.00	\$ 70.00	\$ 65.00	\$ 60.00	\$ 60.00
AssignCorp	\$180.00	\$155.00	\$170.00	\$150.00	\$125.00	\$115.00	\$100.00	\$ 80.00	\$ 70.00	\$ 65.00
Auriga Corp.	\$125.00	\$100.00	\$100.00	\$ 90.00	\$ 75.00	\$ 75.00	\$100.00	\$ 90.00	\$ 75.00	\$ 75.00
Blackhawk	\$185.00	\$165.00	\$140.00	\$125.00	\$110.00	\$110.00	\$110.00	\$ 90.00	\$ 70.00	\$110.00
Booz Allen	\$185.00	\$170.00	\$135.00	\$110.00	\$100.00	\$105.00	\$115.00	\$105.00	\$ 95.00	\$ 60.00
Ciber	\$ 75.00	\$ 65.00	\$ 60.00	\$ 59.00	\$ 58.00	\$ 64.00	\$ 69.00	\$ 54.00	\$ 49.00	\$ 49.00
Eclipse	\$185.00	\$155.00	\$175.00	\$145.00	\$140.00	\$135.00	\$135.00	\$125.00	\$ 95.00	\$145.00
Eskel Porter	\$240.00	\$150.00	\$140.00	\$120.00	\$110.00	\$115.00	\$140.00	\$ 98.00	\$ 80.00	\$ 70.00
Gov Connect	\$180.00	\$165.00	\$118.00	\$ 97.00	\$ 85.00	\$ 85.00	\$115.00	\$ 94.00	\$ 85.00	\$ 80.00
Hansen	\$225.00	\$200.00	\$175.00	\$165.00	\$135.00	\$185.00	\$150.00	\$135.00	\$112.00	\$150.00
Idea2Net	\$105.00	\$ 85.00	\$ 95.00	\$ 85.00	\$ 80.00	\$ 80.00	\$100.00	\$ 80.00	\$ 70.00	\$ 75.00
Information Integration Innovation (I <sup>2</sup> )	\$150.00	\$140.00	\$130.00	\$120.00	\$120.00	\$115.00	\$125.00	\$115.00	\$110.00	\$130.00
Logicon	\$180.00	\$169.00	\$136.00	\$122.00	\$116.00	\$140.00	\$125.00	\$107.00	\$ 81.00	\$ 54.00
Nat'l Engineering Tech (NET)	\$175.79	\$140.64	\$145.16	\$131.26	\$108.96	\$108.96	\$108.96	\$ 95.61	\$ 77.92	\$ 95.61
Natoma	\$267.41	\$225.00	\$162.90	\$146.16	\$146.16	\$146.16	\$129.70	\$109.74	\$ 92.50	\$129.70
NEX	\$175.00	\$125.00	\$175.00	\$125.00	\$105.00	\$115.00	\$125.00	\$115.00	\$ 90.00	\$ 90.00
NitroWeb	\$145.00	\$130.00	\$111.00	\$ 95.00	\$ 95.00	\$ 95.00	\$111.00	\$ 95.00	\$ 76.00	\$ 95.00
Priority Search	\$185.00	\$130.00	\$110.00	\$ 95.00	\$ 70.00	\$ 89.00	\$108.00	\$ 87.00	\$ 74.00	\$ 67.00
R&G	\$175.00	\$155.00	\$135.00	\$125.00	\$110.00	\$135.00	\$125.00	\$115.00	\$105.00	\$145.00
RCM	\$162.00	\$138.00	\$ 90.00	\$ 75.00	\$ 85.00	\$125.00	\$105.00	\$ 85.00	\$ 65.00	\$100.00
Revenue Solutions	\$215.00	\$175.00	\$150.00	\$140.00	\$110.00	\$110.00	\$145.00	\$130.00	\$120.00	\$145.00
Rtash, Inc.	\$100.00	\$ 90.00	\$ 80.00	\$ 75.00	\$ 70.00	\$ 65.00	\$ 75.00	\$ 70.00	\$ 65.00	\$ 60.00
SAIC	\$195.00	\$140.00	\$200.00	\$120.00	\$110.00	\$105.00	\$100.00	\$ 95.00	\$ 80.00	\$100.00
SCIcon Americas	\$124.00	\$113.00	\$ 99.00	\$ 93.00	\$ 79.00	\$ 75.00	\$ 75.00	\$ 68.00	\$ 58.00	\$ 58.00
Setka	\$240.00	\$190.00	\$240.00	\$160.00	\$130.00	\$130.00	\$200.00	\$140.00	\$ 80.00	\$140.00
Softex Corporation	\$ 90.00	\$ 75.00	\$ 90.00	\$ 80.00	\$ 57.00	\$ 57.00	\$ 80.00	\$ 70.00	\$ 60.00	\$ 40.00
Softmatrix	\$150.00	\$120.00	\$110.00	\$100.00	\$ 80.00	\$ 70.00	\$ 80.00	\$ 70.00	\$ 65.00	\$ 50.00
Synergy	\$215.00	\$190.00	\$175.00	\$150.00	\$150.00	\$135.00	\$150.00	\$135.00	\$105.00	\$ 85.00
Systems West	\$150.00	\$120.00	\$ 95.00	\$ 90.00	\$ 90.00	\$ 85.00	\$ 80.00	\$ 75.00	\$ 65.00	\$ 95.00
TRW	\$187.46	\$145.33	\$135.53	\$113.63	\$107.24	\$ 92.15	\$101.31	\$ 82.71	\$ 70.00	\$ 68.50
Unique Comp	\$ 65.00	\$ 60.00	\$ 80.00	\$ 70.00	\$ 50.00	\$ 55.00	\$ 65.00	\$ 60.00	\$ 45.00	\$ 35.00
Unisys	\$255.00	\$213.00	\$234.00	\$179.00	\$179.00	\$145.00	\$145.00	\$119.00	\$ 94.00	\$183.00
VIP	\$165.00	\$140.00	\$125.00	\$110.00	\$100.00	\$100.00	\$ 90.00	\$ 75.00	\$ 65.00	\$125.00
VLS Systems	\$140.00	\$130.00	\$110.00	\$100.00	\$ 90.00	\$ 80.00	\$ 70.00	\$ 65.00	\$ 55.00	\$ 55.00
Zen & Art	\$ 80.00	\$ 70.00	\$ 68.00	\$ 65.00	\$ 62.00	\$ 62.00	\$ 58.00	\$ 55.00	\$ 50.00	\$ 48.00

**2001—MSA--INFORMATION TECHNOLOGY CONSULTING SERVICES**

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**CONTRACTOR HOURLY RATE SCHEDULES**

**CATEGORY II = PROJECT ACTIVITIES**

**SUB-CATEGORY IIA = PROGRAMMING**

**YEAR 2 RATES**

Section IV, Page 10 of 44

CONTRACTOR NAME	HOURLY RATES BY PERSONNEL CLASSIFICATION									
	Senior Project Manager	Project Manager	Senior Technical Leader	Technical Leader	Applications Analyst	Systems Analyst	Senior Programmer	Staff Programmer	Associate Programmer	Instructor
3DI	\$125.00	\$ 95.00	\$ 95.00	\$ 85.00	\$ 75.00	\$ 75.00	\$ 75.00	\$ 65.00	\$ 60.00	\$100.00
ADS Systems Inc.	\$155.00	\$139.00	\$124.00	\$113.00	\$101.00	\$101.00	\$108.00	\$ 98.00	\$ 88.00	\$ 98.00
Anthem Tech.	\$ 70.00	\$ 70.00	\$ 70.00	\$ 60.00	\$ 50.00	\$ 50.00	\$ 50.00	\$ 50.00	\$ 50.00	\$ 47.00
Applied Knowledge	\$115.00	\$105.00	\$115.00	\$105.00	\$ 95.00	\$ 95.00	\$ 95.00	\$ 85.00	\$ 75.00	\$ 75.00
Artech	\$103.00	\$ 88.00	\$ 83.00	\$ 78.00	\$ 69.00	\$ 72.00	\$ 72.00	\$ 67.00	\$ 62.00	\$ 62.00
AssignCorp	\$190.00	\$165.00	\$180.00	\$160.00	\$135.00	\$125.00	\$110.00	\$ 87.00	\$ 77.00	\$ 70.00
Auriga Corp.	\$131.00	\$105.00	\$105.00	\$ 95.00	\$ 79.00	\$ 79.00	\$105.00	\$ 95.00	\$ 79.00	\$ 79.00
Blackhawk	\$194.00	\$173.00	\$147.00	\$131.00	\$116.00	\$116.00	\$116.00	\$ 95.00	\$ 74.00	\$116.00
Booz Allen	\$194.00	\$179.00	\$141.00	\$116.00	\$105.00	\$110.00	\$120.00	\$110.00	\$ 99.00	\$ 63.00
Ciber	\$ 74.00	\$ 64.00	\$ 59.00	\$ 58.00	\$ 57.00	\$ 62.00	\$ 67.00	\$ 53.00	\$ 48.00	\$ 48.00
Eclipse	\$190.00	\$159.00	\$180.00	\$149.00	\$144.00	\$139.00	\$139.00	\$128.00	\$ 98.00	\$149.00
Eskel Porter	\$248.00	\$155.00	\$145.00	\$124.00	\$114.00	\$119.00	\$145.00	\$101.00	\$ 83.00	\$ 72.00
Gov Connect	\$180.00	\$167.00	\$120.00	\$100.00	\$ 88.00	\$ 88.00	\$115.00	\$ 94.00	\$ 85.00	\$ 82.00
Hansen	\$234.00	\$208.00	\$182.00	\$172.00	\$140.00	\$192.00	\$156.00	\$140.00	\$116.00	\$156.00
Idea2Net	\$110.00	\$ 89.00	\$100.00	\$ 89.00	\$ 84.00	\$ 84.00	\$105.00	\$ 84.00	\$ 74.00	\$ 79.00
Information Integration Innovation (I <sup>2</sup> )	\$152.00	\$142.00	\$132.00	\$122.00	\$122.00	\$117.00	\$127.00	\$117.00	\$112.00	\$132.00
Logicon	\$186.00	\$175.00	\$141.00	\$126.00	\$120.00	\$145.00	\$129.00	\$111.00	\$ 84.00	\$ 56.00
Nat'l Engineering Tech (NET)	\$184.58	\$147.67	\$152.42	\$137.82	\$114.41	\$114.41	\$114.41	\$100.39	\$ 81.82	\$100.39
Natoma	\$276.77	\$232.88	\$168.60	\$151.28	\$151.28	\$151.28	\$134.24	\$113.58	\$ 95.74	\$134.24
NEX	\$184.00	\$132.00	\$184.00	\$132.00	\$111.00	\$121.00	\$132.00	\$121.00	\$ 95.00	\$ 95.00
NitroWeb	\$150.00	\$134.00	\$114.00	\$ 98.00	\$ 98.00	\$ 98.00	\$114.00	\$ 98.00	\$ 78.00	\$ 98.00
Priority Search	\$179.45	\$126.10	\$106.70	\$ 92.15	\$ 67.90	\$ 86.33	\$104.76	\$ 84.39	\$ 71.78	\$ 64.99
R&G	\$187.30	\$165.90	\$144.50	\$133.80	\$117.70	\$144.50	\$133.80	\$123.10	\$112.40	\$155.20
RCM	\$165.00	\$141.00	\$ 93.00	\$ 78.00	\$ 88.00	\$129.00	\$109.00	\$ 88.00	\$ 67.00	\$105.00
Revenue Solutions	\$220.00	\$179.00	\$154.00	\$144.00	\$113.00	\$113.00	\$149.00	\$133.00	\$123.00	\$149.00
Rtash, Inc.	\$105.00	\$ 95.00	\$ 85.00	\$ 80.00	\$ 75.00	\$ 70.00	\$ 80.00	\$ 75.00	\$ 70.00	\$ 65.00
SAIC	\$195.00	\$140.00	\$200.00	\$120.00	\$110.00	\$105.00	\$100.00	\$ 95.00	\$ 80.00	\$100.00
SCIcom Americas	\$127.00	\$115.00	\$101.00	\$ 95.00	\$ 81.00	\$ 78.00	\$ 78.00	\$ 70.00	\$ 60.00	\$ 60.00
Setka	\$250.00	\$200.00	\$250.00	\$170.00	\$140.00	\$140.00	\$210.00	\$150.00	\$ 90.00	\$150.00
Softex Corporation	\$ 90.00	\$ 75.00	\$ 90.00	\$ 80.00	\$ 57.00	\$ 57.00	\$ 80.00	\$ 70.00	\$ 60.00	\$ 40.00
Softmatrix	\$157.00	\$126.00	\$115.00	\$105.00	\$ 84.00	\$ 73.00	\$ 84.00	\$ 73.00	\$ 68.00	\$ 52.00
Synergy	\$225.00	\$199.00	\$183.00	\$157.00	\$157.00	\$141.00	\$157.00	\$141.00	\$110.00	\$ 89.00
Systems West	\$165.00	\$132.00	\$105.00	\$ 99.00	\$ 99.00	\$ 94.00	\$ 88.00	\$ 83.00	\$ 72.00	\$105.00
TRW	\$198.71	\$154.05	\$143.66	\$120.45	\$113.67	\$ 97.68	\$107.39	\$ 87.67	\$ 74.20	\$ 72.61
Unique Comp	\$ 71.50	\$ 66.00	\$ 88.00	\$ 77.00	\$ 55.00	\$ 60.50	\$ 71.50	\$ 66.00	\$ 49.50	\$ 38.50
Unisys	\$270.00	\$226.00	\$248.00	\$190.00	\$190.00	\$154.00	\$154.00	\$126.00	\$100.00	\$194.00
VIP	\$165.00	\$140.00	\$125.00	\$110.00	\$100.00	\$100.00	\$ 90.00	\$ 75.00	\$ 65.00	\$125.00
VLS Systems	\$147.00	\$137.00	\$116.00	\$105.00	\$ 94.00	\$ 84.00	\$ 74.00	\$ 68.00	\$ 58.00	\$ 58.00
Zen & Art	\$ 85.00	\$ 74.00	\$ 70.00	\$ 69.00	\$ 65.00	\$ 65.00	\$ 61.00	\$ 58.00	\$ 52.00	\$ 53.00

**2001—MSA--INFORMATION TECHNOLOGY CONSULTING SERVICES**

**USER GUIDE**

**RFP MSA 01 MA01**

**CONTRACTOR HOURLY RATE SCHEDULES**

**CATEGORY II = PROJECT ACTIVITIES**

**SUB-CATEGORY IIA = PROGRAMMING**

**YEAR 3 RATES**

Section IV, Page 11 of 44

CONTRACTOR NAME	HOURLY RATES BY PERSONNEL CLASSIFICATION									
	Senior Project Manager	Project Manager	Senior Technical Leader	Technical Leader	Applications Analyst	Systems Analyst	Senior Programmer	Staff Programmer	Associate Programmer	Instructor
3DI	\$131.00	\$100.00	\$100.00	\$ 89.00	\$ 79.00	\$ 79.00	\$ 79.00	\$ 68.00	\$ 63.00	\$105.00
ADS Systems Inc.	\$159.00	\$143.00	\$127.00	\$117.00	\$104.00	\$104.00	\$111.00	\$101.00	\$ 90.00	\$101.00
Anthem Tech.	\$ 71.00	\$ 71.00	\$ 71.00	\$ 61.00	\$ 51.00	\$ 51.00	\$ 51.00	\$ 51.00	\$ 51.00	\$ 48.00
Applied Knowledge	\$125.00	\$115.00	\$125.00	\$115.00	\$105.00	\$105.00	\$100.00	\$ 90.00	\$ 80.00	\$ 80.00
Artech	\$106.00	\$ 91.00	\$ 86.00	\$ 81.00	\$ 71.00	\$ 74.00	\$ 74.00	\$ 69.00	\$ 64.00	\$ 64.00
AssignCorp	\$200.00	\$175.00	\$190.00	\$170.00	\$145.00	\$135.00	\$120.00	\$ 94.00	\$ 84.00	\$ 75.00
Auriga Corp.	\$138.00	\$110.00	\$110.00	\$ 99.00	\$ 83.00	\$ 83.00	\$110.00	\$ 99.00	\$ 83.00	\$ 83.00
Blackhawk	\$204.00	\$182.00	\$154.00	\$138.00	\$121.00	\$121.00	\$121.00	\$ 99.00	\$ 77.00	\$121.00
Booz Allen	\$204.00	\$188.00	\$148.00	\$121.00	\$110.00	\$115.00	\$126.00	\$115.00	\$104.00	\$ 66.00
Ciber	\$ 72.00	\$ 63.00	\$ 58.00	\$ 57.00	\$ 56.00	\$ 61.00	\$ 66.00	\$ 52.00	\$ 47.00	\$ 47.00
Eclipse	\$195.00	\$163.00	\$185.00	\$153.00	\$148.00	\$143.00	\$143.00	\$132.00	\$101.00	\$153.00
Eskel Porter	\$257.00	\$160.00	\$150.00	\$128.00	\$118.00	\$123.00	\$150.00	\$105.00	\$ 86.00	\$ 75.00
Gov Connect	\$185.00	\$169.00	\$122.00	\$103.00	\$ 91.00	\$ 91.00	\$117.00	\$ 96.00	\$ 87.00	\$ 84.00
Hansen	\$243.00	\$216.00	\$189.00	\$178.00	\$146.00	\$200.00	\$162.00	\$146.00	\$121.00	\$162.00
Idea2Net	\$116.00	\$ 93.00	\$105.00	\$ 93.00	\$ 88.00	\$ 88.00	\$110.00	\$ 88.00	\$ 78.00	\$ 83.00
Information Integration Innovation (I <sup>3</sup> )	\$154.00	\$144.00	\$134.00	\$124.00	\$124.00	\$119.00	\$129.00	\$119.00	\$114.00	\$134.00
Logicon	\$191.00	\$180.00	\$145.00	\$130.00	\$124.00	\$149.00	\$133.00	\$114.00	\$ 86.00	\$ 58.00
Nat'l Engineering Tech (NET)	\$193.81	\$155.06	\$160.04	\$144.71	\$120.13	\$120.13	\$120.13	\$105.41	\$ 85.91	\$105.41
Natoma	\$286.46	\$241.03	\$174.50	\$156.57	\$156.57	\$156.57	\$138.94	\$117.56	\$ 99.09	\$138.94
NEX	\$194.00	\$139.00	\$194.00	\$139.00	\$117.00	\$128.00	\$139.00	\$128.00	\$100.00	\$100.00
NitroWeb	\$155.00	\$138.00	\$119.00	\$102.00	\$102.00	\$102.00	\$119.00	\$102.00	\$ 81.00	\$102.00
Priority Search	\$173.90	\$122.20	\$103.40	\$ 89.30	\$ 65.80	\$ 83.66	\$101.52	\$ 81.78	\$ 69.56	\$ 62.98
R&G	\$200.40	\$177.50	\$154.60	\$143.10	\$126.00	\$154.60	\$143.10	\$131.70	\$120.20	\$166.00
RCM	\$167.00	\$144.00	\$ 96.00	\$ 81.00	\$ 91.00	\$134.00	\$113.00	\$ 91.00	\$ 71.00	\$110.00
Revenue Solutions	\$226.00	\$184.00	\$158.00	\$147.00	\$116.00	\$116.00	\$152.00	\$137.00	\$126.00	\$152.00
Rtash, Inc.	\$110.00	\$100.00	\$ 90.00	\$ 85.00	\$ 80.00	\$ 75.00	\$ 85.00	\$ 80.00	\$ 75.00	\$ 70.00
SAIC	\$197.00	\$141.00	\$202.00	\$121.00	\$111.00	\$106.00	\$101.00	\$ 96.00	\$ 81.00	\$101.00
SCIcon Americas	\$130.00	\$117.00	\$103.00	\$ 97.00	\$ 83.00	\$ 80.00	\$ 80.00	\$ 72.00	\$ 62.00	\$ 62.00
Setka	\$260.00	\$210.00	\$260.00	\$180.00	\$150.00	\$150.00	\$220.00	\$160.00	\$100.00	\$160.00
Softex Corporation	\$ 92.00	\$ 77.00	\$ 92.00	\$ 82.00	\$ 59.00	\$ 59.00	\$ 82.00	\$ 72.00	\$ 62.00	\$ 42.00
Softmatrix	\$165.00	\$132.00	\$121.00	\$110.00	\$ 88.00	\$ 77.00	\$ 88.00	\$ 77.00	\$ 71.00	\$ 55.00
Synergy	\$235.00	\$208.00	\$191.00	\$164.00	\$164.00	\$147.00	\$164.00	\$147.00	\$115.00	\$ 93.00
Systems West	\$182.00	\$145.00	\$115.00	\$109.00	\$109.00	\$103.00	\$ 97.00	\$ 91.00	\$ 79.00	\$115.00
TRW	\$210.63	\$163.29	\$152.28	\$127.67	\$120.49	\$103.54	\$113.83	\$ 92.93	\$ 78.65	\$ 76.97
Unique Comp	\$ 78.65	\$ 72.60	\$ 96.80	\$ 84.70	\$ 60.50	\$ 66.55	\$ 78.65	\$ 72.60	\$ 54.45	\$ 42.35
Unisys	\$285.00	\$240.00	\$264.00	\$201.00	\$201.00	\$163.00	\$163.00	\$134.00	\$106.00	\$206.00
VIP	\$173.00	\$147.00	\$131.00	\$116.00	\$105.00	\$105.00	\$ 95.00	\$ 79.00	\$ 68.00	\$131.00
VLS Systems	\$154.00	\$143.00	\$121.00	\$110.00	\$ 99.00	\$ 88.00	\$ 77.00	\$ 72.00	\$ 61.00	\$ 61.00
Zen & Art	\$ 89.00	\$ 78.00	\$ 74.00	\$ 72.00	\$ 69.00	\$ 69.00	\$ 64.00	\$ 62.00	\$ 55.00	\$ 55.00

**2001—MSA--INFORMATION TECHNOLOGY CONSULTING SERVICES**

**USER GUIDE**

**RFP MSA 01 MA01**

**CONTRACTOR HOURLY RATE SCHEDULES**

**CATEGORY II = PROJECT ACTIVITIES**

**SUB-CATEGORY IIA = PROGRAMMING**

**YEAR 4 RATES**

Section IV, Page 12 of 44

CONTRACTOR NAME	HOURLY RATES BY PERSONNEL CLASSIFICATION									
	Senior Project Manager	Project Manager	Senior Technical Leader	Technical Leader	Applications Analyst	Systems Analyst	Senior Programmer	Staff Programmer	Associate Programmer	Instructor
3DI	\$137.00	\$105.00	\$105.00	\$ 93.00	\$ 83.00	\$ 83.00	\$ 83.00	\$ 71.00	\$ 66.00	\$110.00
ADS Systems Inc.	\$164.00	\$148.00	\$131.00	\$120.00	\$107.00	\$107.00	\$115.00	\$104.00	\$ 93.00	\$104.00
Anthem Tech.	\$ 71.00	\$ 71.00	\$ 71.00	\$ 61.00	\$ 51.00	\$ 51.00	\$ 51.00	\$ 51.00	\$ 51.00	\$ 48.00
Applied Knowledge	\$125.00	\$115.00	\$125.00	\$115.00	\$105.00	\$105.00	\$100.00	\$ 90.00	\$ 80.00	\$ 80.00
Artech	\$109.00	\$ 94.00	\$ 89.00	\$ 84.00	\$ 73.00	\$ 76.00	\$ 76.00	\$ 71.00	\$ 66.00	\$ 66.00
AssignCorp	\$210.00	\$185.00	\$200.00	\$180.00	\$155.00	\$145.00	\$130.00	\$101.00	\$ 91.00	\$ 80.00
Auriga Corp.	\$145.00	\$116.00	\$116.00	\$104.00	\$ 87.00	\$ 87.00	\$116.00	\$104.00	\$ 87.00	\$ 87.00
Blackhawk	\$214.00	\$191.00	\$162.00	\$145.00	\$127.00	\$127.00	\$127.00	\$104.00	\$ 81.00	\$127.00
Booz Allen	\$214.00	\$197.00	\$156.00	\$128.00	\$116.00	\$121.00	\$133.00	\$121.00	\$110.00	\$ 70.00
Ciber	\$ 71.00	\$ 62.00	\$ 57.00	\$ 56.00	\$ 55.00	\$ 60.00	\$ 65.00	\$ 51.00	\$ 46.00	\$ 46.00
Eclipse	\$201.00	\$168.00	\$190.00	\$157.00	\$152.00	\$147.00	\$147.00	\$136.00	\$104.00	\$157.00
Eskel Porter	\$266.00	\$166.00	\$155.00	\$132.00	\$122.00	\$127.00	\$155.00	\$109.00	\$ 89.00	\$ 78.00
Gov Connect	\$185.00	\$171.00	\$126.00	\$107.00	\$ 94.00	\$ 94.00	\$117.00	\$ 96.00	\$ 87.00	\$ 86.00
Hansen	\$253.00	\$225.00	\$197.00	\$186.00	\$151.00	\$208.00	\$168.00	\$152.00	\$126.00	\$169.00
Idea2Net	\$122.00	\$ 98.00	\$110.00	\$ 98.00	\$ 92.00	\$ 92.00	\$116.00	\$ 92.00	\$ 82.00	\$ 87.00
Information Integration Innovation (I <sup>2</sup> )	\$156.00	\$146.00	\$136.00	\$126.00	\$126.00	\$121.00	\$131.00	\$121.00	\$116.00	\$136.00
Logicon	\$197.00	\$185.00	\$149.00	\$134.00	\$127.00	\$153.00	\$137.00	\$117.00	\$ 89.00	\$ 60.00
Nat'l Engineering Tech (NET)	\$203.50	\$162.81	\$168.04	\$151.95	\$126.13	\$126.13	\$126.13	\$110.68	\$ 90.20	\$110.68
Natoma	\$296.49	\$249.47	\$180.61	\$162.05	\$162.05	\$162.05	\$143.80	\$121.63	\$102.56	\$143.80
NEX	\$204.00	\$146.00	\$204.00	\$146.00	\$123.00	\$135.00	\$146.00	\$135.00	\$105.00	\$105.00
NitroWeb	\$160.00	\$145.00	\$125.00	\$107.00	\$107.00	\$107.00	\$125.00	\$107.00	\$ 84.00	\$107.00
Priority Search	\$168.35	\$118.30	\$100.10	\$ 86.45	\$ 63.70	\$ 80.99	\$ 98.28	\$ 79.17	\$ 67.34	\$ 60.97
R&G	\$214.40	\$189.90	\$165.50	\$153.10	\$134.80	\$165.40	\$153.10	\$140.90	\$128.60	\$177.70
RCM	\$170.00	\$147.00	\$100.00	\$ 84.00	\$ 95.00	\$139.00	\$117.00	\$ 95.00	\$ 75.00	\$115.00
Revenue Solutions	\$232.00	\$188.00	\$162.00	\$151.00	\$118.00	\$118.00	\$156.00	\$140.00	\$129.00	\$156.00
Rtash, Inc.	\$115.00	\$105.00	\$ 95.00	\$ 90.00	\$ 85.00	\$ 80.00	\$ 90.00	\$ 85.00	\$ 80.00	\$ 75.00
SAIC	\$201.00	\$144.00	\$206.00	\$123.00	\$113.00	\$108.00	\$103.00	\$ 98.00	\$ 83.00	\$103.00
SCIcom Americas	\$133.00	\$119.00	\$106.00	\$101.00	\$ 85.00	\$ 82.00	\$ 82.00	\$ 75.00	\$ 64.00	\$ 64.00
Setka	\$270.00	\$220.00	\$270.00	\$190.00	\$160.00	\$160.00	\$230.00	\$170.00	\$110.00	\$170.00
Softex Corporation	\$ 92.00	\$ 77.00	\$ 92.00	\$ 82.00	\$ 59.00	\$ 59.00	\$ 82.00	\$ 72.00	\$ 62.00	\$ 42.00
Softmatrix	\$174.00	\$139.00	\$127.00	\$115.00	\$ 92.00	\$ 81.00	\$ 92.00	\$ 81.00	\$ 75.00	\$ 58.00
Synergy	\$246.00	\$217.00	\$200.00	\$171.00	\$171.00	\$154.00	\$171.00	\$154.00	\$120.00	\$ 97.00
Systems West	\$200.00	\$160.00	\$126.00	\$120.00	\$120.00	\$113.00	\$106.00	\$100.00	\$ 87.00	\$126.00
TRW	\$223.27	\$173.09	\$161.42	\$135.34	\$127.72	\$109.75	\$120.66	\$ 98.51	\$ 83.37	\$ 81.58
Unique Comp	\$ 86.50	\$ 79.85	\$106.50	\$ 93.15	\$ 66.55	\$ 70.20	\$ 86.50	\$ 79.85	\$ 59.90	\$ 46.55
Unisys	\$303.00	\$254.00	\$279.00	\$213.00	\$213.00	\$173.00	\$173.00	\$142.00	\$112.00	\$218.00
VIP	\$173.00	\$147.00	\$131.00	\$116.00	\$105.00	\$105.00	\$ 95.00	\$ 79.00	\$ 68.00	\$131.00
VLS Systems	\$162.00	\$150.00	\$127.00	\$116.00	\$104.00	\$ 93.00	\$ 81.00	\$ 75.00	\$ 64.00	\$ 64.00
Zen & Art	\$ 94.00	\$ 83.00	\$ 78.00	\$ 77.00	\$ 73.00	\$ 73.00	\$ 68.00	\$ 65.00	\$ 58.00	\$ 60.00

**2001—MSA--INFORMATION TECHNOLOGY CONSULTING SERVICES**  
**USER GUIDE**  
**RFP MSA 01 MA01**  
**CONTRACTOR HOURLY RATE SCHEDULES**  
**CATEGORY II = PROJECT ACTIVITIES**  
**SUB-CATEGORY IIB = SYSTEM INTEGRATION/ANALYSIS/DESIGN**  
**YEAR 1 RATES**

Section IV, Page 13 of 44

CONTRACTOR NAME	HOURLY RATES BY PERSONNEL CLASSIFICATION									
	Senior Project Manager	Project Manager	Senior Technical Leader	Technical Leader	Applications Analyst	Systems Analyst	Senior Programmer	Staff Programmer	Associate Programmer	Instructor
3DI	\$125.00	\$ 95.00	\$ 95.00	\$ 85.00	\$ 75.00	\$ 75.00	\$ 75.00	\$ 65.00	\$ 60.00	\$100.00
ADS Systems Inc.	\$150.00	\$135.00	\$115.00	\$105.00	\$ 95.00	\$ 95.00	\$100.00	\$ 90.00	\$ 80.00	\$ 90.00
AEON Group	\$175.00	\$150.00	\$140.00	\$125.00	\$115.00	\$115.00	\$100.00	\$ 85.00	\$ 75.00	\$120.00
Anthem Tech	\$ 70.00	\$ 70.00	\$ 70.00	\$ 60.00	\$ 50.00	\$ 50.00	\$ 50.00	\$ 50.00	\$ 50.00	\$ 47.00
Applied Knowledge	\$115.00	\$105.00	\$115.00	\$105.00	\$ 95.00	\$ 95.00	\$ 95.00	\$ 85.00	\$ 75.00	\$ 75.00
Artech	\$100.00	\$ 85.00	\$ 80.00	\$ 75.00	\$ 67.00	\$ 70.00	\$ 70.00	\$ 65.00	\$ 60.00	\$ 60.00
AssignCorp	\$180.00	\$155.00	\$170.00	\$150.00	\$120.00	\$110.00	\$100.00	\$ 80.00	\$ 70.00	\$ 65.00
Auriga Corp	\$125.00	\$100.00	\$100.00	\$ 90.00	\$ 75.00	\$ 75.00	\$100.00	\$ 90.00	\$ 75.00	\$ 75.00
Blackhawk	\$185.00	\$165.00	\$140.00	\$125.00	\$110.00	\$110.00	\$110.00	\$ 90.00	\$ 70.00	\$110.00
Booz Allen	\$185.00	\$170.00	\$135.00	\$110.00	\$100.00	\$105.00	\$115.00	\$105.00	\$ 95.00	\$ 60.00
Ciber	\$ 75.00	\$ 65.00	\$ 60.00	\$ 59.00	\$ 58.00	\$ 64.00	\$ 69.00	\$ 54.00	\$ 49.00	\$ 49.00
Eclipse	\$185.00	\$155.00	\$175.00	\$145.00	\$140.00	\$135.00	\$135.00	\$125.00	\$ 95.00	\$145.00
Eskel Porter	\$240.00	\$150.00	\$140.00	\$120.00	\$110.00	\$115.00	\$140.00	\$ 98.00	\$ 80.00	\$ 70.00
Fox Systems, Inc.	\$188.00	\$163.00	\$152.00	\$142.00	\$133.00	\$133.00	\$133.00	\$114.00	\$104.00	\$133.00
Gov Connect	\$180.00	\$165.00	\$118.00	\$ 97.00	\$ 85.00	\$ 85.00	\$115.00	\$ 94.00	\$ 85.00	\$ 80.00
Hansen	\$225.00	\$200.00	\$175.00	\$165.00	\$135.00	\$185.00	\$150.00	\$135.00	\$112.00	\$150.00
Hubbert	\$175.00	\$168.00	\$150.00	\$137.00	\$ 98.00	\$100.50	\$140.00	\$110.00	\$ 95.00	\$ 97.00
Idea2Net	\$105.00	\$ 85.00	\$ 95.00	\$ 85.00	\$ 80.00	\$ 80.00	\$100.00	\$ 80.00	\$ 70.00	\$ 75.00
Information Integration Innovation (I <sup>3</sup> )	\$150.00	\$140.00	\$130.00	\$120.00	\$120.00	\$115.00	\$125.00	\$115.00	\$110.00	\$130.00
Logicon	\$180.00	\$169.00	\$136.00	\$122.00	\$116.00	\$140.00	\$125.00	\$107.00	\$ 81.00	\$ 54.00
Nat'l engineering Tech (NET)	\$175.79	\$140.64	\$145.16	\$131.26	\$108.96	\$108.96	\$108.96	\$ 95.61	\$ 77.92	\$ 95.61
Natoma	\$267.41	\$225.00	\$162.90	\$146.16	\$146.16	\$146.16	\$129.70	\$109.74	\$ 92.50	\$129.70
Network Communications	\$250.00	\$200.00	\$140.00	\$120.00	\$150.00	\$ 60.00	\$100.00	\$ 80.00	\$ 50.00	\$ 40.00
NEX	\$175.00	\$125.00	\$175.00	\$125.00	\$105.00	\$115.00	\$125.00	\$115.00	\$ 90.00	\$ 90.00
NitroWeb	\$145.00	\$130.00	\$111.00	\$ 95.00	\$ 95.00	\$ 95.00	\$111.00	\$ 95.00	\$ 76.00	\$ 95.00
Phoenix Group	\$150.00	\$125.00	\$150.00	\$125.00	\$100.00	\$100.00	\$ 80.00	\$ 60.00	\$ 40.00	\$ 30.00
Praxis N.W.	\$150.00	\$135.00	\$127.50	\$120.00	\$127.50	\$120.00	\$112.50	\$105.00	\$ 90.00	\$ 82.50
Priority Search	\$148.00	\$130.00	\$110.00	\$ 95.00	\$ 70.00	\$ 89.00	\$ 70.00	\$ 54.00	\$ 51.00	\$ 46.00
R&G	\$175.00	\$155.00	\$135.00	\$125.00	\$110.00	\$135.00	\$125.00	\$115.00	\$105.00	\$145.00
RCM	\$162.00	\$138.00	\$ 90.00	\$ 75.00	\$ 85.00	\$125.00	\$105.00	\$ 85.00	\$ 65.00	\$115.00
Renne Taylor Consulting	\$255.00	\$225.00	\$200.00	\$175.00	\$ 85.00	\$ 85.00	\$130.00	\$110.00	\$ 80.00	\$225.00
Revenue Solutions	\$215.00	\$175.00	\$150.00	\$140.00	\$110.00	\$110.00	\$145.00	\$130.00	\$120.00	\$145.00
SAIC	\$195.00	\$140.00	\$200.00	\$120.00	\$110.00	\$105.00	\$100.00	\$ 95.00	\$ 80.00	\$100.00
Setka	\$240.00	\$190.00	\$240.00	\$160.00	\$130.00	\$130.00	\$200.00	\$140.00	\$ 80.00	\$140.00
Shooting Star	\$170.00	\$160.00	\$150.00	\$140.00	\$130.00	\$140.00	\$150.00	\$140.00	\$130.00	\$ 50.00
Softex Corporation	\$ 90.00	\$ 75.00	\$ 90.00	\$ 80.00	\$ 57.00	\$ 57.00	\$ 80.00	\$ 70.00	\$ 60.00	\$ 40.00
Softmatrix	\$150.00	\$120.00	\$110.00	\$100.00	\$ 80.00	\$ 70.00	\$ 80.00	\$ 70.00	\$ 65.00	\$ 50.00
Sunrise	\$137.50	\$115.00	\$125.00	\$ 90.00	\$ 85.00	\$ 85.00	\$ 77.50	\$ 72.50	\$ 60.00	\$100.00
Synergy	\$215.00	\$190.00	\$175.00	\$150.00	\$150.00	\$135.00	\$150.00	\$135.00	\$105.00	\$ 85.00
Systems West	\$150.00	\$120.00	\$ 95.00	\$ 90.00	\$ 90.00	\$ 85.00	\$ 80.00	\$ 75.00	\$ 65.00	\$ 95.00
TRW	\$187.46	\$145.33	\$135.53	\$113.63	\$107.24	\$ 92.15	\$101.31	\$ 82.71	\$ 70.00	\$ 68.50
VIP	\$165.00	\$140.00	\$125.00	\$110.00	\$100.00	\$100.00	\$ 90.00	\$ 75.00	\$ 65.00	\$125.00
VLS Systems	\$150.00	\$135.00	\$120.00	\$105.00	\$ 95.00	\$ 83.00	\$ 72.00	\$ 67.00	\$ 57.00	\$ 57.00
Zen & Art	\$ 88.00	\$ 82.00	\$ 75.00	\$ 72.00	\$ 70.00	\$ 68.00	\$ 65.00	\$ 58.00	\$ 48.00	\$ 50.00

**2001—MSA--INFORMATION TECHNOLOGY CONSULTING SERVICES**  
**USER GUIDE**  
**RFP MSA 01 MA01**  
**CONTRACTOR HOURLY RATE SCHEDULES**  
**CATEGORY II = PROJECT ACTIVITIES**  
**SUB-CATEGORY IIB = SYSTEM INTEGRATION/ANALYSIS/DESIGN**  
**YEAR 2 RATES**

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CONTRACTOR NAME	HOURLY RATES BY PERSONNEL CLASSIFICATION									
	Senior Project Manager	Project Manager	Senior Technical Leader	Technical Leader	Applications Analyst	Systems Analyst	Senior Programmer	Staff Programmer	Associate Programmer	Instructor
3DI	\$125.00	\$ 95.00	\$ 95.00	\$ 85.00	\$ 75.00	\$ 75.00	\$ 75.00	\$ 65.00	\$ 60.00	\$100.00
ADS Systems Inc.	\$155.00	\$139.00	\$118.00	\$108.00	\$ 98.00	\$ 98.00	\$103.00	\$ 93.00	\$ 82.00	\$ 93.00
AEON Group	\$183.75	\$157.50	\$147.00	\$131.25	\$120.75	\$120.75	\$105.00	\$ 89.25	\$ 78.75	\$126.00
Anthem Tech	\$ 70.00	\$ 70.00	\$ 70.00	\$ 60.00	\$ 50.00	\$ 50.00	\$ 50.00	\$ 50.00	\$ 50.00	\$ 47.00
Applied Knowledge	\$115.00	\$105.00	\$115.00	\$105.00	\$ 95.00	\$ 95.00	\$ 95.00	\$ 85.00	\$ 75.00	\$ 75.00
Artech	\$103.00	\$ 88.00	\$ 83.00	\$ 78.00	\$ 69.00	\$ 72.00	\$ 72.00	\$ 67.00	\$ 62.00	\$ 62.00
AssignCorp	\$190.00	\$165.00	\$180.00	\$160.00	\$130.00	\$120.00	\$110.00	\$ 84.00	\$ 77.00	\$ 70.00
Auriga Corp	\$131.00	\$105.00	\$105.00	\$ 95.00	\$ 79.00	\$ 79.00	\$105.00	\$ 95.00	\$ 79.00	\$ 79.00
Blackhawk	\$194.00	\$173.00	\$147.00	\$131.00	\$116.00	\$116.00	\$116.00	\$ 95.00	\$ 74.00	\$116.00
Booz Allen	\$194.00	\$179.00	\$141.00	\$116.00	\$105.00	\$110.00	\$120.00	\$110.00	\$ 99.00	\$ 63.00
Ciber	\$ 74.00	\$ 64.00	\$ 59.00	\$ 58.00	\$ 57.00	\$ 62.00	\$ 67.00	\$ 53.00	\$ 48.00	\$ 48.00
Eclipse	\$190.00	\$159.00	\$180.00	\$149.00	\$144.00	\$139.00	\$139.00	\$128.00	\$ 98.00	\$149.00
Eskel Porter	\$248.00	\$155.00	\$145.00	\$124.00	\$114.00	\$119.00	\$145.00	\$101.00	\$ 83.00	\$ 72.00
Fox Systems, Inc.	\$188.00	\$163.00	\$152.00	\$149.00	\$140.00	\$140.00	\$140.00	\$120.00	\$110.00	\$140.00
Gov Connect	\$180.00	\$167.00	\$120.00	\$100.00	\$ 88.00	\$ 88.00	\$115.00	\$ 94.00	\$ 85.00	\$ 82.00
Hansen	\$234.00	\$208.00	\$182.00	\$172.00	\$140.00	\$192.00	\$156.00	\$140.00	\$116.00	\$156.00
Hubbert	\$183.75	\$176.40	\$157.50	\$143.85	\$102.90	\$105.53	\$147.00	\$115.50	\$ 99.75	\$101.85
Idea2Net	\$110.00	\$ 89.00	\$100.00	\$ 89.00	\$ 84.00	\$ 84.00	\$105.00	\$ 84.00	\$ 74.00	\$ 79.00
Information Integration Innovation (I <sup>3</sup> )	\$152.00	\$142.00	\$132.00	\$122.00	\$122.00	\$117.00	\$127.00	\$117.00	\$112.00	\$132.00
Logicon	\$186.00	\$175.00	\$141.00	\$126.00	\$120.00	\$145.00	\$129.00	\$111.00	\$ 84.00	\$ 56.00
Nat'l Engineering Tech (NET)	\$184.58	\$147.67	\$152.42	\$137.82	\$114.41	\$114.41	\$114.41	\$100.39	\$ 81.82	\$100.39
Natoma	\$276.77	\$232.88	\$168.60	\$151.28	\$151.28	\$151.28	\$134.24	\$113.58	\$ 95.74	\$134.24
Network Communications	\$250.00	\$200.00	\$140.00	\$120.00	\$150.00	\$ 60.00	\$100.00	\$ 80.00	\$ 50.00	\$ 40.00
NEX	\$184.00	\$132.00	\$184.00	\$132.00	\$111.00	\$121.00	\$132.00	\$121.00	\$ 95.00	\$ 95.00
NitroWeb	\$150.00	\$134.00	\$114.00	\$ 98.00	\$ 98.00	\$ 98.00	\$114.00	\$ 98.00	\$ 78.00	\$ 98.00
Phoenix Group	\$160.00	\$135.00	\$160.00	\$135.00	\$110.00	\$110.00	\$ 90.00	\$ 70.00	\$ 50.00	\$ 40.00
Praxis N.W.	\$157.50	\$141.75	\$133.88	\$126.00	\$133.88	\$126.00	\$118.13	\$110.25	\$ 94.50	\$ 86.63
Priority Search	\$143.56	\$126.10	\$106.70	\$ 92.15	\$ 67.90	\$ 86.33	\$ 67.90	\$ 52.38	\$ 49.47	\$ 44.62
R&G	\$187.30	\$165.90	\$144.50	\$133.80	\$117.70	\$144.50	\$133.80	\$123.10	\$112.40	\$155.20
RCM	\$165.00	\$141.00	\$ 93.00	\$ 78.00	\$ 88.00	\$129.00	\$109.00	\$ 88.00	\$ 67.00	\$117.00
Renne Taylor Consulting	\$260.00	\$235.00	\$210.00	\$180.00	\$ 90.00	\$ 90.00	\$135.00	\$115.00	\$ 85.00	\$235.00
Revenue Solutions	\$220.00	\$179.00	\$154.00	\$144.00	\$113.00	\$113.00	\$149.00	\$133.00	\$123.00	\$149.00
SAIC	\$195.00	\$140.00	\$200.00	\$120.00	\$110.00	\$105.00	\$100.00	\$ 95.00	\$ 80.00	\$100.00
Setka	\$250.00	\$200.00	\$250.00	\$170.00	\$140.00	\$140.00	\$210.00	\$150.00	\$ 90.00	\$150.00
Shooting Star	\$178.00	\$168.00	\$157.00	\$147.00	\$136.00	\$147.00	\$157.00	\$147.00	\$136.00	\$ 50.00
Softex Corporation	\$ 90.00	\$ 75.00	\$ 90.00	\$ 80.00	\$ 57.00	\$ 57.00	\$ 80.00	\$ 70.00	\$ 60.00	\$ 40.00
Softmatrix	\$157.00	\$126.00	\$115.00	\$105.00	\$ 84.00	\$ 73.00	\$ 84.00	\$ 73.00	\$ 68.00	\$ 52.00
Sunrise	\$137.50	\$115.00	\$125.00	\$ 90.00	\$ 85.00	\$ 85.00	\$ 77.50	\$ 72.50	\$ 60.00	\$100.00
Synergy	\$225.00	\$199.00	\$183.00	\$157.00	\$157.00	\$141.00	\$157.00	\$141.00	\$110.00	\$ 89.00
Systems West	\$165.00	\$132.00	\$105.00	\$ 99.00	\$ 99.00	\$ 94.00	\$ 88.00	\$ 83.00	\$ 72.00	\$105.00
TRW	\$198.71	\$154.05	\$143.66	\$120.45	\$113.67	\$ 97.68	\$107.39	\$ 87.67	\$ 74.20	\$ 72.61
VIP	\$165.00	\$140.00	\$125.00	\$110.00	\$100.00	\$100.00	\$ 90.00	\$ 75.00	\$ 65.00	\$125.00
VLS Systems	\$158.00	\$142.00	\$126.00	\$110.00	\$100.00	\$ 87.00	\$ 76.00	\$ 70.00	\$ 60.00	\$ 60.00
Zen & Art	\$ 92.00	\$ 85.00	\$ 78.00	\$ 75.00	\$ 73.00	\$ 73.00	\$ 68.00	\$ 58.00	\$ 50.00	\$ 52.00

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**YEAR 3 RATES**

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CONTRACTOR NAME	HOURLY RATES BY PERSONNEL CLASSIFICATION									
	Senior Project Manager	Project Manager	Senior Technical Leader	Technical Leader	Applications Analyst	Systems Analyst	Senior Programmer	Staff Programmer	Associate Programmer	Instructor
3DI	\$131.00	\$100.00	\$100.00	\$ 89.00	\$ 79.00	\$ 79.00	\$ 79.00	\$ 68.00	\$ 63.00	\$105.00
ADS Systems Inc.	\$159.00	\$143.00	\$122.00	\$111.00	\$101.00	\$101.00	\$106.00	\$ 95.00	\$ 85.00	\$ 95.00
AEON Group	\$192.94	\$165.38	\$154.35	\$137.81	\$126.79	\$126.79	\$110.25	\$ 93.71	\$ 82.69	\$132.30
Anthem Tech	\$ 71.00	\$ 71.00	\$ 71.00	\$ 61.00	\$ 51.00	\$ 51.00	\$ 51.00	\$ 51.00	\$ 51.00	\$ 48.00
Applied Knowledge	\$125.00	\$115.00	\$125.00	\$115.00	\$105.00	\$105.00	\$100.00	\$ 90.00	\$ 80.00	\$ 80.00
Artech	\$106.00	\$ 91.00	\$ 86.00	\$ 81.00	\$ 71.00	\$ 74.00	\$ 74.00	\$ 69.00	\$ 64.00	\$ 64.00
AssignCorp	\$200.00	\$175.00	\$190.00	\$170.00	\$140.00	\$130.00	\$120.00	\$ 94.00	\$ 84.00	\$ 75.00
Auriga Corp	\$138.00	\$110.00	\$110.00	\$ 99.00	\$ 83.00	\$ 83.00	\$110.00	\$ 99.00	\$ 83.00	\$ 83.00
Blackhawk	\$204.00	\$182.00	\$154.00	\$138.00	\$121.00	\$121.00	\$121.00	\$ 99.00	\$ 77.00	\$121.00
Booz Allen	\$204.00	\$188.00	\$148.00	\$121.00	\$110.00	\$115.00	\$126.00	\$115.00	\$104.00	\$ 66.00
Ciber	\$ 72.00	\$ 63.00	\$ 58.00	\$ 57.00	\$ 56.00	\$ 61.00	\$ 66.00	\$ 52.00	\$ 47.00	\$ 47.00
Eclipse	\$195.00	\$163.00	\$185.00	\$153.00	\$148.00	\$143.00	\$143.00	\$132.00	\$101.00	\$153.00
Eskel Porter	\$257.00	\$160.00	\$150.00	\$128.00	\$118.00	\$123.00	\$150.00	\$105.00	\$ 86.00	\$ 75.00
Fox Systems, Inc.	\$198.00	\$172.00	\$160.00	\$156.00	\$146.00	\$146.00	\$146.00	\$125.00	\$115.00	\$146.00
Gov Connect	\$185.00	\$169.00	\$122.00	\$103.00	\$ 91.00	\$ 91.00	\$117.00	\$ 96.00	\$ 87.00	\$ 84.00
Hansen	\$243.00	\$216.00	\$189.00	\$178.00	\$146.00	\$200.00	\$162.00	\$146.00	\$121.00	\$162.00
Hubbert	\$192.94	\$185.22	\$165.38	\$151.04	\$108.05	\$110.80	\$154.35	\$121.28	\$104.74	\$106.94
Idea2Net	\$116.00	\$ 93.00	\$105.00	\$ 93.00	\$ 88.00	\$ 88.00	\$110.00	\$ 88.00	\$ 78.00	\$ 83.00
Information Integration Innovation (I <sup>3</sup> )	\$154.00	\$144.00	\$134.00	\$124.00	\$124.00	\$119.00	\$129.00	\$119.00	\$114.00	\$134.00
Logicon	\$191.00	\$180.00	\$145.00	\$130.00	\$124.00	\$149.00	\$133.00	\$114.00	\$ 86.00	\$ 58.00
Nat'l Engineering Tech (NET)	\$193.81	\$155.06	\$160.04	\$144.71	\$120.13	\$120.13	\$120.13	\$105.41	\$ 85.91	\$105.41
Natoma	\$286.46	\$241.03	\$174.50	\$156.57	\$156.57	\$156.57	\$138.94	\$117.56	\$ 99.09	\$138.94
Network Communications	\$250.00	\$200.00	\$140.00	\$120.00	\$150.00	\$ 60.00	\$100.00	\$ 80.00	\$ 50.00	\$ 40.00
NEX	\$194.00	\$139.00	\$194.00	\$139.00	\$117.00	\$128.00	\$139.00	\$128.00	\$100.00	\$100.00
NitroWeb	\$155.00	\$138.00	\$119.00	\$102.00	\$102.00	\$102.00	\$119.00	\$102.00	\$ 81.00	\$102.00
Phoenix Group	\$170.00	\$145.00	\$170.00	\$145.00	\$120.00	\$120.00	\$100.00	\$ 80.00	\$ 60.00	\$ 50.00
Praxis N.W.	\$165.38	\$148.84	\$140.57	\$132.30	\$140.57	\$132.30	\$124.03	\$115.76	\$ 99.23	\$ 90.96
Priority Search	\$139.12	\$122.20	\$103.40	\$ 89.30	\$ 65.80	\$ 83.66	\$ 65.80	\$ 50.76	\$ 47.94	\$ 43.24
R&G	\$200.40	\$177.50	\$154.60	\$143.10	\$126.00	\$154.60	\$143.10	\$131.70	\$120.20	\$166.00
RCM	\$167.00	\$144.00	\$ 96.00	\$ 81.00	\$ 91.00	\$134.00	\$113.00	\$ 91.00	\$ 71.00	\$120.00
Renne Taylor Consulting	\$270.00	\$245.00	\$220.00	\$185.00	\$ 95.00	\$ 95.00	\$140.00	\$120.00	\$ 90.00	\$245.00
Revenue Solutions	\$226.00	\$184.00	\$158.00	\$147.00	\$116.00	\$116.00	\$152.00	\$137.00	\$126.00	\$152.00
SAIC	\$197.00	\$141.00	\$202.00	\$121.00	\$111.00	\$106.00	\$101.00	\$ 96.00	\$ 81.00	\$101.00
Setka	\$260.00	\$210.00	\$260.00	\$180.00	\$150.00	\$150.00	\$220.00	\$160.00	\$100.00	\$160.00
Shooting Star	\$186.00	\$176.00	\$164.00	\$154.00	\$142.00	\$154.00	\$164.00	\$154.00	\$142.00	\$ 50.00
Softex Corporation	\$ 92.00	\$ 77.00	\$ 92.00	\$ 82.00	\$ 59.00	\$ 59.00	\$ 82.00	\$ 72.00	\$ 62.00	\$ 42.00
Softmatrix	\$165.00	\$132.00	\$121.00	\$110.00	\$ 88.00	\$ 77.00	\$ 88.00	\$ 77.00	\$ 71.00	\$ 55.00
Sunrise	\$144.38	\$120.75	\$131.25	\$ 94.50	\$ 89.25	\$ 89.25	\$ 81.38	\$ 76.13	\$ 63.00	\$105.00
Synergy	\$235.00	\$208.00	\$191.00	\$164.00	\$164.00	\$147.00	\$164.00	\$147.00	\$115.00	\$ 93.00
Systems West	\$182.00	\$145.00	\$115.00	\$109.00	\$109.00	\$103.00	\$ 97.00	\$ 91.00	\$ 79.00	\$115.00
TRW	\$210.63	\$163.29	\$152.28	\$127.67	\$120.49	\$103.54	\$113.83	\$ 92.93	\$ 78.65	\$ 76.97
VIP	\$173.00	\$147.00	\$131.00	\$116.00	\$105.00	\$105.00	\$ 95.00	\$ 79.00	\$ 68.00	\$131.00
VLS Systems	\$165.00	\$149.00	\$132.00	\$116.00	\$105.00	\$ 92.00	\$ 79.00	\$ 74.00	\$ 63.00	\$ 63.00
Zen & Art	\$ 95.00	\$ 90.00	\$ 85.00	\$ 80.00	\$ 78.00	\$ 78.00	\$ 72.00	\$ 61.00	\$ 53.00	\$ 52.00

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**YEAR 4 RATES**

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CONTRACTOR NAME	HOURLY RATES BY PERSONNEL CLASSIFICATION									
	Senior Project Manager	Project Manager	Senior Technical Leader	Technical Leader	Applications Analyst	Systems Analyst	Senior Programmer	Staff Programmer	Associate Programmer	Instructor
3DI	\$137.00	\$105.00	\$105.00	\$ 93.00	\$ 83.00	\$ 83.00	\$ 83.00	\$ 71.00	\$ 66.00	\$110.00
ADS Systems Inc.	\$164.00	\$148.00	\$126.00	\$115.00	\$104.00	\$104.00	\$109.00	\$ 98.00	\$ 87.00	\$ 98.00
AEON Group	\$202.59	\$173.65	\$162.07	\$144.70	\$133.13	\$133.13	\$115.76	\$ 98.40	\$ 86.82	\$138.92
Anthem Tech	\$ 71.00	\$ 71.00	\$ 71.00	\$ 61.00	\$ 51.00	\$ 51.00	\$ 51.00	\$ 51.00	\$ 51.00	\$ 48.00
Applied Knowledge	\$125.00	\$115.00	\$125.00	\$115.00	\$105.00	\$105.00	\$100.00	\$ 90.00	\$ 80.00	\$ 80.00
Artech	\$109.00	\$ 94.00	\$ 89.00	\$ 84.00	\$ 73.00	\$ 76.00	\$ 76.00	\$ 71.00	\$ 66.00	\$ 66.00
AssignCorp	\$210.00	\$185.00	\$200.00	\$180.00	\$150.00	\$140.00	\$130.00	\$101.00	\$ 91.00	\$ 80.00
Auriga Corp	\$145.00	\$116.00	\$116.00	\$104.00	\$ 87.00	\$ 87.00	\$116.00	\$104.00	\$ 87.00	\$ 87.00
Blackhawk	\$214.00	\$191.00	\$162.00	\$145.00	\$127.00	\$127.00	\$127.00	\$104.00	\$ 81.00	\$127.00
Booz Allen	\$214.00	\$197.00	\$156.00	\$128.00	\$116.00	\$121.00	\$133.00	\$121.00	\$110.00	\$ 70.00
Ciber	\$ 71.00	\$ 62.00	\$ 57.00	\$ 56.00	\$ 55.00	\$ 60.00	\$ 65.00	\$ 51.00	\$ 46.00	\$ 46.00
Eclipse	\$201.00	\$168.00	\$190.00	\$157.00	\$152.00	\$147.00	\$147.00	\$136.00	\$104.00	\$157.00
Eskel Porter	\$266.00	\$166.00	\$155.00	\$132.00	\$122.00	\$127.00	\$155.00	\$109.00	\$ 89.00	\$ 78.00
Fox Systems, Inc.	\$207.00	\$180.00	\$167.00	\$163.00	\$154.00	\$154.00	\$154.00	\$132.00	\$121.00	\$154.00
Gov Connect	\$185.00	\$171.00	\$126.00	\$107.00	\$ 94.00	\$ 94.00	\$117.00	\$ 96.00	\$ 87.00	\$ 86.00
Hansen	\$253.00	\$225.00	\$197.00	\$186.00	\$151.00	\$208.00	\$168.00	\$152.00	\$126.00	\$169.00
Hubbert	\$202.58	\$194.48	\$173.64	\$158.59	\$113.45	\$116.34	\$162.07	\$127.34	\$109.97	\$112.29
Idea2Net	\$122.00	\$ 98.00	\$110.00	\$ 98.00	\$ 92.00	\$ 92.00	\$116.00	\$ 92.00	\$ 82.00	\$ 87.00
Information Integration Innovation (I <sup>3</sup> )	\$156.00	\$146.00	\$136.00	\$126.00	\$126.00	\$121.00	\$131.00	\$121.00	\$116.00	\$136.00
Logicon	\$197.00	\$185.00	\$149.00	\$134.00	\$127.00	\$153.00	\$137.00	\$117.00	\$ 89.00	\$ 60.00
Nat'l Engineering Tech (NET)	\$203.50	\$162.81	\$168.04	\$151.95	\$126.13	\$126.13	\$126.13	\$110.68	\$ 90.20	\$110.68
Natoma	\$296.49	\$249.47	\$180.61	\$162.05	\$162.05	\$162.05	\$143.80	\$121.63	\$102.56	\$143.80
Network Communications	\$250.00	\$200.00	\$140.00	\$120.00	\$150.00	\$ 60.00	\$100.00	\$ 80.00	\$ 50.00	\$ 40.00
NEX	\$204.00	\$146.00	\$204.00	\$146.00	\$123.00	\$135.00	\$146.00	\$135.00	\$105.00	\$105.00
NitroWeb	\$160.00	\$145.00	\$125.00	\$107.00	\$107.00	\$107.00	\$125.00	\$107.00	\$ 84.00	\$107.00
Phoenix Group	\$180.00	\$155.00	\$180.00	\$155.00	\$130.00	\$130.00	\$110.00	\$ 90.00	\$ 70.00	\$ 60.00
Praxis N.W.	\$173.64	\$156.28	\$147.60	\$138.92	\$147.60	\$138.92	\$130.23	\$121.55	\$104.19	\$ 95.50
Priority Search	\$134.68	\$118.30	\$100.10	\$ 86.45	\$ 67.30	\$ 80.99	\$ 63.70	\$ 49.14	\$ 46.41	\$ 41.86
R&G	\$214.40	\$189.90	\$165.50	\$153.10	\$134.80	\$165.40	\$153.10	\$140.90	\$128.60	\$177.70
RCM	\$170.00	\$147.00	\$100.00	\$ 84.00	\$ 95.00	\$139.00	\$117.00	\$ 95.00	\$ 75.00	\$124.00
Renne Taylor Consulting	\$280.00	\$255.00	\$230.00	\$190.00	\$100.00	\$100.00	\$145.00	\$125.00	\$ 95.00	\$255.00
Revenue Solutions	\$232.00	\$188.00	\$162.00	\$151.00	\$118.00	\$118.00	\$156.00	\$140.00	\$129.00	\$156.00
SAIC	\$201.00	\$144.00	\$206.00	\$123.00	\$113.00	\$108.00	\$103.00	\$ 98.00	\$ 83.00	\$103.00
Setka	\$270.00	\$220.00	\$270.00	\$190.00	\$160.00	\$160.00	\$230.00	\$170.00	\$110.00	\$170.00
Shooting Star	\$195.00	\$184.00	\$172.00	\$161.00	\$149.00	\$161.00	\$172.00	\$161.00	\$149.00	\$ 50.00
Softex Corporation	\$ 92.00	\$ 77.00	\$ 92.00	\$ 82.00	\$ 59.00	\$ 59.00	\$ 82.00	\$ 72.00	\$ 62.00	\$ 42.00
Softmatrix	\$174.00	\$139.00	\$127.00	\$115.00	\$ 92.00	\$ 81.00	\$ 92.00	\$ 81.00	\$ 75.00	\$ 58.00
Sunrise	\$151.59	\$126.79	\$137.81	\$ 99.23	\$ 93.71	\$ 93.71	\$ 85.44	\$ 79.93	\$ 66.15	\$110.25
Synergy	\$246.00	\$217.00	\$200.00	\$171.00	\$171.00	\$154.00	\$171.00	\$154.00	\$120.00	\$ 97.00
Systems West	\$200.00	\$160.00	\$126.00	\$120.00	\$120.00	\$113.00	\$106.00	\$100.00	\$ 87.00	\$126.00
TRW	\$223.27	\$173.09	\$161.42	\$135.34	\$127.72	\$109.75	\$120.66	\$ 98.51	\$ 83.37	\$ 81.58
VIP	\$173.00	\$147.00	\$131.00	\$116.00	\$105.00	\$105.00	\$ 95.00	\$ 79.00	\$ 68.00	\$131.00
VLS Systems	\$174.00	\$156.00	\$139.00	\$122.00	\$110.00	\$ 96.00	\$ 83.00	\$ 78.00	\$ 66.00	\$ 66.00
Zen & Art	\$100.00	\$ 93.00	\$ 88.00	\$ 85.00	\$ 82.00	\$ 80.00	\$ 78.00	\$ 64.00	\$ 58.00	\$ 55.00



**2001—MSA--INFORMATION TECHNOLOGY CONSULTING SERVICES**

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**CONTRACTOR HOURLY RATE SCHEDULES**

**CATEGORY II = PROJECT ACTIVITIES**

**SUB-CATEGORY IIC = SYSTEM SUPPORT**

**YEAR 1 RATES**

Section IV, Page 17 of 44

CONTRACTOR NAME	HOURLY RATES BY PERSONNEL CLASSIFICATION									
	Senior Project Manager	Project Manager	Senior Technical Leader	Technical Leader	Applications Analyst	Systems Analyst	Senior Programmer	Staff Programmer	Associate Programmer	Instructor
ADS Systems Inc.	\$140.00	\$125.00	\$110.00	\$105.00	\$ 95.00	\$ 95.00	\$100.00	\$ 90.00	\$ 80.00	\$ 90.00
Applied Knowledge	\$115.00	\$105.00	\$115.00	\$105.00	\$ 95.00	\$ 95.00	\$ 95.00	\$ 85.00	\$ 75.00	\$ 75.00
Artech	\$100.00	\$ 85.00	\$ 80.00	\$ 75.00	\$ 67.00	\$ 70.00	\$ 70.00	\$ 65.00	\$ 60.00	\$ 60.00
AssignCorp	\$170.00	\$145.00	\$160.00	\$140.00	\$115.00	\$105.00	\$100.00	\$ 80.00	\$ 70.00	\$ 65.00
Auriga Corp	\$125.00	\$100.00	\$100.00	\$ 90.00	\$ 75.00	\$ 75.00	\$100.00	\$ 90.00	\$ 75.00	\$ 75.00
Blackhawk	\$185.00	\$165.00	\$140.00	\$125.00	\$110.00	\$110.00	\$110.00	\$ 90.00	\$ 70.00	\$110.00
Booz Allen	\$185.00	\$170.00	\$135.00	\$110.00	\$100.00	\$105.00	\$115.00	\$105.00	\$ 95.00	\$ 60.00
Eclipse	\$185.00	\$155.00	\$175.00	\$145.00	\$140.00	\$135.00	\$135.00	\$125.00	\$ 95.00	\$145.00
Eskel Porter	\$240.00	\$150.00	\$140.00	\$120.00	\$110.00	\$115.00	\$140.00	\$ 98.00	\$ 80.00	\$ 70.00
Gov Connect	\$180.00	\$165.00	\$118.00	\$ 97.00	\$ 85.00	\$ 85.00	\$115.00	\$ 94.00	\$ 85.00	\$ 80.00
Hansen	\$225.00	\$200.00	\$175.00	\$165.00	\$135.00	\$185.00	\$150.00	\$135.00	\$112.00	\$150.00
Idea2Net	\$105.00	\$ 85.00	\$ 95.00	\$ 85.00	\$ 80.00	\$ 80.00	\$100.00	\$ 80.00	\$ 70.00	\$ 75.00
Logicon	\$180.00	\$169.00	\$136.00	\$122.00	\$116.00	\$140.00	\$125.00	\$107.00	\$ 81.00	\$ 54.00
Nat'l Engineerng Tech (NET)	\$175.79	\$140.64	\$145.16	\$131.26	\$108.96	\$108.96	\$108.96	\$ 95.61	\$ 77.92	\$ 95.61
Natoma	\$267.41	\$225.00	\$162.90	\$146.16	\$146.16	\$146.16	\$129.70	\$109.74	\$ 92.50	\$129.70
NitroWeb	\$145.00	\$130.00	\$111.00	\$ 95.00	\$ 95.00	\$ 95.00	\$111.00	\$ 95.00	\$ 76.00	\$ 95.00
Priority Search	\$ 82.00	\$ 76.00	\$ 65.00	\$ 59.00	\$ 45.00	\$ 55.00	\$ 60.00	\$ 58.00	\$ 56.00	\$ 55.00
R & G	\$175.00	\$155.00	\$135.00	\$125.00	\$110.00	\$135.00	\$125.00	\$115.00	\$105.00	\$145.00
RCM	\$162.00	\$138.00	\$ 90.00	\$ 75.00	\$ 85.00	\$125.00	\$105.00	\$ 85.00	\$ 65.00	\$102.00
Revenue Solutions	\$215.00	\$175.00	\$150.00	\$140.00	\$110.00	\$110.00	\$145.00	\$130.00	\$120.00	\$145.00
Rtash, Inc.	\$100.00	\$ 90.00	\$ 80.00	\$ 75.00	\$ 70.00	\$ 65.00	\$ 75.00	\$ 70.00	\$ 65.00	\$ 60.00
SAIC	\$195.00	\$140.00	\$200.00	\$120.00	\$110.00	\$105.00	\$100.00	\$ 95.00	\$ 80.00	\$100.00
Setka	\$240.00	\$190.00	\$240.00	\$160.00	\$130.00	\$130.00	\$200.00	\$140.00	\$ 80.00	\$140.00
Softex Corporation	\$ 90.00	\$ 75.00	\$ 90.00	\$ 80.00	\$ 57.00	\$ 57.00	\$ 80.00	\$ 70.00	\$ 60.00	\$ 40.00
Softmatrix	\$150.00	\$120.00	\$110.00	\$100.00	\$ 80.00	\$ 70.00	\$ 80.00	\$ 70.00	\$ 65.00	\$ 50.00
Synergy	\$215.00	\$190.00	\$175.00	\$150.00	\$150.00	\$135.00	\$150.00	\$135.00	\$105.00	\$ 85.00
Systems West	\$150.00	\$120.00	\$ 95.00	\$ 90.00	\$ 90.00	\$ 85.00	\$ 80.00	\$ 75.00	\$ 65.00	\$ 95.00
TRW	\$187.46	\$145.33	\$135.53	\$113.63	\$107.24	\$ 92.15	\$101.31	\$ 82.71	\$ 70.00	\$ 68.50
VIP	\$165.00	\$140.00	\$125.00	\$110.00	\$100.00	\$100.00	\$ 90.00	\$ 75.00	\$ 65.00	\$125.00
VLS Systems	\$125.00	\$110.00	\$100.00	\$ 90.00	\$ 80.00	\$ 72.00	\$ 65.00	\$ 55.00	\$ 50.00	\$ 50.00
Zen & Art	\$ 85.00	\$ 80.00	\$ 78.00	\$ 75.00	\$ 70.00	\$ 68.00	\$ 58.00	\$ 55.00	\$ 50.00	\$ 48.00

**2001—MSA--INFORMATION TECHNOLOGY CONSULTING SERVICES**

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**CONTRACTOR HOURLY RATE SCHEDULES**

**CATEGORY II = PROJECT ACTIVITIES**

**SUB-CATEGORY IIC = SYSTEM SUPPORT**

**YEAR 2 RATES**

Section IV, Page 18 of 44

CONTRACTOR NAME	HOURLY RATES BY PERSONNEL CLASSIFICATION									
	Senior Project Manager	Project Manager	Senior Technical Leader	Technical Leader	Applications Analyst	Systems Analyst	Senior Programmer	Staff Programmer	Associate Programmer	Instructor
ADS Systems Inc.	\$144.00	\$129.00	\$113.00	\$108.00	\$ 98.00	\$ 98.00	\$103.00	\$ 93.00	\$ 82.00	\$ 93.00
Applied Knowledge	\$115.00	\$105.00	\$115.00	\$105.00	\$ 95.00	\$ 95.00	\$ 95.00	\$ 85.00	\$ 75.00	\$ 75.00
Auriga Corp	\$131.00	\$105.00	\$105.00	\$ 95.00	\$ 79.00	\$ 79.00	\$105.00	\$ 95.00	\$ 79.00	\$ 79.00
Artech	\$103.00	\$ 88.00	\$ 83.00	\$ 78.00	\$ 69.00	\$ 72.00	\$ 72.00	\$ 67.00	\$ 62.00	\$ 62.00
AssignCorp	\$180.00	\$155.00	\$170.00	\$150.00	\$125.00	\$115.00	\$110.00	\$ 84.00	\$ 77.00	\$ 70.00
Blackhawk	\$194.00	\$173.00	\$147.00	\$131.00	\$116.00	\$116.00	\$116.00	\$ 95.00	\$ 74.00	\$116.00
Booz Allen	\$194.00	\$179.00	\$141.00	\$116.00	\$105.00	\$110.00	\$120.00	\$110.00	\$ 99.00	\$ 63.00
Eclipse	\$190.00	\$159.00	\$180.00	\$149.00	\$144.00	\$139.00	\$139.00	\$128.00	\$ 98.00	\$149.00
Eskel Porter	\$248.00	\$155.00	\$145.00	\$124.00	\$114.00	\$119.00	\$145.00	\$101.00	\$ 83.00	\$ 72.00
Gov Connect	\$180.00	\$167.00	\$120.00	\$100.00	\$ 88.00	\$ 88.00	\$115.00	\$ 94.00	\$ 85.00	\$ 82.00
Hansen	\$234.00	\$208.00	\$182.00	\$172.00	\$140.00	\$192.00	\$156.00	\$140.00	\$116.00	\$156.00
Idea2Net	\$110.00	\$ 89.00	\$100.00	\$ 89.00	\$ 84.00	\$ 84.00	\$105.00	\$ 84.00	\$ 74.00	\$ 79.00
Logicon	\$186.00	\$175.00	\$141.00	\$126.00	\$120.00	\$145.00	\$129.00	\$111.00	\$ 84.00	\$ 56.00
Nat'l Engineerng Tech (NET)	\$184.58	\$147.67	\$152.42	\$137.82	\$114.41	\$114.41	\$114.41	\$100.39	\$ 81.82	\$100.39
Natoma	\$276.77	\$232.88	\$168.60	\$151.28	\$151.28	\$151.28	\$134.24	\$113.58	\$ 95.74	\$134.24
NitroWeb	\$150.00	\$134.00	\$114.00	\$ 98.00	\$ 98.00	\$ 98.00	\$114.00	\$ 98.00	\$ 78.00	\$ 98.00
Priority Search	\$ 79.54	\$ 73.72	\$ 63.05	\$ 57.23	\$ 43.65	\$ 53.35	\$ 58.20	\$ 56.26	\$ 54.32	\$ 53.35
R & G	\$187.30	\$165.90	\$144.50	\$133.80	\$117.70	\$144.50	\$133.80	\$123.10	\$112.40	\$155.20
RCM	\$165.00	\$141.00	\$ 93.00	\$ 78.00	\$ 88.00	\$129.00	\$109.00	\$ 88.00	\$ 67.00	\$105.00
Revenue Solutions	\$220.00	\$179.00	\$154.00	\$144.00	\$113.00	\$113.00	\$149.00	\$133.00	\$123.00	\$149.00
Rtash, Inc.	\$105.00	\$ 95.00	\$ 85.00	\$ 80.00	\$ 75.00	\$ 70.00	\$ 80.00	\$ 75.00	\$ 70.00	\$ 65.00
SAIC	\$195.00	\$140.00	\$200.00	\$120.00	\$110.00	\$105.00	\$100.00	\$ 95.00	\$ 80.00	\$100.00
Setka	\$250.00	\$200.00	\$250.00	\$170.00	\$140.00	\$140.00	\$210.00	\$150.00	\$ 90.00	\$150.00
Softex Corporation	\$ 90.00	\$ 75.00	\$ 90.00	\$ 80.00	\$ 57.00	\$ 57.00	\$ 80.00	\$ 70.00	\$ 60.00	\$ 40.00
Softmatrix	\$157.00	\$126.00	\$115.00	\$105.00	\$ 84.00	\$ 73.00	\$ 84.00	\$ 73.00	\$ 68.00	\$ 52.00
Synergy	\$225.00	\$199.00	\$183.00	\$157.00	\$157.00	\$141.00	\$157.00	\$141.00	\$110.00	\$ 89.00
Systems West	\$165.00	\$132.00	\$105.00	\$ 99.00	\$ 99.00	\$ 94.00	\$ 88.00	\$ 83.00	\$ 72.00	\$105.00
TRW	\$198.71	\$154.05	\$143.66	\$120.45	\$113.67	\$ 97.68	\$107.39	\$ 87.67	\$ 74.20	\$ 72.61
VIP	\$165.00	\$140.00	\$125.00	\$110.00	\$100.00	\$100.00	\$ 90.00	\$ 75.00	\$ 65.00	\$125.00
VLS Systems	\$131.00	\$116.00	\$105.00	\$ 95.00	\$ 84.00	\$ 76.00	\$ 68.00	\$ 58.00	\$ 53.00	\$ 53.00
Zen & Art	\$ 88.00	\$ 83.00	\$ 78.00	\$ 78.00	\$ 73.00	\$ 71.00	\$ 61.00	\$ 58.00	\$ 53.00	\$ 51.00

**2001—MSA--INFORMATION TECHNOLOGY CONSULTING SERVICES**

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**CONTRACTOR HOURLY RATE SCHEDULES**

**CATEGORY II = PROJECT ACTIVITIES**

**SUB-CATEGORY IIC = SYSTEM SUPPORT**

**YEAR 3 RATES**

Section IV, Page 19 of 44

CONTRACTOR NAME	HOURLY RATES BY PERSONNEL CLASSIFICATION									
	Senior Project Manager	Project Manager	Senior Technical Leader	Technical Leader	Applications Analyst	Systems Analyst	Senior Programmer	Staff Programmer	Associate Programmer	Instructor
ADS Systems Inc.	\$149.00	\$133.00	\$117.00	\$111.00	\$101.00	\$101.00	\$106.00	\$ 95.00	\$ 85.00	\$ 95.00
Applied Knowledge	\$125.00	\$115.00	\$125.00	\$115.00	\$105.00	\$105.00	\$100.00	\$ 90.00	\$ 80.00	\$ 80.00
Auriga Corp	\$138.00	\$110.00	\$110.00	\$ 99.00	\$ 83.00	\$ 83.00	\$110.00	\$ 99.00	\$ 83.00	\$ 83.00
Artech	\$106.00	\$ 91.00	\$ 86.00	\$ 81.00	\$ 71.00	\$ 74.00	\$ 74.00	\$ 69.00	\$ 64.00	\$ 64.00
AssignCorp	\$190.00	\$165.00	\$180.00	\$160.00	\$130.00	\$125.00	\$120.00	\$ 94.00	\$ 84.00	\$ 75.00
Blackhawk	\$204.00	\$182.00	\$154.00	\$138.00	\$121.00	\$121.00	\$121.00	\$ 99.00	\$ 77.00	\$121.00
Booz Allen	\$204.00	\$188.00	\$148.00	\$121.00	\$110.00	\$115.00	\$126.00	\$115.00	\$104.00	\$ 66.00
Eclipse	\$195.00	\$163.00	\$185.00	\$153.00	\$148.00	\$143.00	\$143.00	\$132.00	\$101.00	\$153.00
Eskel Porter	\$257.00	\$160.00	\$150.00	\$128.00	\$118.00	\$123.00	\$150.00	\$105.00	\$ 86.00	\$ 75.00
Gov Connect	\$185.00	\$169.00	\$122.00	\$103.00	\$ 91.00	\$ 91.00	\$117.00	\$ 96.00	\$ 87.00	\$ 84.00
Hansen	\$243.00	\$216.00	\$189.00	\$178.00	\$146.00	\$200.00	\$162.00	\$146.00	\$121.00	\$162.00
Idea2Net	\$116.00	\$ 93.00	\$105.00	\$ 93.00	\$ 88.00	\$ 88.00	\$110.00	\$ 88.00	\$ 78.00	\$ 83.00
Logicon	\$191.00	\$180.00	\$145.00	\$130.00	\$124.00	\$149.00	\$133.00	\$114.00	\$ 86.00	\$ 58.00
Nat'l Engineerng Tech (NET)	\$193.81	\$155.06	\$160.04	\$144.71	\$120.13	\$120.13	\$120.13	\$105.41	\$ 85.91	\$105.41
Natoma	\$286.46	\$241.03	\$174.50	\$156.57	\$156.57	\$156.57	\$138.94	\$117.56	\$ 99.09	\$138.94
NitroWeb	\$155.00	\$138.00	\$119.00	\$102.00	\$102.00	\$102.00	\$119.00	\$102.00	\$ 81.00	\$102.00
Priority Search	\$ 77.08	\$ 71.44	\$ 61.10	\$ 55.46	\$ 42.30	\$ 51.70	\$ 56.40	\$ 54.52	\$ 52.64	\$ 51.70
R & G	\$200.40	\$177.50	\$154.60	\$143.10	\$126.00	\$154.60	\$143.10	\$131.70	\$120.20	\$166.00
RCM	\$167.00	\$144.00	\$ 96.00	\$ 81.00	\$ 91.00	\$134.00	\$113.00	\$ 91.00	\$ 71.00	\$108.00
Revenue Solutions	\$226.00	\$184.00	\$158.00	\$147.00	\$116.00	\$116.00	\$152.00	\$137.00	\$126.00	\$152.00
Rtash, Inc.	\$110.00	\$100.00	\$ 90.00	\$ 85.00	\$ 80.00	\$ 75.00	\$ 85.00	\$ 80.00	\$ 75.00	\$ 70.00
SAIC	\$197.00	\$141.00	\$202.00	\$121.00	\$111.00	\$106.00	\$101.00	\$ 96.00	\$ 81.00	\$101.00
Setka	\$260.00	\$210.00	\$260.00	\$180.00	\$150.00	\$150.00	\$220.00	\$160.00	\$100.00	\$160.00
Softex Corporation	\$ 92.00	\$ 77.00	\$ 92.00	\$ 82.00	\$ 59.00	\$ 59.00	\$ 82.00	\$ 72.00	\$ 62.00	\$ 42.00
Softmatrix	\$165.00	\$132.00	\$121.00	\$110.00	\$ 88.00	\$ 77.00	\$ 88.00	\$ 77.00	\$ 71.00	\$ 55.00
Synergy	\$235.00	\$208.00	\$191.00	\$164.00	\$164.00	\$147.00	\$164.00	\$147.00	\$115.00	\$ 93.00
Systems West	\$182.00	\$145.00	\$115.00	\$109.00	\$109.00	\$103.00	\$ 97.00	\$ 91.00	\$ 79.00	\$115.00
TRW	\$210.63	\$163.29	\$152.28	\$127.67	\$120.49	\$103.54	\$113.83	\$ 92.93	\$ 78.65	\$ 76.97
VIP	\$173.00	\$147.00	\$131.00	\$116.00	\$105.00	\$105.00	\$ 95.00	\$ 79.00	\$ 68.00	\$131.00
VLS Systems	\$138.00	\$121.00	\$110.00	\$ 99.00	\$ 88.00	\$ 79.00	\$ 72.00	\$ 61.00	\$ 55.00	\$ 55.00
Zen & Art	\$ 90.00	\$ 86.00	\$ 82.00	\$ 80.00	\$ 76.00	\$ 74.00	\$ 64.00	\$ 62.00	\$ 56.00	\$ 53.00

**2001—MSA--INFORMATION TECHNOLOGY CONSULTING SERVICES**

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**CONTRACTOR HOURLY RATE SCHEDULES**

**CATEGORY II = PROJECT ACTIVITIES**

**SUB-CATEGORY IIC = SYSTEM SUPPORT**

**YEAR 4 RATES**

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CONTRACTOR NAME	HOURLY RATES BY PERSONNEL CLASSIFICATION									
	Senior Project Manager	Project Manager	Senior Technical Leader	Technical Leader	Applications Analyst	Systems Analyst	Senior Programmer	Staff Programmer	Associate Programmer	Instructor
ADS Systems Inc.	\$153.00	\$137.00	\$120.00	\$115.00	\$104.00	\$104.00	\$109.00	\$ 98.00	\$ 87.00	\$ 98.00
Applied Knowledge	\$125.00	\$115.00	\$125.00	\$115.00	\$105.00	\$105.00	\$100.00	\$ 90.00	\$ 80.00	\$ 80.00
Auriga Corp	\$145.00	\$116.00	\$116.00	\$104.00	\$ 87.00	\$ 87.00	\$116.00	\$104.00	\$ 87.00	\$ 87.00
Artech	\$109.00	\$ 94.00	\$ 89.00	\$ 84.00	\$ 73.00	\$ 76.00	\$ 76.00	\$ 71.00	\$ 66.00	\$ 66.00
AssignCorp	\$200.00	\$175.00	\$190.00	\$170.00	\$145.00	\$135.00	\$130.00	\$101.00	\$ 91.00	\$ 80.00
Blackhawk	\$214.00	\$191.00	\$162.00	\$145.00	\$127.00	\$127.00	\$127.00	\$104.00	\$ 81.00	\$127.00
Booz Allen	\$214.00	\$197.00	\$156.00	\$128.00	\$116.00	\$121.00	\$133.00	\$121.00	\$110.00	\$ 70.00
Eclipse	\$201.00	\$168.00	\$190.00	\$157.00	\$152.00	\$147.00	\$147.00	\$136.00	\$104.00	\$157.00
Eskel Porter	\$266.00	\$166.00	\$155.00	\$132.00	\$122.00	\$127.00	\$155.00	\$109.00	\$ 89.00	\$ 78.00
Gov Connect	\$185.00	\$171.00	\$126.00	\$107.00	\$ 94.00	\$ 94.00	\$117.00	\$ 96.00	\$ 87.00	\$ 86.00
Hansen	\$253.00	\$225.00	\$197.00	\$186.00	\$151.00	\$208.00	\$168.00	\$152.00	\$126.00	\$169.00
Idea2Net	\$122.00	\$ 98.00	\$110.00	\$ 98.00	\$ 92.00	\$ 92.00	\$116.00	\$ 92.00	\$ 82.00	\$ 87.00
Logicon	\$197.00	\$185.00	\$149.00	\$134.00	\$127.00	\$153.00	\$137.00	\$117.00	\$ 89.00	\$ 60.00
Nat'l Engineerng Tech (NET)	\$203.50	\$162.81	\$168.04	\$151.95	\$126.13	\$126.13	\$126.13	\$110.68	\$ 90.20	\$110.68
Natoma	\$296.49	\$249.47	\$180.61	\$162.05	\$162.05	\$162.05	\$143.80	\$121.63	\$102.56	\$143.80
NitroWeb	\$160.00	\$145.00	\$125.00	\$107.00	\$107.00	\$107.00	\$125.00	\$107.00	\$ 84.00	\$107.00
Priority Search	\$ 74.62	\$ 69.16	\$ 59.15	\$ 53.69	\$ 40.95	\$ 50.05	\$ 54.60	\$ 52.78	\$ 50.96	\$ 50.05
R & G	\$214.40	\$189.90	\$165.50	\$153.10	\$134.80	\$165.40	\$153.10	\$140.90	\$128.60	\$177.70
RCM	\$170.00	\$147.00	\$100.00	\$ 84.00	\$ 95.00	\$139.00	\$117.00	\$ 95.00	\$ 75.00	\$112.00
Revenue Solutions	\$232.00	\$188.00	\$162.00	\$151.00	\$118.00	\$118.00	\$156.00	\$140.00	\$129.00	\$156.00
Rtash, Inc.	\$115.00	\$105.00	\$ 95.00	\$ 90.00	\$ 85.00	\$ 80.00	\$ 90.00	\$ 85.00	\$ 80.00	\$ 75.00
SAIC	\$201.00	\$144.00	\$206.00	\$123.00	\$113.00	\$108.00	\$103.00	\$ 98.00	\$ 83.00	\$103.00
Setka	\$270.00	\$220.00	\$270.00	\$190.00	\$160.00	\$160.00	\$230.00	\$170.00	\$110.00	\$170.00
Softex Corporation	\$ 92.00	\$ 77.00	\$ 92.00	\$ 82.00	\$ 59.00	\$ 59.00	\$ 82.00	\$ 72.00	\$ 62.00	\$ 42.00
Softmatrix	\$174.00	\$139.00	\$127.00	\$115.00	\$ 92.00	\$ 81.00	\$ 92.00	\$ 81.00	\$ 75.00	\$ 58.00
Synergy	\$246.00	\$217.00	\$200.00	\$171.00	\$171.00	\$154.00	\$171.00	\$154.00	\$120.00	\$ 97.00
Systems West	\$200.00	\$160.00	\$126.00	\$120.00	\$120.00	\$113.00	\$106.00	\$100.00	\$ 87.00	\$126.00
TRW	\$223.27	\$173.09	\$161.42	\$135.34	\$127.72	\$109.75	\$120.66	\$ 98.51	\$ 83.37	\$ 81.58
VIP	\$173.00	\$147.00	\$131.00	\$116.00	\$105.00	\$105.00	\$ 95.00	\$ 79.00	\$ 68.00	\$131.00
VLS Systems	\$145.00	\$127.00	\$116.00	\$104.00	\$ 93.00	\$ 83.00	\$ 75.00	\$ 64.00	\$ 58.00	\$ 58.00
Zen & Art	\$ 95.00	\$ 90.00	\$ 85.00	\$ 83.00	\$ 79.00	\$ 76.00	\$ 68.00	\$ 65.00	\$ 59.00	\$ 55.00

**2001—MSA--INFORMATION TECHNOLOGY CONSULTING SERVICES**

**USER GUIDE**

**RFP MSA 01 MA01**

**CONTRACTOR HOURLY RATE SCHEDULES**

**CATEGORY II = PROJECT ACTIVITIES**

**SUB-CATEGORY IID = PROJECT MANAGEMENT**

**YEAR 1 RATES**

Section IV, Page 21 of 44

CONTRACTOR NAME	HOURLY RATES BY PERSONNEL CLASSIFICATION									
	Senior Project Manager	Project Manager	Senior Technical Leader	Technical Leader	Applications Analyst	Systems Analyst	Senior Programmer	Staff Programmer	Associate Programmer	Instructor
ADS Systems Inc.	\$150.00	\$135.00	\$115.00	\$105.00	\$ 95.00	\$ 95.00	\$100.00	\$ 90.00	\$ 80.00	\$ 90.00
AEON Group	\$175.00	\$155.00	\$145.00	\$125.00	\$115.00	\$115.00	\$100.00	\$ 85.00	\$ 75.00	\$120.00
API	\$150.00	\$120.00	\$120.00	\$105.00	\$ 95.00	\$ 95.00	\$ 95.00	\$ 85.00	\$ 75.00	\$125.00
Applied Knowledge	\$115.00	\$105.00	\$115.00	\$105.00	\$ 95.00	\$ 95.00	\$ 95.00	\$ 85.00	\$ 75.00	\$ 75.00
Artech	\$100.00	\$ 85.00	\$ 80.00	\$ 75.00	\$ 67.00	\$ 70.00	\$ 70.00	\$ 65.00	\$ 60.00	\$ 60.00
AssignCorp	\$180.00	\$155.00	\$170.00	\$150.00	\$120.00	\$110.00	\$100.00	\$ 80.00	\$ 70.00	\$ 65.00
Blackhawk	\$185.00	\$165.00	\$140.00	\$125.00	\$110.00	\$110.00	\$110.00	\$ 90.00	\$ 70.00	\$110.00
Booz Allen	\$185.00	\$170.00	\$135.00	\$110.00	\$100.00	\$105.00	\$115.00	\$105.00	\$ 95.00	\$ 60.00
Ciber	\$ 75.00	\$ 65.00	\$ 60.00	\$ 59.00	\$ 58.00	\$ 64.00	\$ 69.00	\$ 54.00	\$ 49.00	\$ 49.00
Computer Resources	\$250.00	\$220.00	\$190.00	\$140.00	\$ 90.00	\$ 90.00	\$ 90.00	\$ 80.00	\$ 70.00	\$ 50.00
Eclipse	\$185.00	\$155.00	\$175.00	\$145.00	\$140.00	\$135.00	\$135.00	\$125.00	\$ 95.00	\$145.00
Eskel Porter	\$240.00	\$150.00	\$140.00	\$120.00	\$110.00	\$115.00	\$140.00	\$ 98.00	\$ 80.00	\$ 70.00
Gov Connect	\$180.00	\$165.00	\$118.00	\$ 97.00	\$ 85.00	\$ 85.00	\$115.00	\$ 94.00	\$ 85.00	\$ 80.00
Hansen	\$225.00	\$200.00	\$175.00	\$165.00	\$135.00	\$185.00	\$150.00	\$135.00	\$112.00	\$150.00
Hubbert	\$175.00	\$168.00	\$150.00	\$137.00	\$ 98.00	\$100.50	\$140.00	\$110.00	\$ 95.00	\$ 97.00
Idea2Net	\$105.00	\$ 85.00	\$ 95.00	\$ 85.00	\$ 80.00	\$ 80.00	\$100.00	\$ 80.00	\$ 70.00	\$ 75.00
Information Integration Innovation (I <sup>3</sup> )	\$150.00	\$140.00	\$130.00	\$120.00	\$120.00	\$115.00	\$125.00	\$115.00	\$110.00	\$130.00
Logicon	\$180.00	\$169.00	\$136.00	\$122.00	\$116.00	\$140.00	\$125.00	\$107.00	\$ 81.00	\$ 54.00
MGT	\$220.00	\$190.00	\$150.00	\$130.00	\$170.00	\$130.00	\$120.00	\$105.00	\$ 95.00	\$150.00
Nat'l Engineering Tech (NET)	\$175.79	\$140.64	\$145.16	\$131.26	\$108.96	\$108.96	\$108.96	\$ 95.61	\$ 77.92	\$ 95.61
Natoma	\$267.41	\$225.00	\$162.90	\$146.16	\$146.16	\$146.16	\$129.70	\$109.74	\$ 92.50	\$129.70
Network Communications	\$250.00	\$200.00	\$140.00	\$120.00	\$150.00	\$ 60.00	\$100.00	\$ 80.00	\$ 50.00	\$ 40.00
NEX	\$175.00	\$125.00	\$175.00	\$125.00	\$105.00	\$115.00	\$125.00	\$115.00	\$ 90.00	\$ 90.00
NitroWeb	\$145.00	\$130.00	\$111.00	\$ 95.00	\$ 95.00	\$ 95.00	\$111.00	\$ 95.00	\$ 76.00	\$ 95.00
Phoenix Group	\$150.00	\$125.00	\$150.00	\$125.00	\$100.00	\$100.00	\$ 80.00	\$ 60.00	\$ 40.00	\$ 30.00
Praxis N.W.	\$150.00	\$135.00	\$127.50	\$120.00	\$127.50	\$120.00	\$112.50	\$105.00	\$ 90.00	\$ 82.50
Priority Search	\$185.00	\$130.00	\$110.00	\$ 95.00	\$ 70.00	\$ 89.00	\$108.00	\$ 87.00	\$ 74.00	\$ 37.00
R&G	\$175.00	\$155.00	\$135.00	\$125.00	\$110.00	\$135.00	\$125.00	\$115.00	\$105.00	\$145.00
RCM	\$165.00	\$149.00	\$110.00	\$ 90.00	\$ 85.00	\$125.00	\$105.00	\$ 85.00	\$ 65.00	\$165.00
Revenue Solutions	\$215.00	\$175.00	\$150.00	\$140.00	\$110.00	\$110.00	\$145.00	\$130.00	\$120.00	\$145.00
Russ Bo	\$225.00	\$200.00	\$150.00	\$140.00	\$135.00	\$135.00	\$135.00	\$120.00	\$100.00	\$135.00
SAIC	\$195.00	\$140.00	\$200.00	\$120.00	\$110.00	\$105.00	\$100.00	\$ 95.00	\$ 80.00	\$100.00
Setka	\$240.00	\$190.00	\$240.00	\$160.00	\$130.00	\$130.00	\$200.00	\$140.00	\$ 80.00	\$140.00
Shooting Star	\$170.00	\$160.00	\$150.00	\$140.00	\$130.00	\$140.00	\$150.00	\$140.00	\$130.00	\$ 50.00
SKA Consulting	\$175.00	\$166.00	\$152.00	\$140.00	\$135.00	\$125.00	\$ 95.00	\$ 85.00	\$ 80.00	\$ 90.00
Softex Corporation	\$ 90.00	\$ 75.00	\$ 90.00	\$ 80.00	\$ 57.00	\$ 57.00	\$ 80.00	\$ 70.00	\$ 60.00	\$ 40.00
Softmatrix	\$150.00	\$120.00	\$110.00	\$100.00	\$ 80.00	\$ 70.00	\$ 80.00	\$ 70.00	\$ 65.00	\$ 50.00
Sunrise	\$150.00	\$125.00	\$110.00	\$110.00	\$ 95.00	\$ 85.00	\$ 92.50	\$ 82.50	\$ 65.00	\$125.00
Synergy	\$215.00	\$190.00	\$175.00	\$150.00	\$150.00	\$135.00	\$150.00	\$135.00	\$105.00	\$ 85.00
Systems West	\$150.00	\$120.00	\$ 95.00	\$ 90.00	\$ 90.00	\$ 85.00	\$ 80.00	\$ 75.00	\$ 65.00	\$ 95.00
TRW	\$187.46	\$145.33	\$135.53	\$113.63	\$107.24	\$ 92.15	\$101.31	\$ 82.71	\$ 70.00	\$ 68.50
Unisys	\$255.00	\$213.00	\$234.00	\$179.00	\$179.00	\$145.00	\$145.00	\$119.00	\$ 94.00	\$183.00
VIP	\$165.00	\$140.00	\$125.00	\$110.00	\$100.00	\$100.00	\$ 90.00	\$ 75.00	\$ 65.00	\$125.00
VLS Systems	\$150.00	\$135.00	\$120.00	\$105.00	\$ 95.00	\$ 83.00	\$ 72.00	\$ 67.00	\$ 57.00	\$ 57.00
Zen & Art	\$ 85.00	\$ 80.00	\$ 72.00	\$ 65.00	\$ 60.00	\$ 60.00	\$ 58.00	\$ 55.00	\$ 50.00	\$ 45.00

## USER GUIDE

RFP MSA 01 MA01

CONTRACTOR HOURLY RATE SCHEDULES

CATEGORY II = PROJECT ACTIVITIES

SUB-CATEGORY IID = PROJECT MANAGEMENT

**YEAR 2 RATES**

Section IV, Page 22 of 44

CONTRACTOR NAME	HOURLY RATES BY PERSONNEL CLASSIFICATION									
	Senior Project Manager	Project Manager	Senior Technical Leader	Technical Leader	Applications Analyst	Systems Analyst	Senior Programmer	Staff Programmer	Associate Programmer	Instructor
ADS Systems Inc.	\$155.00	\$139.00	\$118.00	\$108.00	\$ 98.00	\$ 98.00	\$103.00	\$ 93.00	\$ 82.00	\$ 93.00
AEON Group	\$183.75	\$162.75	\$152.25	\$131.25	\$120.75	\$120.75	\$105.00	\$ 89.25	\$ 78.75	\$126.00
API	\$154.00	\$124.00	\$124.00	\$108.00	\$ 98.00	\$ 98.00	\$ 98.00	\$ 88.00	\$ 77.00	\$129.00
Applied Knowledge	\$115.00	\$105.00	\$115.00	\$105.00	\$ 95.00	\$ 95.00	\$ 95.00	\$ 85.00	\$ 75.00	\$ 75.00
Artech	\$103.00	\$ 88.00	\$ 83.00	\$ 78.00	\$ 69.00	\$ 72.00	\$ 72.00	\$ 67.00	\$ 62.00	\$ 62.00
AssignCorp	\$190.00	\$165.00	\$180.00	\$160.00	\$130.00	\$120.00	\$110.00	\$ 87.00	\$ 77.00	\$ 70.00
Blackhawk	\$194.00	\$173.00	\$147.00	\$131.00	\$116.00	\$116.00	\$116.00	\$ 95.00	\$ 74.00	\$116.00
Booz Allen	\$194.00	\$179.00	\$141.00	\$116.00	\$105.00	\$110.00	\$120.00	\$110.00	\$ 99.00	\$ 63.00
Ciber	\$ 74.00	\$ 64.00	\$ 59.00	\$ 58.00	\$ 57.00	\$ 62.00	\$ 67.00	\$ 53.00	\$ 48.00	\$ 48.00
Computer Resources	\$258.00	\$227.00	\$196.00	\$144.00	\$ 94.00	\$ 94.00	\$ 94.00	\$ 84.00	\$ 73.00	\$ 53.00
Eclipse	\$190.00	\$159.00	\$180.00	\$149.00	\$144.00	\$139.00	\$139.00	\$128.00	\$ 98.00	\$149.00
Eskel Porter	\$248.00	\$155.00	\$145.00	\$124.00	\$114.00	\$119.00	\$145.00	\$101.00	\$ 83.00	\$ 72.00
Gov Connect	\$180.00	\$167.00	\$120.00	\$100.00	\$ 88.00	\$ 88.00	\$115.00	\$ 94.00	\$ 85.00	\$ 82.00
Hansen	\$234.00	\$208.00	\$182.00	\$172.00	\$140.00	\$192.00	\$156.00	\$140.00	\$116.00	\$156.00
Hubbert	\$183.75	\$176.40	\$157.50	\$143.85	\$102.90	\$105.53	\$147.00	\$115.50	\$ 99.75	\$101.85
Idea2Net	\$110.00	\$ 89.00	\$100.00	\$ 89.00	\$ 84.00	\$ 84.00	\$105.00	\$ 84.00	\$ 74.00	\$ 79.00
Information Integration Innovation (I <sup>3</sup> )	\$152.00	\$142.00	\$132.00	\$122.00	\$122.00	\$117.00	\$127.00	\$117.00	\$112.00	\$132.00
Logicon	\$186.00	\$175.00	\$141.00	\$126.00	\$120.00	\$145.00	\$129.00	\$111.00	\$ 84.00	\$ 56.00
MGT	\$231.00	\$200.00	\$158.00	\$137.00	\$179.00	\$137.00	\$126.00	\$110.00	\$100.00	\$158.00
Nat'l Engineering Tech (NET)	\$184.58	\$147.67	\$152.42	\$137.82	\$114.41	\$114.41	\$114.41	\$100.39	\$ 81.82	\$100.39
Natoma	\$276.77	\$232.88	\$168.60	\$151.28	\$151.28	\$151.28	\$134.24	\$113.58	\$ 95.74	\$134.24
Network Communications	\$250.00	\$200.00	\$140.00	\$120.00	\$150.00	\$ 60.00	\$100.00	\$ 80.00	\$ 50.00	\$ 40.00
NEX	\$184.00	\$132.00	\$184.00	\$132.00	\$111.00	\$121.00	\$132.00	\$121.00	\$ 95.00	\$ 95.00
NitroWeb	\$150.00	\$134.00	\$114.00	\$ 98.00	\$ 98.00	\$ 98.00	\$114.00	\$ 98.00	\$ 78.00	\$ 98.00
Phoenix Group	\$160.00	\$135.00	\$160.00	\$135.00	\$110.00	\$110.00	\$ 90.00	\$ 70.00	\$ 50.00	\$ 40.00
Praxis N.W.	\$157.50	\$141.75	\$133.88	\$126.00	\$133.88	\$126.00	\$118.13	\$110.25	\$ 94.50	\$ 86.63
Priority Search	\$179.45	\$126.10	\$106.70	\$ 92.15	\$ 67.90	\$ 86.33	\$104.76	\$ 84.39	\$ 71.78	\$ 35.89
R&G	\$187.30	\$165.90	\$144.50	\$133.80	\$117.70	\$144.50	\$133.80	\$123.10	\$112.40	\$155.20
RCM	\$169.00	\$152.00	\$114.00	\$ 93.00	\$ 88.00	\$129.00	\$109.00	\$ 88.00	\$ 67.00	\$169.00
Revenue Solutions	\$220.00	\$179.00	\$154.00	\$144.00	\$113.00	\$113.00	\$149.00	\$133.00	\$123.00	\$149.00
Russ Bo	\$230.00	\$205.00	\$155.00	\$142.50	\$138.00	\$138.00	\$138.00	\$122.00	\$104.00	\$138.00
SAIC	\$195.00	\$140.00	\$200.00	\$120.00	\$110.00	\$105.00	\$100.00	\$ 95.00	\$ 80.00	\$100.00
Setka	\$250.00	\$200.00	\$250.00	\$170.00	\$140.00	\$140.00	\$210.00	\$150.00	\$ 90.00	\$150.00
Shooting Star	\$178.00	\$168.00	\$147.00	\$147.00	\$136.00	\$147.00	\$157.00	\$147.00	\$136.00	\$ 50.00
SKA Consulting	\$175.00	\$166.00	\$152.00	\$140.00	\$135.00	\$125.00	\$ 95.00	\$ 85.00	\$ 80.00	\$ 90.00
Softex Corporation	\$ 90.00	\$ 75.00	\$ 90.00	\$ 80.00	\$ 57.00	\$ 57.00	\$ 80.00	\$ 70.00	\$ 60.00	\$ 40.00
Softmatrix	\$157.00	\$126.00	\$115.00	\$105.00	\$ 84.00	\$ 73.00	\$ 84.00	\$ 73.00	\$ 68.00	\$ 52.00
Sunrise	\$150.00	\$125.00	\$110.00	\$100.00	\$ 95.00	\$ 85.00	\$ 92.50	\$ 82.50	\$ 65.00	\$125.00
Synergy	\$225.00	\$199.00	\$183.00	\$157.00	\$157.00	\$141.00	\$157.00	\$141.00	\$110.00	\$ 89.00
Systems West	\$165.00	\$132.00	\$105.00	\$ 99.00	\$ 99.00	\$ 94.00	\$ 88.00	\$ 83.00	\$ 72.00	\$105.00
TRW	\$198.71	\$154.05	\$143.66	\$120.45	\$113.67	\$ 97.68	\$107.39	\$ 87.67	\$ 74.20	\$ 72.61
Unisys	\$270.00	\$226.00	\$248.00	\$190.00	\$190.00	\$154.00	\$154.00	\$126.00	\$100.00	\$194.00
VIP	\$165.00	\$140.00	\$125.00	\$110.00	\$100.00	\$100.00	\$ 90.00	\$ 75.00	\$ 65.00	\$125.00
VLS Systems	\$158.00	\$142.00	\$126.00	\$110.00	\$100.00	\$ 87.00	\$ 76.00	\$ 70.00	\$ 60.00	\$ 60.00
Zen & Art	\$ 90.00	\$ 85.00	\$ 75.00	\$ 70.00	\$ 65.00	\$ 60.00	\$ 60.00	\$ 60.00	\$ 54.00	\$ 45.00

## USER GUIDE

RFP MSA 01 MA01

CONTRACTOR HOURLY RATE SCHEDULES

CATEGORY II = PROJECT ACTIVITIES

SUB-CATEGORY IID = PROJECT MANAGEMENT

**YEAR 3 RATES**

Section IV, Page 23 of 44

CONTRACTOR NAME	HOURLY RATES BY PERSONNEL CLASSIFICATION									
	Senior Project Manager	Project Manager	Senior Technical Leader	Technical Leader	Applications Analyst	Systems Analyst	Senior Programmer	Staff Programmer	Associate Programmer	Instructor
ADS Systems Inc.	\$159.00	\$143.00	\$122.00	\$111.00	\$101.00	\$101.00	\$106.00	\$ 95.00	\$ 85.00	\$ 95.00
AEON Group	\$192.94	\$170.89	\$159.86	\$137.81	\$126.79	\$126.79	\$110.25	\$ 93.71	\$ 82.69	\$132.30
API	\$159.00	\$127.00	\$127.00	\$111.00	\$101.00	\$101.00	\$101.00	\$ 90.00	\$ 80.00	\$133.00
Applied Knowledge	\$125.00	\$115.00	\$125.00	\$115.00	\$105.00	\$105.00	\$100.00	\$ 90.00	\$ 80.00	\$ 80.00
Artech	\$106.00	\$ 91.00	\$ 86.00	\$ 81.00	\$ 71.00	\$ 74.00	\$ 74.00	\$ 69.00	\$ 64.00	\$ 64.00
AssignCorp	\$200.00	\$175.00	\$190.00	\$170.00	\$140.00	\$130.00	\$120.00	\$ 94.00	\$ 84.00	\$ 75.00
Blackhawk	\$204.00	\$182.00	\$154.00	\$138.00	\$121.00	\$121.00	\$121.00	\$ 99.00	\$ 77.00	\$121.00
Booz Allen	\$204.00	\$188.00	\$148.00	\$121.00	\$110.00	\$115.00	\$126.00	\$115.00	\$104.00	\$ 66.00
Ciber	\$ 72.00	\$ 63.00	\$ 58.00	\$ 57.00	\$ 56.00	\$ 61.00	\$ 66.00	\$ 52.00	\$ 47.00	\$ 47.00
Computer Resources	\$266.00	\$234.00	\$202.00	\$149.00	\$ 98.00	\$ 98.00	\$ 98.00	\$ 88.00	\$ 76.00	\$ 55.00
Eclipse	\$195.00	\$163.00	\$185.00	\$153.00	\$148.00	\$143.00	\$143.00	\$132.00	\$101.00	\$153.00
Eskel Porter	\$257.00	\$160.00	\$150.00	\$128.00	\$118.00	\$123.00	\$150.00	\$105.00	\$ 86.00	\$ 75.00
Gov Connect	\$185.00	\$169.00	\$122.00	\$103.00	\$ 91.00	\$ 91.00	\$117.00	\$ 96.00	\$ 87.00	\$ 84.00
Hansen	\$243.00	\$216.00	\$189.00	\$178.00	\$146.00	\$200.00	\$162.00	\$146.00	\$121.00	\$162.00
Hubbert	\$192.94	\$185.22	\$165.38	\$151.04	\$108.05	\$110.80	\$154.35	\$121.28	\$104.74	\$106.94
Idea2Net	\$116.00	\$ 93.00	\$105.00	\$ 93.00	\$ 88.00	\$ 88.00	\$110.00	\$ 88.00	\$ 78.00	\$ 83.00
Information Integration Innovation (I <sup>3</sup> )	\$154.00	\$144.00	\$134.00	\$124.00	\$124.00	\$119.00	\$129.00	\$119.00	\$114.00	\$134.00
Logicon	\$191.00	\$180.00	\$145.00	\$130.00	\$124.00	\$149.00	\$133.00	\$114.00	\$ 86.00	\$ 58.00
MGT	\$243.00	\$209.00	\$165.00	\$143.00	\$187.00	\$143.00	\$132.00	\$116.00	\$105.00	\$165.00
Nat'l Engineering Tech (NET)	\$193.81	\$155.06	\$160.04	\$144.71	\$120.13	\$120.13	\$120.13	\$105.41	\$ 85.91	\$105.41
Natoma	\$286.46	\$241.03	\$174.50	\$156.57	\$156.57	\$156.57	\$138.94	\$117.56	\$ 99.09	\$138.94
Network Communications	\$250.00	\$200.00	\$140.00	\$120.00	\$150.00	\$ 60.00	\$100.00	\$ 80.00	\$ 50.00	\$ 40.00
NEX	\$194.00	\$139.00	\$194.00	\$139.00	\$117.00	\$128.00	\$139.00	\$128.00	\$100.00	\$100.00
NitroWeb	\$155.00	\$138.00	\$119.00	\$102.00	\$102.00	\$102.00	\$119.00	\$102.00	\$ 81.00	\$102.00
Phoenix Group	\$170.00	\$145.00	\$170.00	\$145.00	\$120.00	\$120.00	\$100.00	\$ 80.00	\$ 60.00	\$ 50.00
Praxis N.W.	\$165.38	\$148.84	\$140.57	\$132.30	\$140.57	\$132.30	\$124.03	\$115.76	\$ 99.23	\$ 90.96
Priority Search	\$173.90	\$122.20	\$103.40	\$ 89.30	\$ 65.80	\$ 83.66	\$101.52	\$ 81.78	\$ 69.56	\$ 34.78
R&G	\$200.40	\$177.50	\$154.60	\$143.10	\$126.00	\$154.60	\$143.10	\$131.70	\$120.20	\$166.00
RCM	\$177.00	\$160.00	\$118.00	\$ 96.00	\$ 91.00	\$134.00	\$113.00	\$ 91.00	\$ 71.00	\$177.00
Revenue Solutions	\$226.00	\$184.00	\$158.00	\$147.00	\$116.00	\$116.00	\$152.00	\$137.00	\$126.00	\$152.00
Russ Bo	\$235.00	\$210.00	\$160.00	\$145.00	\$141.00	\$141.00	\$141.00	\$125.00	\$108.00	\$141.00
SAIC	\$197.00	\$141.00	\$202.00	\$121.00	\$111.00	\$106.00	\$101.00	\$ 96.00	\$ 81.00	\$101.00
Setka	\$260.00	\$210.00	\$260.00	\$180.00	\$150.00	\$150.00	\$220.00	\$160.00	\$100.00	\$160.00
Shooting Star	\$186.00	\$176.00	\$164.00	\$154.00	\$142.00	\$154.00	\$164.00	\$154.00	\$142.00	\$ 50.00
SKA Consulting	\$175.00	\$166.00	\$152.00	\$140.00	\$135.00	\$125.00	\$ 95.00	\$ 85.00	\$ 80.00	\$ 90.00
Softex Corporation	\$ 92.00	\$ 77.00	\$ 92.00	\$ 82.00	\$ 59.00	\$ 59.00	\$ 82.00	\$ 72.00	\$ 62.00	\$ 42.00
Softmatrix	\$165.00	\$132.00	\$121.00	\$110.00	\$ 88.00	\$ 77.00	\$ 88.00	\$ 77.00	\$ 71.00	\$ 55.00
Sunrise	\$157.50	\$131.25	\$115.50	\$105.00	\$ 99.75	\$ 89.25	\$ 97.13	\$ 86.63	\$ 86.25	\$131.25
Synergy	\$235.00	\$208.00	\$191.00	\$164.00	\$164.00	\$147.00	\$164.00	\$147.00	\$115.00	\$ 93.00
Systems West	\$182.00	\$145.00	\$115.00	\$109.00	\$109.00	\$103.00	\$ 97.00	\$ 91.00	\$ 79.00	\$115.00
TRW	\$210.63	\$163.29	\$152.28	\$127.67	\$120.49	\$103.54	\$113.83	\$ 92.93	\$ 78.65	\$ 76.97
Unisys	\$285.00	\$240.00	\$264.00	\$201.00	\$201.00	\$163.00	\$163.00	\$134.00	\$106.00	\$206.00
VIP	\$173.00	\$147.00	\$131.00	\$116.00	\$105.00	\$105.00	\$ 95.00	\$ 79.00	\$ 68.00	\$131.00
VLS Systems	\$164.00	\$149.00	\$132.00	\$116.00	\$105.00	\$ 92.00	\$ 79.00	\$ 74.00	\$ 63.00	\$ 63.00
Zen & Art	\$ 95.00	\$ 90.00	\$ 80.00	\$ 75.00	\$ 70.00	\$ 65.00	\$ 65.00	\$ 63.00	\$ 58.00	\$ 50.00

## USER GUIDE

RFP MSA 01 MA01

CONTRACTOR HOURLY RATE SCHEDULES

CATEGORY II = PROJECT ACTIVITIES

SUB-CATEGORY IID = PROJECT MANAGEMENT

**YEAR 4 RATES**

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CONTRACTOR NAME	HOURLY RATES BY PERSONNEL CLASSIFICATION									
	Senior Project Manager	Project Manager	Senior Technical Leader	Technical Leader	Applications Analyst	Systems Analyst	Senior Programmer	Staff Programmer	Associate Programmer	Instructor
ADS Systems Inc.	\$164.00	\$148.00	\$126.00	\$115.00	\$104.00	\$104.00	\$109.00	\$ 98.00	\$ 87.00	\$ 98.00
AEON Group	\$202.59	\$179.43	\$167.85	\$144.70	\$133.13	\$133.13	\$115.76	\$ 98.40	\$ 86.82	\$138.92
API	\$164.00	\$131.00	\$131.00	\$115.00	\$104.00	\$104.00	\$104.00	\$ 93.00	\$ 82.00	\$137.00
Applied Knowledge	\$125.00	\$115.00	\$125.00	\$115.00	\$105.00	\$105.00	\$100.00	\$ 90.00	\$ 80.00	\$ 80.00
Artech	\$109.00	\$ 94.00	\$ 89.00	\$ 84.00	\$ 73.00	\$ 76.00	\$ 76.00	\$ 71.00	\$ 66.00	\$ 66.00
AssignCorp	\$210.00	\$185.00	\$200.00	\$180.00	\$150.00	\$140.00	\$130.00	\$101.00	\$ 91.00	\$ 80.00
Blackhawk	\$214.00	\$191.00	\$162.00	\$145.00	\$127.00	\$127.00	\$127.00	\$104.00	\$ 81.00	\$127.00
Booz Allen	\$214.00	\$197.00	\$156.00	\$128.00	\$116.00	\$121.00	\$133.00	\$121.00	\$110.00	\$ 70.00
Ciber	\$ 71.00	\$ 62.00	\$ 57.00	\$ 56.00	\$ 55.00	\$ 60.00	\$ 65.00	\$ 51.00	\$ 46.00	\$ 46.00
Computer Resources	\$275.00	\$242.00	\$209.00	\$155.00	\$102.00	\$102.00	\$102.00	\$ 91.00	\$ 80.00	\$ 58.00
Eclipse	\$201.00	\$168.00	\$190.00	\$157.00	\$152.00	\$147.00	\$147.00	\$136.00	\$104.00	\$157.00
Eskel Porter	\$266.00	\$166.00	\$155.00	\$132.00	\$122.00	\$127.00	\$155.00	\$109.00	\$ 89.00	\$ 78.00
Gov Connect	\$185.00	\$171.00	\$126.00	\$107.00	\$ 94.00	\$ 94.00	\$117.00	\$ 96.00	\$ 87.00	\$ 86.00
Hansen	\$253.00	\$225.00	\$197.00	\$186.00	\$151.00	\$208.00	\$168.00	\$152.00	\$126.00	\$169.00
Hubbert	\$202.58	\$194.48	\$173.64	\$158.59	\$113.45	\$116.34	\$162.07	\$127.34	\$109.97	\$112.29
Idea2Net	\$122.00	\$ 98.00	\$110.00	\$ 98.00	\$ 92.00	\$ 92.00	\$116.00	\$ 92.00	\$ 82.00	\$ 87.00
Information Integration Innovation (I <sup>3</sup> )	\$156.00	\$146.00	\$136.00	\$126.00	\$126.00	\$121.00	\$131.00	\$121.00	\$116.00	\$136.00
Logicon	\$197.00	\$185.00	\$149.00	\$134.00	\$127.00	\$153.00	\$137.00	\$117.00	\$ 89.00	\$ 60.00
MGT	\$255.00	\$220.00	\$174.00	\$150.00	\$197.00	\$150.00	\$139.00	\$122.00	\$110.00	\$174.00
Nat'l Engineering Tech (NET)	\$203.50	\$162.81	\$168.04	\$151.95	\$126.13	\$126.13	\$126.13	\$110.68	\$ 90.20	\$110.68
Natoma	\$296.49	\$249.47	\$180.61	\$162.05	\$162.05	\$162.05	\$143.80	\$121.63	\$102.56	\$143.80
Network Communications	\$250.00	\$200.00	\$140.00	\$120.00	\$150.00	\$ 60.00	\$100.00	\$ 80.00	\$ 50.00	\$ 40.00
NEX	\$204.00	\$146.00	\$204.00	\$146.00	\$123.00	\$135.00	\$146.00	\$135.00	\$105.00	\$105.00
NitroWeb	\$160.00	\$145.00	\$125.00	\$107.00	\$107.00	\$107.00	\$125.00	\$107.00	\$ 84.00	\$107.00
Phoenix Group	\$180.00	\$155.00	\$180.00	\$155.00	\$130.00	\$130.00	\$110.00	\$ 90.00	\$ 70.00	\$ 60.00
Praxis N.W.	\$173.64	\$156.28	\$147.60	\$138.92	\$147.60	\$138.92	\$130.23	\$121.55	\$104.19	\$ 95.50
Priority Search	\$168.35	\$118.30	\$100.10	\$ 86.45	\$ 63.70	\$ 80.99	\$ 98.28	\$ 79.17	\$ 67.34	\$ 33.67
R&G	\$214.40	\$189.90	\$165.50	\$153.10	\$134.80	\$165.40	\$153.10	\$140.90	\$128.60	\$177.70
RCM	\$186.00	\$168.00	\$122.00	\$100.00	\$ 95.00	\$139.00	\$117.00	\$ 95.00	\$ 75.00	\$186.00
Revenue Solutions	\$232.00	\$188.00	\$162.00	\$151.00	\$118.00	\$118.00	\$156.00	\$140.00	\$129.00	\$156.00
Russ Bo	\$240.00	\$215.00	\$165.00	\$150.00	\$145.00	\$145.00	\$145.00	\$128.00	\$112.00	\$145.00
SAIC	\$201.00	\$144.00	\$206.00	\$123.00	\$113.00	\$108.00	\$103.00	\$ 98.00	\$ 83.00	\$103.00
Setka	\$270.00	\$220.00	\$270.00	\$190.00	\$160.00	\$160.00	\$230.00	\$170.00	\$110.00	\$170.00
Shooting Star	\$195.00	\$184.00	\$172.00	\$161.00	\$149.00	\$161.00	\$172.00	\$161.00	\$149.00	\$ 50.00
SKA Consulting	\$175.00	\$166.00	\$152.00	\$140.00	\$135.00	\$125.00	\$ 95.00	\$ 85.00	\$ 80.00	\$ 90.00
Softex Corporation	\$ 92.00	\$ 77.00	\$ 92.00	\$ 82.00	\$ 59.00	\$ 59.00	\$ 82.00	\$ 72.00	\$ 62.00	\$ 42.00
Softmatrix	\$174.00	\$139.00	\$127.00	\$115.00	\$ 92.00	\$ 81.00	\$ 92.00	\$ 81.00	\$ 75.00	\$ 58.00
Sunrise	\$165.38	\$137.81	\$121.28	\$110.25	\$104.74	\$ 93.71	\$101.98	\$ 90.96	\$ 71.66	\$137.81
Synergy	\$246.00	\$217.00	\$200.00	\$171.00	\$171.00	\$154.00	\$171.00	\$154.00	\$120.00	\$ 97.00
Systems West	\$200.00	\$160.00	\$126.00	\$120.00	\$120.00	\$113.00	\$106.00	\$100.00	\$ 87.00	\$126.00
TRW	\$223.27	\$173.09	\$161.42	\$135.34	\$127.72	\$109.75	\$120.66	\$ 98.51	\$ 83.37	\$ 81.58
Unisys	\$303.00	\$254.00	\$279.00	\$213.00	\$213.00	\$173.00	\$173.00	\$142.00	\$112.00	\$218.00
VIP	\$173.00	\$147.00	\$131.00	\$116.00	\$105.00	\$105.00	\$ 95.00	\$ 79.00	\$ 68.00	\$131.00
VLS Systems	\$174.00	\$156.00	\$139.00	\$122.00	\$110.00	\$ 96.00	\$ 83.00	\$ 78.00	\$ 66.00	\$ 66.00
Zen & Art	\$100.00	\$ 95.00	\$ 85.00	\$ 80.00	\$ 75.00	\$ 70.00	\$ 70.00	\$ 68.00	\$ 60.00	\$ 50.00



**2001—MSA--INFORMATION TECHNOLOGY CONSULTING SERVICES**

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**CONTRACTOR HOURLY RATE SCHEDULES**

**CATEGORY II = PROJECT ACTIVITIES**

**SUB-CATEGORY IIE = QUALITY ASSURANCE**

**YEAR 1 RATES**

Section IV, Page 25 of 44

CONTRACTOR NAME	HOURLY RATES BY PERSONNEL CLASSIFICATION									
	Senior Project Manager	Project Manager	Senior Technical Leader	Technical Leader	Applications Analyst	Systems Analyst	Senior Programmer	Staff Programmer	Associate Programmer	Instructor
ADS Systems Inc.	\$150.00	\$135.00	\$120.00	\$110.00	\$ 98.00	\$ 98.00	\$105.00	\$ 95.00	\$ 85.00	\$ 95.00
API	\$150.00	\$120.00	\$120.00	\$105.00	\$ 95.00	\$ 95.00	\$ 95.00	\$ 85.00	\$ 75.00	\$125.00
Applied Knowledge	\$115.00	\$105.00	\$115.00	\$105.00	\$ 95.00	\$ 95.00	\$ 95.00	\$ 85.00	\$ 75.00	\$ 75.00
Artech	\$100.00	\$ 85.00	\$ 80.00	\$ 75.00	\$ 67.00	\$ 70.00	\$ 70.00	\$ 65.00	\$ 60.00	\$ 60.00
AssignCorp	\$170.00	\$145.00	\$160.00	\$140.00	\$115.00	\$105.00	\$100.00	\$ 80.00	\$ 70.00	\$ 65.00
Blackhawk	\$185.00	\$165.00	\$140.00	\$125.00	\$110.00	\$110.00	\$110.00	\$ 90.00	\$ 70.00	\$110.00
Booz Allen	\$185.00	\$170.00	\$135.00	\$110.00	\$100.00	\$105.00	\$115.00	\$105.00	\$ 95.00	\$ 60.00
Ciber	\$ 75.00	\$ 65.00	\$ 60.00	\$ 59.00	\$ 58.00	\$ 64.00	\$ 69.00	\$ 54.00	\$ 49.00	\$ 49.00
Computer Resources	\$200.00	\$200.00	\$140.00	\$120.00	\$110.00	\$110.00	\$ 60.00	\$ 50.00	\$ 50.00	\$ 60.00
Eclipse	\$185.00	\$155.00	\$175.00	\$145.00	\$140.00	\$135.00	\$135.00	\$125.00	\$ 95.00	\$145.00
Eskel Porter	\$240.00	\$150.00	\$140.00	\$120.00	\$110.00	\$115.00	\$140.00	\$ 98.00	\$ 80.00	\$ 70.00
FOX Systems, Inc.	\$198.00	\$172.00	\$160.00	\$149.00	\$140.00	\$140.00	\$140.00	\$120.00	\$110.00	\$140.00
Gov Connect	\$180.00	\$165.00	\$118.00	\$ 97.00	\$ 85.00	\$ 85.00	\$115.00	\$ 94.00	\$ 85.00	\$ 80.00
Hansen	\$225.00	\$200.00	\$175.00	\$165.00	\$135.00	\$185.00	\$150.00	\$135.00	\$112.00	\$150.00
Idea2Net	\$105.00	\$ 85.00	\$ 95.00	\$ 85.00	\$ 80.00	\$ 80.00	\$100.00	\$ 80.00	\$ 70.00	\$ 75.00
Information Integration Innovation (I <sup>2</sup> )	\$150.00	\$140.00	\$130.00	\$120.00	\$120.00	\$115.00	\$125.00	\$115.00	\$110.00	\$130.00
Logicon	\$180.00	\$169.00	\$136.00	\$122.00	\$116.00	\$140.00	\$125.00	\$107.00	\$ 81.00	\$ 54.00
Nat'l Engineering Tech (NET)	\$175.79	\$140.64	\$145.16	\$131.26	\$108.96	\$108.96	\$108.96	\$ 95.61	\$ 77.92	\$ 95.61
Natoma	\$267.41	\$225.00	\$162.90	\$146.16	\$146.16	\$146.16	\$129.70	\$109.74	\$ 92.50	\$129.70
Network Communications	\$250.00	\$200.00	\$140.00	\$120.00	\$150.00	\$ 60.00	\$100.00	\$ 80.00	\$ 50.00	\$ 40.00
NEX	\$175.00	\$125.00	\$175.00	\$125.00	\$105.00	\$115.00	\$125.00	\$115.00	\$ 90.00	\$ 90.00
NitroWeb	\$145.00	\$130.00	\$111.00	\$ 95.00	\$ 95.00	\$ 95.00	\$111.00	\$ 95.00	\$ 76.00	\$ 95.00
Priority Search	\$145.00	\$112.00	\$100.00	\$ 90.00	\$ 50.00	\$ 82.00	\$ 90.00	\$ 82.00	\$ 74.00	\$ 37.00
R&G	\$175.00	\$155.00	\$135.00	\$125.00	\$110.00	\$135.00	\$125.00	\$115.00	\$105.00	\$145.00
RCM	\$162.00	\$138.00	\$110.00	\$ 90.00	\$ 85.00	\$125.00	\$105.00	\$ 85.00	\$ 65.00	\$150.00
Renne Taylor Consulting	\$255.00	\$225.00	\$200.00	\$175.00	\$ 85.00	\$ 85.00	\$130.00	\$110.00	\$ 80.00	\$225.00
Revenue Solutions	\$215.00	\$175.00	\$150.00	\$140.00	\$110.00	\$110.00	\$145.00	\$130.00	\$120.00	\$145.00
SAIC	\$195.00	\$140.00	\$200.00	\$120.00	\$110.00	\$105.00	\$100.00	\$ 95.00	\$ 80.00	\$100.00
SKA Consulting	\$175.00	\$166.00	\$152.00	\$140.00	\$135.00	\$125.00	\$ 95.00	\$ 85.00	\$ 80.00	\$ 90.00
Softex Corporation	\$ 90.00	\$ 75.00	\$ 90.00	\$ 80.00	\$ 57.00	\$ 57.00	\$ 80.00	\$ 70.00	\$ 60.00	\$ 40.00
Softmatrix	\$150.00	\$120.00	\$110.00	\$100.00	\$ 80.00	\$ 70.00	\$ 80.00	\$ 70.00	\$ 65.00	\$ 50.00
Sunrise	\$125.00	\$115.00	\$100.00	\$ 90.00	\$ 85.00	\$ 85.00	\$ 85.00	\$ 77.50	\$ 60.00	\$100.00
Synergy	\$215.00	\$190.00	\$175.00	\$150.00	\$150.00	\$135.00	\$150.00	\$135.00	\$105.00	\$ 85.00
Systems West	\$150.00	\$120.00	\$ 95.00	\$ 90.00	\$ 90.00	\$ 85.00	\$ 80.00	\$ 75.00	\$ 65.00	\$ 95.00
TRW	\$187.46	\$145.33	\$135.53	\$113.63	\$107.24	\$ 92.15	\$101.31	\$ 82.71	\$ 70.00	\$ 68.50
VIP	\$165.00	\$140.00	\$125.00	\$110.00	\$100.00	\$100.00	\$ 90.00	\$ 75.00	\$ 65.00	\$125.00
VLS Systems	\$105.00	\$ 95.00	\$ 85.00	\$ 80.00	\$ 75.00	\$ 70.00	\$ 65.00	\$ 55.00	\$ 45.00	\$ 45.00
Zen & Art	\$ 75.00	\$ 70.00	\$ 68.00	\$ 65.00	\$ 60.00	\$ 60.00	\$ 55.00	\$ 50.00	\$ 45.00	\$ 35.00

**2001—MSA--INFORMATION TECHNOLOGY CONSULTING SERVICES**

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**CONTRACTOR HOURLY RATE SCHEDULES**

**CATEGORY II = PROJECT ACTIVITIES**

**SUB-CATEGORY IIE = QUALITY ASSURANCE**

**YEAR 2 RATES**

Section IV, Page 26 of 44

CONTRACTOR NAME	HOURLY RATES BY PERSONNEL CLASSIFICATION									
	Senior Project Manager	Project Manager	Senior Technical Leader	Technical Leader	Applications Analyst	Systems Analyst	Senior Programmer	Staff Programmer	Associate Programmer	Instructor
ADS Systems Inc.	\$155.00	\$139.00	\$124.00	\$113.00	\$101.00	\$101.00	\$108.00	\$ 98.00	\$ 88.00	\$ 98.00
API	\$154.00	\$124.00	\$124.00	\$108.00	\$ 98.00	\$ 98.00	\$ 98.00	\$ 88.00	\$ 77.00	\$129.00
Applied Knowledge	\$115.00	\$105.00	\$115.00	\$105.00	\$ 95.00	\$ 95.00	\$ 95.00	\$ 85.00	\$ 75.00	\$ 75.00
Artech	\$103.00	\$ 88.00	\$ 83.00	\$ 78.00	\$ 69.00	\$ 72.00	\$ 72.00	\$ 67.00	\$ 62.00	\$ 62.00
AssignCorp	\$180.00	\$155.00	\$170.00	\$150.00	\$125.00	\$115.00	\$110.00	\$ 84.00	\$ 77.00	\$ 70.00
Blackhawk	\$194.00	\$173.00	\$147.00	\$131.00	\$116.00	\$116.00	\$116.00	\$ 95.00	\$ 74.00	\$116.00
Booz Allen	\$194.00	\$179.00	\$141.00	\$116.00	\$105.00	\$110.00	\$120.00	\$110.00	\$ 99.00	\$ 63.00
Ciber	\$ 74.00	\$ 64.00	\$ 59.00	\$ 58.00	\$ 57.00	\$ 62.00	\$ 67.00	\$ 53.00	\$ 48.00	\$ 48.00
Computer Resources	\$206.00	\$206.00	\$144.00	\$125.00	\$114.00	\$114.00	\$ 63.00	\$ 53.00	\$ 53.00	\$ 63.00
Eclipse	\$190.00	\$159.00	\$180.00	\$149.00	\$144.00	\$139.00	\$139.00	\$128.00	\$ 98.00	\$149.00
Eskel Porter	\$248.00	\$155.00	\$145.00	\$124.00	\$114.00	\$119.00	\$145.00	\$101.00	\$ 83.00	\$ 72.00
FOX Systems, Inc.	\$198.00	\$172.00	\$160.00	\$157.00	\$147.00	\$147.00	\$147.00	\$126.00	\$116.00	\$147.00
Gov Connect	\$180.00	\$167.00	\$120.00	\$100.00	\$ 88.00	\$ 88.00	\$115.00	\$ 94.00	\$ 85.00	\$ 82.00
Hansen	\$234.00	\$208.00	\$182.00	\$172.00	\$140.00	\$192.00	\$156.00	\$140.00	\$116.00	\$156.00
Idea2Net	\$110.00	\$ 89.00	\$100.00	\$ 89.00	\$ 84.00	\$ 84.00	\$105.00	\$ 84.00	\$ 74.00	\$ 79.00
Information Integration Innovation (I <sup>3</sup> )	\$152.00	\$142.00	\$132.00	\$122.00	\$122.00	\$117.00	\$127.00	\$117.00	\$112.00	\$132.00
Logicon	\$186.00	\$175.00	\$141.00	\$126.00	\$120.00	\$145.00	\$129.00	\$111.00	\$ 84.00	\$ 56.00
Nat'l Engineering Tech (NET)	\$184.58	\$147.67	\$152.42	\$137.82	\$114.41	\$114.41	\$114.41	\$100.39	\$ 81.82	\$100.39
Natoma	\$276.77	\$232.88	\$168.60	\$151.28	\$151.28	\$151.28	\$134.24	\$113.58	\$ 95.74	\$134.24
Network Communications	\$250.00	\$200.00	\$140.00	\$120.00	\$150.00	\$ 60.00	\$100.00	\$ 80.00	\$ 50.00	\$ 40.00
NEX	\$184.00	\$132.00	\$184.00	\$132.00	\$111.00	\$121.00	\$132.00	\$121.00	\$ 95.00	\$ 95.00
NitroWeb	\$150.00	\$134.00	\$114.00	\$ 98.00	\$ 98.00	\$ 98.00	\$114.00	\$ 98.00	\$ 78.00	\$ 98.00
Priority Search	\$140.65	\$108.64	\$ 97.00	\$ 87.30	\$ 48.50	\$ 79.54	\$ 87.30	\$ 79.54	\$ 71.78	\$ 35.89
R&G	\$187.30	\$165.90	\$144.50	\$133.80	\$117.70	\$144.50	\$133.80	\$123.10	\$112.40	\$155.20
RCM	\$165.00	\$141.00	\$114.00	\$ 93.00	\$ 88.00	\$129.00	\$109.00	\$ 88.00	\$ 67.00	\$153.00
Renne Taylor Consulting	\$260.00	\$235.00	\$210.00	\$180.00	\$ 90.00	\$ 90.00	\$135.00	\$115.00	\$ 85.00	\$235.00
Revenue Solutions	\$220.00	\$179.00	\$154.00	\$144.00	\$113.00	\$113.00	\$149.00	\$133.00	\$123.00	\$149.00
SAIC	\$195.00	\$140.00	\$200.00	\$120.00	\$110.00	\$105.00	\$100.00	\$ 95.00	\$ 80.00	\$100.00
SKA Consulting	\$175.00	\$166.00	\$152.00	\$140.00	\$135.00	\$125.00	\$ 95.00	\$ 85.00	\$ 80.00	\$ 90.00
Softex Corporation	\$ 90.00	\$ 75.00	\$ 90.00	\$ 80.00	\$ 57.00	\$ 57.00	\$ 80.00	\$ 70.00	\$ 60.00	\$ 40.00
Softmatrix	\$157.00	\$126.00	\$115.00	\$105.00	\$ 84.00	\$ 73.00	\$ 84.00	\$ 73.00	\$ 68.00	\$ 52.00
Sunrise	\$125.00	\$115.00	\$100.00	\$ 90.00	\$ 85.00	\$ 85.00	\$ 85.00	\$ 77.50	\$ 60.00	\$100.00
Synergy	\$225.00	\$199.00	\$183.00	\$157.00	\$157.00	\$141.00	\$157.00	\$141.00	\$110.00	\$ 89.00
Systems West	\$165.00	\$132.00	\$105.00	\$ 99.00	\$ 99.00	\$ 94.00	\$ 88.00	\$ 83.00	\$ 72.00	\$105.00
TRW	\$198.71	\$154.05	\$143.66	\$120.45	\$113.67	\$ 97.68	\$107.39	\$ 87.67	\$ 74.20	\$ 72.61
VIP	\$165.00	\$140.00	\$125.00	\$110.00	\$100.00	\$100.00	\$ 90.00	\$ 75.00	\$ 65.00	\$125.00
VLS Systems	\$110.00	\$100.00	\$ 89.00	\$ 84.00	\$ 79.00	\$ 74.00	\$ 68.00	\$ 58.00	\$ 47.00	\$ 47.00
Zen & Art	\$ 75.00	\$ 70.00	\$ 68.00	\$ 65.00	\$ 60.00	\$ 60.00	\$ 55.00	\$ 50.00	\$ 45.00	\$ 35.00

**2001—MSA--INFORMATION TECHNOLOGY CONSULTING SERVICES**

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**CONTRACTOR HOURLY RATE SCHEDULES**

**CATEGORY II = PROJECT ACTIVITIES**

**SUB-CATEGORY IIE = QUALITY ASSURANCE**

**YEAR 3 RATES**

Section IV, Page 27 of 44

CONTRACTOR NAME	HOURLY RATES BY PERSONNEL CLASSIFICATION									
	Senior Project Manager	Project Manager	Senior Technical Leader	Technical Leader	Applications Analyst	Systems Analyst	Senior Programmer	Staff Programmer	Associate Programmer	Instructor
ADS Systems Inc.	\$159.00	\$143.00	\$127.00	\$117.00	\$104.00	\$104.00	\$111.00	\$101.00	\$ 90.00	\$101.00
API	\$159.00	\$127.00	\$127.00	\$111.00	\$101.00	\$101.00	\$101.00	\$ 90.00	\$ 80.00	\$133.00
Applied Knowledge	\$125.00	\$115.00	\$125.00	\$115.00	\$105.00	\$105.00	\$100.00	\$ 90.00	\$ 80.00	\$ 80.00
Artech	\$106.00	\$ 91.00	\$ 86.00	\$ 81.00	\$ 71.00	\$ 74.00	\$ 74.00	\$ 69.00	\$ 64.00	\$ 64.00
AssignCorp	\$190.00	\$165.00	\$180.00	\$160.00	\$130.00	\$125.00	\$120.00	\$ 94.00	\$ 84.00	\$ 75.00
Blackhawk	\$204.00	\$182.00	\$154.00	\$138.00	\$121.00	\$121.00	\$121.00	\$ 99.00	\$ 77.00	\$121.00
Booz Allen	\$204.00	\$188.00	\$148.00	\$121.00	\$110.00	\$115.00	\$126.00	\$115.00	\$104.00	\$ 66.00
Ciber	\$ 72.00	\$ 63.00	\$ 58.00	\$ 57.00	\$ 56.00	\$ 61.00	\$ 66.00	\$ 52.00	\$ 47.00	\$ 47.00
Computer Resources	\$213.00	\$213.00	\$149.00	\$131.00	\$120.00	\$120.00	\$ 65.00	\$ 55.00	\$ 55.00	\$ 65.00
Eclipse	\$195.00	\$163.00	\$185.00	\$153.00	\$148.00	\$143.00	\$143.00	\$132.00	\$101.00	\$153.00
Eskel Porter	\$257.00	\$160.00	\$150.00	\$128.00	\$118.00	\$123.00	\$150.00	\$105.00	\$ 86.00	\$ 75.00
FOX Systems, Inc.	\$208.00	\$181.00	\$168.00	\$164.00	\$154.00	\$154.00	\$154.00	\$132.00	\$121.00	\$154.00
Gov Connect	\$185.00	\$169.00	\$122.00	\$103.00	\$ 91.00	\$ 91.00	\$117.00	\$ 96.00	\$ 87.00	\$ 84.00
Hansen	\$243.00	\$216.00	\$189.00	\$178.00	\$146.00	\$200.00	\$162.00	\$146.00	\$121.00	\$162.00
Idea2Net	\$116.00	\$ 93.00	\$105.00	\$ 93.00	\$ 88.00	\$ 88.00	\$110.00	\$ 88.00	\$ 78.00	\$ 83.00
Information Integration Innovation (I <sup>2</sup> )	\$154.00	\$144.00	\$134.00	\$124.00	\$124.00	\$119.00	\$129.00	\$119.00	\$114.00	\$134.00
Logicon	\$191.00	\$180.00	\$145.00	\$130.00	\$124.00	\$149.00	\$133.00	\$114.00	\$ 86.00	\$ 58.00
Nat'l Engineering Tech (NET)	\$193.81	\$155.06	\$160.04	\$144.71	\$120.13	\$120.13	\$120.13	\$105.41	\$ 85.91	\$105.41
Natoma	\$286.46	\$241.03	\$174.50	\$156.57	\$156.57	\$156.57	\$138.94	\$117.56	\$ 99.09	\$138.94
Network Communications	\$250.00	\$200.00	\$140.00	\$120.00	\$150.00	\$ 60.00	\$100.00	\$ 80.00	\$ 50.00	\$ 40.00
NEX	\$194.00	\$139.00	\$194.00	\$139.00	\$117.00	\$128.00	\$139.00	\$128.00	\$100.00	\$100.00
NitroWeb	\$155.00	\$138.00	\$119.00	\$102.00	\$102.00	\$102.00	\$119.00	\$102.00	\$ 81.00	\$102.00
Priority Search	\$136.30	\$105.28	\$ 94.00	\$ 84.60	\$ 47.00	\$ 77.08	\$ 84.60	\$ 77.08	\$ 69.56	\$ 34.78
R&G	\$200.40	\$177.50	\$154.60	\$143.10	\$126.00	\$154.60	\$143.10	\$131.70	\$120.20	\$166.00
RCM	\$167.00	\$144.00	\$118.00	\$ 96.00	\$ 91.00	\$134.00	\$113.00	\$ 91.00	\$ 71.00	\$156.00
Renne Taylor Consulting	\$270.00	\$245.00	\$220.00	\$185.00	\$ 95.00	\$ 95.00	\$140.00	\$120.00	\$ 90.00	\$245.00
Revenue Solutions	\$226.00	\$184.00	\$158.00	\$147.00	\$116.00	\$116.00	\$152.00	\$137.00	\$126.00	\$152.00
SAIC	\$197.00	\$141.00	\$202.00	\$121.00	\$111.00	\$106.00	\$101.00	\$ 96.00	\$ 81.00	\$101.00
SKA Consulting	\$175.00	\$166.00	\$152.00	\$140.00	\$135.00	\$125.00	\$ 95.00	\$ 85.00	\$ 80.00	\$ 90.00
Softex Corporation	\$ 92.00	\$ 77.00	\$ 92.00	\$ 82.00	\$ 59.00	\$ 59.00	\$ 82.00	\$ 72.00	\$ 62.00	\$ 42.00
Softmatrix	\$165.00	\$132.00	\$121.00	\$110.00	\$ 88.00	\$ 77.00	\$ 88.00	\$ 77.00	\$ 71.00	\$ 55.00
Sunrise	\$131.25	\$120.75	\$105.00	\$ 94.50	\$ 89.25	\$ 89.25	\$ 89.25	\$ 81.38	\$ 63.00	\$105.00
Synergy	\$235.00	\$208.00	\$191.00	\$164.00	\$164.00	\$147.00	\$164.00	\$147.00	\$115.00	\$ 93.00
Systems West	\$182.00	\$145.00	\$115.00	\$109.00	\$109.00	\$103.00	\$ 97.00	\$ 91.00	\$ 79.00	\$115.00
TRW	\$210.63	\$163.29	\$152.28	\$127.67	\$120.49	\$103.54	\$113.83	\$ 92.93	\$ 78.65	\$ 76.97
VIP	\$173.00	\$147.00	\$131.00	\$116.00	\$105.00	\$105.00	\$ 95.00	\$ 79.00	\$ 68.00	\$131.00
VLS Systems	\$116.00	\$105.00	\$ 94.00	\$ 88.00	\$ 83.00	\$ 77.00	\$ 72.00	\$ 61.00	\$ 50.00	\$ 50.00
Zen & Art	\$ 78.00	\$ 73.00	\$ 70.00	\$ 68.00	\$ 63.00	\$ 63.00	\$ 58.00	\$ 53.00	\$ 48.00	\$ 40.00

**2001—MSA--INFORMATION TECHNOLOGY CONSULTING SERVICES**

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**CONTRACTOR HOURLY RATE SCHEDULES**

**CATEGORY II = PROJECT ACTIVITIES**

**SUB-CATEGORY IIE = QUALITY ASSURANCE**

**YEAR 4 RATES**

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CONTRACTOR NAME	HOURLY RATES BY PERSONNEL CLASSIFICATION									
	Senior Project Manager	Project Manager	Senior Technical Leader	Technical Leader	Applications Analyst	Systems Analyst	Senior Programmer	Staff Programmer	Associate Programmer	Instructor
ADS Systems Inc.	\$164.00	\$148.00	\$131.00	\$120.00	\$107.00	\$107.00	\$115.00	\$104.00	\$ 93.00	\$104.00
API	\$164.00	\$131.00	\$131.00	\$115.00	\$104.00	\$104.00	\$104.00	\$ 93.00	\$ 82.00	\$137.00
Applied Knowledge	\$125.00	\$115.00	\$125.00	\$115.00	\$105.00	\$105.00	\$100.00	\$ 90.00	\$ 80.00	\$ 80.00
Artech	\$109.00	\$ 94.00	\$ 89.00	\$ 84.00	\$ 73.00	\$ 76.00	\$ 76.00	\$ 71.00	\$ 66.00	\$ 66.00
AssignCorp	\$200.00	\$175.00	\$190.00	\$170.00	\$145.00	\$135.00	\$130.00	\$101.00	\$ 91.00	\$ 80.00
Blackhawk	\$214.00	\$191.00	\$162.00	\$145.00	\$127.00	\$127.00	\$127.00	\$104.00	\$ 81.00	\$127.00
Booz Allen	\$214.00	\$197.00	\$156.00	\$128.00	\$116.00	\$121.00	\$133.00	\$121.00	\$110.00	\$ 70.00
Ciber	\$ 71.00	\$ 62.00	\$ 57.00	\$ 56.00	\$ 55.00	\$ 60.00	\$ 65.00	\$ 51.00	\$ 46.00	\$ 46.00
Computer Resources	\$220.00	\$220.00	\$155.00	\$136.00	\$125.00	\$125.00	\$ 68.00	\$ 58.00	\$ 58.00	\$ 68.00
Eclipse	\$201.00	\$168.00	\$190.00	\$157.00	\$152.00	\$147.00	\$147.00	\$136.00	\$104.00	\$157.00
Eskel Porter	\$266.00	\$166.00	\$155.00	\$132.00	\$122.00	\$127.00	\$155.00	\$109.00	\$ 89.00	\$ 78.00
FOX Systems, Inc.	\$218.00	\$189.00	\$176.00	\$172.00	\$162.00	\$162.00	\$162.00	\$139.00	\$127.00	\$162.00
Gov Connect	\$185.00	\$171.00	\$126.00	\$107.00	\$ 94.00	\$ 94.00	\$117.00	\$ 96.00	\$ 87.00	\$ 86.00
Hansen	\$253.00	\$225.00	\$197.00	\$186.00	\$151.00	\$208.00	\$168.00	\$152.00	\$126.00	\$169.00
Idea2Net	\$122.00	\$ 98.00	\$110.00	\$ 98.00	\$ 92.00	\$ 92.00	\$116.00	\$ 92.00	\$ 82.00	\$ 87.00
Information Integration Innovation (I <sup>3</sup> )	\$156.00	\$146.00	\$136.00	\$126.00	\$126.00	\$121.00	\$131.00	\$121.00	\$116.00	\$136.00
Logicon	\$197.00	\$185.00	\$149.00	\$134.00	\$127.00	\$153.00	\$137.00	\$117.00	\$ 89.00	\$ 60.00
Nat'l Engineering Tech (NET)	\$203.50	\$162.81	\$168.04	\$151.95	\$126.13	\$126.13	\$126.13	\$110.68	\$ 90.20	\$110.68
Natoma	\$296.49	\$249.47	\$180.61	\$162.05	\$162.05	\$162.05	\$143.80	\$121.63	\$102.56	\$143.80
Network Communications	\$250.00	\$200.00	\$140.00	\$120.00	\$150.00	\$ 60.00	\$100.00	\$ 80.00	\$ 50.00	\$ 40.00
NEX	\$204.00	\$146.00	\$204.00	\$146.00	\$123.00	\$135.00	\$146.00	\$135.00	\$105.00	\$105.00
NitroWeb	\$160.00	\$145.00	\$125.00	\$107.00	\$107.00	\$107.00	\$125.00	\$107.00	\$ 84.00	\$107.00
Priority Search	\$131.95	\$101.92	\$ 91.00	\$ 81.90	\$ 45.50	\$ 74.62	\$ 81.90	\$ 74.62	\$ 67.34	\$ 33.67
R&G	\$214.40	\$189.90	\$165.50	\$153.10	\$134.80	\$165.40	\$153.10	\$140.90	\$128.60	\$177.70
RCM	\$170.00	\$147.00	\$122.00	\$100.00	\$ 95.00	\$139.00	\$117.00	\$ 95.00	\$ 75.00	\$159.00
Renne Taylor Consulting	\$280.00	\$255.00	\$230.00	\$190.00	\$100.00	\$100.00	\$145.00	\$125.00	\$ 95.00	\$255.00
Revenue Solutions	\$232.00	\$188.00	\$162.00	\$151.00	\$118.00	\$118.00	\$156.00	\$140.00	\$129.00	\$156.00
SAIC	\$201.00	\$144.00	\$206.00	\$123.00	\$113.00	\$108.00	\$103.00	\$ 98.00	\$ 83.00	\$103.00
SKA Consulting	\$175.00	\$166.00	\$152.00	\$140.00	\$135.00	\$125.00	\$ 95.00	\$ 85.00	\$ 80.00	\$ 90.00
Softex Corporation	\$ 92.00	\$ 77.00	\$ 92.00	\$ 82.00	\$ 59.00	\$ 59.00	\$ 82.00	\$ 72.00	\$ 62.00	\$ 42.00
Softmatrix	\$174.00	\$139.00	\$127.00	\$115.00	\$ 92.00	\$ 81.00	\$ 92.00	\$ 81.00	\$ 75.00	\$ 58.00
Sunrise	\$137.81	\$126.79	\$110.25	\$ 99.23	\$ 93.71	\$ 93.71	\$ 93.71	\$ 85.44	\$ 66.15	\$110.25
Synergy	\$246.00	\$217.00	\$200.00	\$171.00	\$171.00	\$154.00	\$171.00	\$154.00	\$120.00	\$ 97.00
Systems West	\$200.00	\$160.00	\$126.00	\$120.00	\$120.00	\$113.00	\$106.00	\$100.00	\$ 87.00	\$126.00
TRW	\$223.27	\$173.09	\$161.42	\$135.34	\$127.72	\$109.75	\$120.66	\$ 98.51	\$ 83.37	\$ 81.58
VIP	\$173.00	\$147.00	\$131.00	\$116.00	\$105.00	\$105.00	\$ 95.00	\$ 79.00	\$ 68.00	\$131.00
VLS Systems	\$122.00	\$110.00	\$ 98.00	\$ 93.00	\$ 87.00	\$ 81.00	\$ 75.00	\$ 64.00	\$ 52.00	\$ 52.00
Zen & Art	\$ 80.00	\$ 75.00	\$ 73.00	\$ 70.00	\$ 65.00	\$ 65.00	\$ 60.00	\$ 55.00	\$ 48.00	\$ 45.00

**2001—MSA--INFORMATION TECHNOLOGY CONSULTING SERVICES**

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**CONTRACTOR HOURLY RATE SCHEDULES**

**CATEGORY III = MISCELLANEOUS ACTIVITIES**

**SUB-CATEGORY IIIA = IT PLANNING**

**YEAR 1 RATES**

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CONTRACTOR NAME	HOURLY RATES BY PERSONNEL CLASSIFICATION									
	Senior Project Manager	Project Manager	Senior Technical Leader	Technical Leader	Applications Analyst	Systems Analyst	Senior Programmer	Staff Programmer	Associate Programmer	Instructor
AEON Group	\$175.00	\$155.00	\$145.00	\$125.00	\$115.00	\$115.00	\$100.00	\$ 85.00	\$ 75.00	\$120.00
Applied Knowledge	\$115.00	\$105.00	\$115.00	\$105.00	\$ 95.00	\$ 95.00	\$ 95.00	\$ 85.00	\$75.00	\$ 75.00
Artech	\$100.00	\$ 85.00	\$ 80.00	\$ 75.00	\$ 67.00	\$ 70.00	\$ 70.00	\$ 65.00	\$ 60.00	\$ 60.00
Blackhawk	\$185.00	\$165.00	\$140.00	\$125.00	\$110.00	\$110.00	\$110.00	\$ 90.00	\$ 70.00	\$110.00
Eclipse	\$185.00	\$155.00	\$175.00	\$145.00	\$140.00	\$135.00	\$135.00	\$125.00	\$ 95.00	\$145.00
Eskel Porter	\$240.00	\$150.00	\$140.00	\$120.00	\$110.00	\$115.00	\$140.00	\$ 98.00	\$ 80.00	\$ 70.00
FOX Systems, Inc.	\$188.00	\$163.00	\$152.00	\$142.00	\$133.00	\$133.00	\$133.00	\$114.00	\$104.00	\$133.00
Gov Connect	\$180.00	\$165.00	\$118.00	\$ 97.00	\$ 85.00	\$ 85.00	\$115.00	\$ 94.00	\$ 85.00	\$ 80.00
Hansen	\$225.00	\$200.00	\$175.00	\$165.00	\$135.00	\$185.00	\$150.00	\$135.00	\$112.00	\$150.00
Information Integration Innovation (I <sup>3</sup> )	\$150.00	\$140.00	\$130.00	\$120.00	\$120.00	\$115.00	\$125.00	\$115.00	\$110.00	\$130.00
Knowledge Solutions	\$190.00	\$170.00	\$190.00	\$170.00	\$160.00	\$170.00	\$190.00	\$170.00	\$160.00	\$160.00
Logicon	\$180.00	\$169.00	\$136.00	\$122.00	\$116.00	\$140.00	\$125.00	\$107.00	\$ 81.00	\$ 54.00
MGT	\$220.00	\$190.00	\$150.00	\$130.00	\$170.00	\$130.00	\$120.00	\$105.00	\$ 95.00	\$150.00
Nat'l Engineering Tech (NET)	\$175.79	\$140.64	\$145.16	\$131.26	\$108.96	\$108.96	\$108.96	\$ 95.61	\$ 77.92	\$ 95.61
Network Communications	\$250.00	\$200.00	\$140.00	\$120.00	\$150.00	\$ 60.00	\$100.00	\$ 80.00	\$ 50.00	\$ 40.00
NEX	\$175.00	\$125.00	\$175.00	\$125.00	\$105.00	\$115.00	\$125.00	\$115.00	\$ 90.00	\$ 90.00
Priority Search	\$ 85.00	\$ 80.00	\$ 82.00	\$ 80.00	\$ 70.00	\$ 87.00	\$ 75.00	\$ 70.00	\$ 65.00	\$ 35.00
Public Sector Consultants	\$175.00	\$150.00	\$150.00	\$135.00	\$135.00	\$135.00	\$120.00	\$ 95.00	\$ 80.00	\$110.00
R&G	\$175.00	\$155.00	\$135.00	\$125.00	\$110.00	\$135.00	\$125.00	\$115.00	\$105.00	\$145.00
Renne Taylor Consulting	\$255.00	\$225.00	\$200.00	\$175.00	\$ 85.00	\$ 85.00	\$130.00	\$110.00	\$ 80.00	\$225.00
Russ Bo	\$225.00	\$200.00	\$150.00	\$140.00	\$135.00	\$135.00	\$135.00	\$120.00	\$100.00	\$135.00
SAIC	\$175.00	\$135.00	\$150.00	\$115.00	\$105.00	\$100.00	\$ 95.00	\$ 90.00	\$ 60.00	\$ 75.00
Shooting Star	\$170.00	\$160.00	\$150.00	\$140.00	\$130.00	\$140.00	\$150.00	\$140.00	\$130.00	\$ 50.00
SKA Consulting	\$175.00	\$166.00	\$152.00	\$140.00	\$135.00	\$125.00	\$ 95.00	\$ 85.00	\$ 80.00	\$ 90.00
Softex Corporation	\$ 90.00	\$ 75.00	\$ 90.00	\$ 80.00	\$ 57.00	\$ 57.00	\$ 80.00	\$ 70.00	\$ 60.00	\$ 40.00
Softmatrix	\$150.00	\$120.00	\$110.00	\$100.00	\$ 80.00	\$ 70.00	\$ 80.00	\$ 70.00	\$ 65.00	\$ 50.00
Sunrise	\$185.00	\$145.00	\$125.00	\$100.00	\$ 95.00	\$ 85.00	\$ 92.50	\$ 82.50	\$ 65.00	\$125.00
Synergy	\$215.00	\$190.00	\$175.00	\$150.00	\$150.00	\$135.00	\$150.00	\$135.00	\$105.00	\$ 85.00
Unisys	\$255.00	\$213.00	\$234.00	\$179.00	\$179.00	\$145.00	\$145.00	\$119.00	\$ 94.00	\$183.00
VIP	\$165.00	\$140.00	\$125.00	\$110.00	\$100.00	\$100.00	\$ 90.00	\$ 75.00	\$ 65.00	\$125.00
Zen & Art	\$ 90.00	\$ 85.00	\$ 83.00	\$ 80.00	\$ 78.00	\$ 75.00	\$ 62.00	\$ 60.00	\$ 55.00	\$ 50.00

**2001—MSA--INFORMATION TECHNOLOGY CONSULTING SERVICES**

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**CONTRACTOR HOURLY RATE SCHEDULES**

**CATEGORY III = MISCELLANEOUS ACTIVITIES**

**SUB-CATEGORY IIIA = IT PLANNING**

**YEAR 2 RATES**

Section IV, Page 30 of 44

CONTRACTOR NAME	HOURLY RATES BY PERSONNEL CLASSIFICATION									
	Senior Project Manager	Project Manager	Senior Technical Leader	Technical Leader	Applications Analyst	Systems Analyst	Senior Programmer	Staff Programmer	Associate Programmer	Instructor
AEON Group	\$183.75	\$162.75	\$152.25	\$131.25	\$120.75	\$120.75	\$105.00	\$ 89.25	\$ 78.75	\$126.00
Applied Knowledge	\$115.00	\$105.00	\$115.00	\$105.00	\$ 95.00	\$ 95.00	\$ 95.00	\$ 85.00	\$ 75.00	\$ 75.00
Artech	\$103.00	\$ 88.00	\$ 83.00	\$ 78.00	\$ 69.00	\$ 72.00	\$ 72.00	\$ 67.00	\$ 62.00	\$ 62.00
Blackhawk	\$194.00	\$173.00	\$147.00	\$131.00	\$116.00	\$116.00	\$116.00	\$ 95.00	\$ 74.00	\$116.00
Eclipse	\$190.00	\$159.00	\$180.00	\$149.00	\$144.00	\$139.00	\$139.00	\$128.00	\$ 98.00	\$149.00
Eskel Porter	\$248.00	\$155.00	\$145.00	\$124.00	\$114.00	\$119.00	\$145.00	\$101.00	\$ 83.00	\$ 72.00
FOX Systems, Inc.	\$188.00	\$163.00	\$152.00	\$149.00	\$140.00	\$140.00	\$140.00	\$120.00	\$110.00	\$140.00
Gov Connect	\$180.00	\$167.00	\$120.00	\$100.00	\$ 88.00	\$ 88.00	\$115.00	\$ 94.00	\$ 85.00	\$ 82.00
Hansen	\$234.00	\$208.00	\$182.00	\$172.00	\$140.00	\$192.00	\$156.00	\$140.00	\$116.00	\$156.00
Information Integration Innovation (I <sup>3</sup> )	\$152.00	\$142.00	\$132.00	\$122.00	\$122.00	\$117.00	\$127.00	\$117.00	\$112.00	\$132.00
Knowledge Solutions	\$200.00	\$180.00	\$200.00	\$180.00	\$170.00	\$180.00	\$200.00	\$180.00	\$170.00	\$170.00
Logicon	\$186.00	\$175.00	\$141.00	\$126.00	\$120.00	\$145.00	\$129.00	\$111.00	\$ 84.00	\$ 56.00
MGT	\$231.00	\$200.00	\$158.00	\$137.00	\$179.00	\$137.00	\$126.00	\$110.00	\$100.00	\$158.00
Nat'l Engineering Tech (NET)	\$184.58	\$147.67	\$152.42	\$137.82	\$114.41	\$114.41	\$114.41	\$100.39	\$ 81.82	\$100.39
Network Communications	\$250.00	\$200.00	\$140.00	\$120.00	\$150.00	\$ 60.00	\$100.00	\$ 80.00	\$ 50.00	\$ 40.00
NEX	\$184.00	\$132.00	\$184.00	\$132.00	\$111.00	\$121.00	\$132.00	\$121.00	\$ 95.00	\$ 95.00
Priority Search	\$ 82.45	\$ 77.60	\$ 79.54	\$ 77.60	\$ 67.90	\$ 84.39	\$ 72.75	\$ 67.90	\$ 63.05	\$ 33.95
Public Sector Consultants	\$180.00	\$155.00	\$155.00	\$140.00	\$140.00	\$140.00	\$120.00	\$ 95.00	\$ 80.00	\$115.00
R&G	\$187.30	\$165.90	\$144.50	\$133.80	\$117.70	\$144.50	\$133.80	\$123.10	\$112.40	\$155.20
Renne Taylor Consulting	\$260.00	\$235.00	\$210.00	\$180.00	\$ 90.00	\$ 90.00	\$135.00	\$115.00	\$ 85.00	\$235.00
Russ Bo	\$230.00	\$205.00	\$155.00	\$142.50	\$138.00	\$138.00	\$138.00	\$122.00	\$104.00	\$138.00
SAIC	\$175.00	\$135.00	\$150.00	\$115.00	\$105.00	\$100.00	\$ 95.00	\$ 90.00	\$ 60.00	\$ 75.00
Shooting Star	\$178.00	\$168.00	\$157.00	\$147.00	\$136.00	\$147.00	\$157.00	\$147.00	\$136.00	\$ 50.00
SKA Consulting	\$175.00	\$166.00	\$152.00	\$140.00	\$135.00	\$125.00	\$ 95.00	\$ 85.00	\$ 80.00	\$ 90.00
Softex Corporation	\$ 90.00	\$ 75.00	\$ 90.00	\$ 80.00	\$ 57.00	\$ 57.00	\$ 80.00	\$ 70.00	\$ 60.00	\$ 40.00
Softmatrix	\$157.00	\$126.00	\$115.00	\$105.00	\$ 84.00	\$ 73.00	\$ 84.00	\$ 73.00	\$ 68.00	\$ 52.00
Sunrise	\$185.00	\$145.00	\$125.00	\$100.00	\$ 95.00	\$ 85.00	\$ 92.50	\$ 82.50	\$ 65.00	\$125.00
Synergy	\$225.00	\$199.00	\$183.00	\$157.00	\$157.00	\$141.00	\$157.00	\$141.00	\$110.00	\$ 89.00
Unisys	\$270.00	\$226.00	\$248.00	\$190.00	\$190.00	\$154.00	\$154.00	\$126.00	\$100.00	\$194.00
VIP	\$165.00	\$140.00	\$125.00	\$110.00	\$100.00	\$100.00	\$ 90.00	\$ 75.00	\$ 65.00	\$125.00
Zen & Art	\$ 90.00	\$ 85.00	\$ 83.00	\$ 80.00	\$ 78.00	\$ 75.00	\$ 62.00	\$ 60.00	\$ 55.00	\$ 50.00

**2001—MSA--INFORMATION TECHNOLOGY CONSULTING SERVICES**

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**CONTRACTOR HOURLY RATE SCHEDULES**

**CATEGORY III = MISCELLANEOUS ACTIVITIES**

**SUB-CATEGORY IIIA = IT PLANNING**

**YEAR 3 RATES**

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CONTRACTOR NAME	HOURLY RATES BY PERSONNEL CLASSIFICATION									
	Senior Project Manager	Project Manager	Senior Technical Leader	Technical Leader	Applications Analyst	Systems Analyst	Senior Programmer	Staff Programmer	Associate Programmer	Instructor
AEON Group	\$192.94	\$170.89	\$159.86	\$137.81	\$126.79	\$126.79	\$110.25	\$ 93.71	\$ 82.69	\$132.30
Applied Knowledge	\$125.00	\$115.00	\$125.00	\$115.00	\$105.00	\$105.00	\$100.00	\$ 90.00	\$ 80.00	\$ 80.00
Artech	\$106.00	\$ 91.00	\$ 86.00	\$ 81.00	\$ 71.00	\$ 74.00	\$ 74.00	\$ 69.00	\$ 64.00	\$ 64.00
Blackhawk	\$204.00	\$182.00	\$154.00	\$138.00	\$121.00	\$121.00	\$121.00	\$ 99.00	\$ 77.00	\$121.00
Eclipse	\$195.00	\$163.00	\$185.00	\$153.00	\$148.00	\$143.00	\$143.00	\$132.00	\$101.00	\$153.00
Eskel Porter	\$257.00	\$160.00	\$150.00	\$128.00	\$118.00	\$123.00	\$150.00	\$105.00	\$ 86.00	\$ 75.00
FOX Systems, Inc.	\$198.00	\$172.00	\$160.00	\$156.00	\$146.00	\$146.00	\$146.00	\$125.00	\$115.00	\$146.00
Gov Connect	\$185.00	\$169.00	\$122.00	\$103.00	\$ 91.00	\$ 91.00	\$117.00	\$ 96.00	\$ 87.00	\$ 84.00
Hansen	\$243.00	\$216.00	\$189.00	\$178.00	\$146.00	\$200.00	\$162.00	\$146.00	\$121.00	\$162.00
Information Integration Innovation (I <sup>3</sup> )	\$154.00	\$144.00	\$134.00	\$124.00	\$124.00	\$119.00	\$129.00	\$119.00	\$114.00	\$134.00
Knowledge Solutions	\$210.00	\$190.00	\$210.00	\$190.00	\$180.00	\$190.00	\$190.00	\$190.00	\$180.00	\$180.00
Logicon	\$191.00	\$180.00	\$145.00	\$130.00	\$124.00	\$149.00	\$133.00	\$114.00	\$ 86.00	\$ 58.00
MGT	\$243.00	\$209.00	\$165.00	\$143.00	\$187.00	\$143.00	\$132.00	\$116.00	\$105.00	\$165.00
Nat'l Engineering Tech (NET)	\$193.81	\$155.06	\$160.04	\$144.71	\$120.13	\$120.13	\$120.13	\$105.41	\$ 85.91	\$105.41
Network Communications	\$250.00	\$200.00	\$140.00	\$120.00	\$150.00	\$ 60.00	\$100.00	\$ 80.00	\$ 50.00	\$ 40.00
NEX	\$194.00	\$139.00	\$194.00	\$139.00	\$117.00	\$128.00	\$139.00	\$128.00	\$100.00	\$100.00
Priority Search	\$ 79.90	\$ 75.20	\$ 77.08	\$ 75.20	\$ 65.80	\$ 81.78	\$ 70.50	\$ 65.80	\$ 61.10	\$ 32.90
Public Sector Consultants	\$180.00	\$155.00	\$155.00	\$140.00	\$140.00	\$140.00	\$120.00	\$ 95.00	\$ 80.00	\$115.00
R&G	\$200.40	\$177.50	\$154.60	\$143.10	\$126.00	\$154.60	\$143.10	\$131.70	\$120.20	\$166.00
Renne Taylor Consulting	\$270.00	\$245.00	\$220.00	\$185.00	\$ 95.00	\$ 95.00	\$140.00	\$120.00	\$ 90.00	\$245.00
Russ Bo	\$235.00	\$210.00	\$160.00	\$145.00	\$141.00	\$141.00	\$141.00	\$125.00	\$108.00	\$141.00
SAIC	\$177.00	\$136.00	\$152.00	\$116.00	\$106.00	\$101.00	\$ 96.00	\$ 91.00	\$ 61.00	\$ 76.00
Shooting Star	\$186.00	\$176.00	\$164.00	\$154.00	\$142.00	\$154.00	\$164.00	\$154.00	\$142.00	\$ 50.00
SKA Consulting	\$175.00	\$166.00	\$152.00	\$140.00	\$135.00	\$125.00	\$ 95.00	\$ 85.00	\$ 80.00	\$ 90.00
Softex Corporation	\$ 92.00	\$ 77.00	\$ 92.00	\$ 82.00	\$ 59.00	\$ 59.00	\$ 82.00	\$ 72.00	\$ 62.00	\$ 42.00
Softmatrix	\$165.00	\$132.00	\$121.00	\$110.00	\$ 88.00	\$ 77.00	\$ 88.00	\$ 77.00	\$ 71.00	\$ 55.00
Sunrise	\$194.25	\$152.25	\$131.25	\$105.00	\$ 99.75	\$ 89.25	\$ 97.13	\$ 86.63	\$ 68.25	\$131.25
Synergy	\$235.00	\$208.00	\$191.00	\$164.00	\$164.00	\$147.00	\$164.00	\$147.00	\$115.00	\$ 93.00
Unisys	\$285.00	\$240.00	\$264.00	\$201.00	\$201.00	\$163.00	\$163.00	\$134.00	\$106.00	\$206.00
VIP	\$173.00	\$147.00	\$131.00	\$116.00	\$105.00	\$105.00	\$ 95.00	\$ 79.00	\$ 68.00	\$131.00
Zen & Art	\$ 93.00	\$ 88.00	\$ 85.00	\$ 83.00	\$ 81.00	\$ 78.00	\$ 65.00	\$ 64.00	\$ 58.00	\$ 55.00

**2001—MSA--INFORMATION TECHNOLOGY CONSULTING SERVICES**

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**CONTRACTOR HOURLY RATE SCHEDULES**

**CATEGORY III = MISCELLANEOUS ACTIVITIES**

**SUB-CATEGORY IIIA = IT PLANNING**

**YEAR 4 RATES**

Section IV, Page 32 of 44

CONTRACTOR NAME	HOURLY RATES BY PERSONNEL CLASSIFICATION									
	Senior Project Manager	Project Manager	Senior Technical Leader	Technical Leader	Applications Analyst	Systems Analyst	Senior Programmer	Staff Programmer	Associate Programmer	Instructor
AEON Group	\$202.59	\$179.43	\$167.85	\$144.70	\$133.13	\$133.13	\$115.76	\$ 98.40	\$ 86.82	\$138.92
Applied Knowledge	\$125.00	\$115.00	\$125.00	\$115.00	\$105.00	\$105.00	\$100.00	\$ 90.00	\$ 80.00	\$ 80.00
Artech	\$109.00	\$ 94.00	\$ 89.00	\$ 84.00	\$ 73.00	\$ 76.00	\$ 76.00	\$ 71.00	\$ 66.00	\$ 66.00
Blackhawk	\$214.00	\$191.00	\$162.00	\$145.00	\$127.00	\$127.00	\$127.00	\$104.00	\$ 81.00	\$127.00
Eclipse	\$201.00	\$168.00	\$190.00	\$157.00	\$152.00	\$147.00	\$147.00	\$136.00	\$104.00	\$157.00
Eskel Porter	\$266.00	\$166.00	\$155.00	\$132.00	\$122.00	\$127.00	\$155.00	\$109.00	\$ 89.00	\$ 78.00
FOX Systems, Inc.	\$207.00	\$180.00	\$167.00	\$163.00	\$154.00	\$154.00	\$154.00	\$132.00	\$121.00	\$154.00
Gov Connect	\$185.00	\$171.00	\$126.00	\$107.00	\$ 94.00	\$ 94.00	\$117.00	\$ 96.00	\$ 87.00	\$ 86.00
Hansen	\$253.00	\$225.00	\$197.00	\$186.00	\$151.00	\$208.00	\$168.00	\$152.00	\$126.00	\$169.00
Information Integration Innovation (I <sup>3</sup> )	\$156.00	\$146.00	\$136.00	\$126.00	\$126.00	\$121.00	\$131.00	\$121.00	\$116.00	\$136.00
Knowledge Solutions	\$220.00	\$200.00	\$220.00	\$200.00	\$190.00	\$200.00	\$200.00	\$200.00	\$190.00	\$190.00
Logicon	\$197.00	\$185.00	\$149.00	\$134.00	\$127.00	\$153.00	\$137.00	\$117.00	\$ 89.00	\$ 60.00
MGT	\$255.00	\$220.00	\$174.00	\$150.00	\$197.00	\$150.00	\$139.00	\$122.00	\$110.00	\$174.00
Nat'l Engineering Tech (NET)	\$203.50	\$162.81	\$168.04	\$151.95	\$126.13	\$126.13	\$126.13	\$110.68	\$ 90.20	\$110.68
Network Communications	\$250.00	\$200.00	\$140.00	\$120.00	\$150.00	\$ 60.00	\$100.00	\$ 80.00	\$ 50.00	\$ 40.00
NEX	\$204.00	\$146.00	\$204.00	\$146.00	\$123.00	\$135.00	\$146.00	\$135.00	\$105.00	\$105.00
Priority Search	\$ 77.35	\$ 72.80	\$ 74.62	\$ 72.80	\$ 63.70	\$ 79.17	\$ 68.25	\$ 63.70	\$ 59.15	\$ 31.85
Public Sector Consultants	\$185.00	\$160.00	\$160.00	\$145.00	\$145.00	\$145.00	\$125.00	\$100.00	\$ 80.00	\$120.00
R&G	\$214.40	\$189.90	\$165.50	\$153.10	\$134.80	\$165.40	\$153.10	\$140.90	\$128.60	\$177.70
Renne Taylor Consulting	\$280.00	\$255.00	\$230.00	\$190.00	\$100.00	\$100.00	\$145.00	\$125.00	\$ 95.00	\$255.00
Russ Bo	\$240.00	\$215.00	\$165.00	\$150.00	\$145.00	\$145.00	\$145.00	\$128.00	\$112.00	\$145.00
SAIC	\$181.00	\$139.00	\$155.00	\$118.00	\$108.00	\$103.00	\$ 98.00	\$ 93.00	\$ 62.00	\$ 78.00
Shooting Star	\$195.00	\$184.00	\$172.00	\$161.00	\$149.00	\$161.00	\$172.00	\$161.00	\$149.00	\$ 50.00
SKA Consulting	\$175.00	\$166.00	\$152.00	\$140.00	\$135.00	\$125.00	\$ 95.00	\$ 85.00	\$ 80.00	\$ 90.00
Softex Corporation	\$ 92.00	\$ 77.00	\$ 92.00	\$ 82.00	\$ 59.00	\$ 59.00	\$ 82.00	\$ 72.00	\$ 62.00	\$ 42.00
Softmatrix	\$174.00	\$139.00	\$127.00	\$115.00	\$ 92.00	\$ 81.00	\$ 92.00	\$ 81.00	\$ 75.00	\$ 58.00
Sunrise	\$203.96	\$159.86	\$137.81	\$110.25	\$104.74	\$ 93.71	\$101.98	\$ 90.96	\$ 71.66	\$137.81
Synergy	\$246.00	\$217.00	\$200.00	\$171.00	\$171.00	\$154.00	\$171.00	\$154.00	\$120.00	\$ 97.00
Unisys	\$303.00	\$254.00	\$279.00	\$213.00	\$213.00	\$173.00	\$173.00	\$142.00	\$112.00	\$218.00
VIP	\$173.00	\$147.00	\$131.00	\$116.00	\$105.00	\$105.00	\$ 95.00	\$ 79.00	\$ 68.00	\$131.00
Zen & Art	\$ 95.00	\$ 90.00	\$ 87.00	\$ 86.00	\$ 83.00	\$ 80.00	\$ 68.00	\$ 67.00	\$ 60.00	\$ 55.00



**2001—MSA--INFORMATION TECHNOLOGY CONSULTING SERVICES**

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**CONTRACTOR HOURLY RATE SCHEDULES**

**CATEGORY III = MISCELLANEOUS ACTIVITIES**

**SUB-CATEGORY IIIB = IT FACILITATION**

**YEAR 1 RATES**

Section IV, Page 33 of 44

CONTRACTOR NAME	HOURLY RATES BY PERSONNEL CLASSIFICATION									
	Senior Project Manager	Project Manager	Senior Technical Leader	Technical Leader	Applications Analyst	Systems Analyst	Senior Programmer	Staff Programmer	Associate Programmer	Instructor
Applied Knowledge	\$115.00	\$105.00	\$115.00	\$105.00	\$ 95.00	\$ 95.00	\$ 95.00	\$ 85.00	\$ 75.00	\$ 75.00
Artech	\$100.00	\$ 85.00	\$ 80.00	\$ 75.00	\$ 67.00	\$ 70.00	\$ 70.00	\$ 65.00	\$ 60.00	\$ 60.00
AssignCorp	\$120.00	\$ 95.00	\$110.00	\$ 90.00	\$ 87.00	\$ 78.00	\$ 78.00	\$ 73.00	\$ 63.00	\$ 63.00
Blackhawk	\$185.00	\$165.00	\$140.00	\$125.00	\$110.00	\$110.00	\$110.00	\$ 90.00	\$ 70.00	\$110.00
Booz Allen	\$185.00	\$170.00	\$135.00	\$110.00	\$100.00	\$105.00	\$115.00	\$105.00	\$ 95.00	\$ 60.00
Eclipse	\$185.00	\$155.00	\$175.00	\$145.00	\$140.00	\$135.00	\$135.00	\$125.00	\$ 95.00	\$145.00
Eskel Porter	\$240.00	\$150.00	\$140.00	\$120.00	\$110.00	\$115.00	\$140.00	\$ 98.00	\$ 80.00	\$ 70.00
FOX Systems, Inc.	\$188.00	\$163.00	\$152.00	\$142.00	\$133.00	\$133.00	\$133.00	\$114.00	\$104.00	\$133.00
Gov Connect	\$180.00	\$165.00	\$118.00	\$ 97.00	\$ 85.00	\$ 85.00	\$115.00	\$ 94.00	\$ 85.00	\$ 80.00
Hubbert	\$175.00	\$168.00	\$150.00	\$137.00	\$ 98.00	\$100.50	\$140.00	\$110.00	\$ 95.00	\$ 97.00
Information Integration Innovation (I <sup>3</sup> )	\$150.00	\$140.00	\$130.00	\$120.00	\$120.00	\$115.00	\$125.00	\$115.00	\$110.00	\$130.00
Logicon	\$180.00	\$169.00	\$136.00	\$122.00	\$116.00	\$140.00	\$125.00	\$107.00	\$ 81.00	\$ 54.00
MGT	\$220.00	\$190.00	\$150.00	\$130.00	\$170.00	\$130.00	\$120.00	\$105.00	\$ 95.00	\$150.00
Nat'l Engineering Tech (NET)	\$175.79	\$140.64	\$145.16	\$131.26	\$108.96	\$108.96	\$108.96	\$ 95.61	\$ 77.92	\$ 95.61
Network Communications	\$250.00	\$200.00	\$140.00	\$120.00	\$150.00	\$ 60.00	\$100.00	\$ 80.00	\$ 50.00	\$ 40.00
NEX	\$175.00	\$125.00	\$175.00	\$125.00	\$105.00	\$115.00	\$125.00	\$115.00	\$ 90.00	\$ 90.00
Phoenix Group	\$150.00	\$125.00	\$150.00	\$125.00	\$100.00	\$100.00	\$ 80.00	\$ 60.00	\$ 40.00	\$ 30.00
Praxis N.W.	\$150.00	\$135.00	\$127.50	\$120.00	\$127.50	\$120.00	\$112.50	\$105.00	\$ 90.00	\$ 82.50
Priority Search	\$185.00	\$130.00	\$110.00	\$ 95.00	\$ 70.00	\$ 89.00	\$108.00	\$ 87.00	\$ 74.00	\$ 35.00
R&G	\$175.00	\$155.00	\$135.00	\$125.00	\$110.00	\$135.00	\$125.00	\$115.00	\$105.00	\$145.00
Renne Taylor Consulting	\$255.00	\$225.00	\$200.00	\$175.00	\$ 85.00	\$ 85.00	\$130.00	\$110.00	\$ 80.00	\$225.00
Russ Bo	\$225.00	\$200.00	\$150.00	\$140.00	\$135.00	\$135.00	\$135.00	\$120.00	\$100.00	\$135.00
SAIC	\$175.00	\$135.00	\$150.00	\$115.00	\$105.00	\$100.00	\$ 95.00	\$ 90.00	\$ 60.00	\$ 75.00
Setka	\$240.00	\$190.00	\$240.00	\$160.00	\$130.00	\$130.00	\$180.00	\$120.00	\$ 80.00	\$140.00
Shooting Star	\$170.00	\$160.00	\$150.00	\$140.00	\$130.00	\$140.00	\$150.00	\$140.00	\$130.00	\$ 50.00
SKA Consulting	\$175.00	\$166.00	\$152.00	\$140.00	\$135.00	\$125.00	\$ 95.00	\$ 85.00	\$ 80.00	\$ 90.00
Softex Corporation	\$ 90.00	\$ 75.00	\$ 90.00	\$ 80.00	\$ 57.00	\$ 57.00	\$ 80.00	\$ 70.00	\$ 60.00	\$ 40.00
Softmatrix	\$150.00	\$120.00	\$110.00	\$100.00	\$ 80.00	\$ 70.00	\$ 80.00	\$ 70.00	\$ 65.00	\$ 50.00
Sunrise	\$150.00	\$125.00	\$110.00	\$100.00	\$ 95.00	\$ 85.00	\$ 92.50	\$ 82.50	\$ 65.00	\$125.00
Synergy	\$215.00	\$190.00	\$175.00	\$150.00	\$150.00	\$135.00	\$150.00	\$135.00	\$105.00	\$ 85.00
TRW	\$187.46	\$145.33	\$135.53	\$113.63	\$107.24	\$ 92.15	\$101.31	\$ 82.71	\$ 70.00	\$ 68.50
Unisys	\$255.00	\$213.00	\$234.00	\$179.00	\$179.00	\$145.00	\$145.00	\$119.00	\$ 94.00	\$183.00
VIP	\$165.00	\$140.00	\$125.00	\$110.00	\$100.00	\$100.00	\$ 90.00	\$ 75.00	\$ 65.00	\$125.00
Zen & Art	\$ 70.00	\$ 65.00	\$ 65.00	\$ 60.00	\$ 60.00	\$ 60.00	\$ 55.00	\$ 53.00	\$ 52.00	\$ 45.00

**2001—MSA--INFORMATION TECHNOLOGY CONSULTING SERVICES**

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**CONTRACTOR HOURLY RATE SCHEDULES**

**CATEGORY III = MISCELLANEOUS ACTIVITIES**

**SUB-CATEGORY IIIB = IT FACILITATION**

**YEAR 2 RATES**

Section IV, Page 34 of 44

CONTRACTOR NAME	HOURLY RATES BY PERSONNEL CLASSIFICATION									
	Senior Project Manager	Project Manager	Senior Technical Leader	Technical Leader	Applications Analyst	Systems Analyst	Senior Programmer	Staff Programmer	Associate Programmer	Instructor
Applied Knowledge	\$115.00	\$105.00	\$115.00	\$105.00	\$ 95.00	\$ 95.00	\$ 95.00	\$ 85.00	\$ 75.00	\$ 75.00
Artech	\$103.00	\$ 88.00	\$ 83.00	\$ 78.00	\$ 69.00	\$ 72.00	\$ 72.00	\$ 67.00	\$ 62.00	\$ 62.00
AssignCorp	\$130.00	\$105.00	\$120.00	\$100.00	\$ 97.00	\$ 88.00	\$ 88.00	\$ 80.00	\$ 70.00	\$ 68.00
Blackhawk	\$194.00	\$173.00	\$147.00	\$131.00	\$116.00	\$116.00	\$116.00	\$ 95.00	\$ 74.00	\$116.00
Booz Allen	\$194.00	\$179.00	\$141.00	\$116.00	\$105.00	\$110.00	\$120.00	\$110.00	\$ 99.00	\$ 63.00
Eclipse	\$190.00	\$159.00	\$180.00	\$149.00	\$144.00	\$139.00	\$139.00	\$128.00	\$ 98.00	\$149.00
Eskel Porter	\$248.00	\$155.00	\$145.00	\$124.00	\$114.00	\$119.00	\$145.00	\$101.00	\$ 83.00	\$ 72.00
FOX Systems, Inc.	\$188.00	\$163.00	\$152.00	\$149.00	\$140.00	\$140.00	\$140.00	\$120.00	\$110.00	\$140.00
Gov Connect	\$180.00	\$167.00	\$120.00	\$100.00	\$ 88.00	\$ 88.00	\$115.00	\$ 94.00	\$ 85.00	\$ 82.00
Hubbert	\$183.75	\$176.40	\$157.50	\$143.85	\$102.90	\$105.53	\$147.00	\$115.50	\$ 99.75	\$101.85
Information Integration Innovation (I <sup>3</sup> )	\$152.00	\$142.00	\$132.00	\$122.00	\$122.00	\$117.00	\$127.00	\$117.00	\$112.00	\$132.00
Logicon	\$186.00	\$175.00	\$141.00	\$126.00	\$120.00	\$145.00	\$129.00	\$111.00	\$ 84.00	\$ 56.00
MGT	\$231.00	\$200.00	\$158.00	\$137.00	\$179.00	\$137.00	\$126.00	\$110.00	\$100.00	\$158.00
Nat'l Engineering Tech (NET)	\$184.58	\$147.67	\$152.42	\$137.82	\$114.41	\$114.41	\$114.41	\$100.39	\$ 81.82	\$100.39
Network Communications	\$250.00	\$200.00	\$140.00	\$120.00	\$150.00	\$ 60.00	\$100.00	\$ 80.00	\$ 50.00	\$ 40.00
NEX	\$184.00	\$132.00	\$184.00	\$132.00	\$111.00	\$121.00	\$132.00	\$121.00	\$ 95.00	\$ 95.00
Phoenix Group	\$160.00	\$135.00	\$160.00	\$135.00	\$110.00	\$110.00	\$ 90.00	\$ 70.00	\$ 50.00	\$ 40.00
Praxis N.W.	\$157.50	\$141.75	\$133.88	\$126.00	\$133.88	\$126.00	\$118.13	\$110.25	\$ 94.50	\$ 86.63
Priority Search	\$179.45	\$126.10	\$106.70	\$ 92.15	\$ 67.90	\$ 86.33	\$104.76	\$ 84.39	\$ 71.78	\$ 33.95
R&G	\$187.30	\$165.90	\$144.50	\$133.80	\$117.70	\$144.50	\$133.80	\$123.10	\$112.40	\$155.20
Renne Taylor Consulting	\$260.00	\$235.00	\$210.00	\$180.00	\$ 90.00	\$ 90.00	\$135.00	\$115.00	\$ 85.00	\$235.00
Russ Bo	\$230.00	\$205.00	\$155.00	\$142.50	\$138.00	\$138.00	\$138.00	\$122.00	\$104.00	\$138.00
SAIC	\$175.00	\$135.00	\$150.00	\$115.00	\$105.00	\$100.00	\$ 95.00	\$ 90.00	\$ 60.00	\$ 75.00
Setka	\$250.00	\$200.00	\$250.00	\$170.00	\$140.00	\$140.00	\$190.00	\$130.00	\$ 90.00	\$150.00
Shooting Star	\$178.00	\$168.00	\$157.00	\$147.00	\$136.00	\$147.00	\$157.00	\$147.00	\$136.00	\$ 50.00
SKA Consulting	\$175.00	\$166.00	\$152.00	\$140.00	\$135.00	\$125.00	\$ 95.00	\$ 85.00	\$ 80.00	\$ 90.00
Softex Corporation	\$ 90.00	\$ 75.00	\$ 90.00	\$ 80.00	\$ 57.00	\$ 57.00	\$ 80.00	\$ 70.00	\$ 60.00	\$ 40.00
Softmatrix	\$157.00	\$126.00	\$115.00	\$105.00	\$ 84.00	\$ 73.00	\$ 84.00	\$ 73.00	\$ 68.00	\$ 52.00
Sunrise	\$150.00	\$125.00	\$110.00	\$100.00	\$ 95.00	\$ 85.00	\$ 92.50	\$ 82.50	\$ 65.00	\$125.00
Synergy	\$225.00	\$199.00	\$183.00	\$157.00	\$157.00	\$141.00	\$157.00	\$141.00	\$110.00	\$ 89.00
TRW	\$198.71	\$154.05	\$143.66	\$120.45	\$113.67	\$ 97.68	\$107.39	\$ 87.67	\$ 74.20	\$ 72.61
Unisys	\$270.00	\$226.00	\$248.00	\$190.00	\$190.00	\$154.00	\$154.00	\$126.00	\$100.00	\$194.00
VIP	\$165.00	\$140.00	\$125.00	\$110.00	\$100.00	\$100.00	\$ 90.00	\$ 75.00	\$ 65.00	\$125.00
Zen & Art	\$ 73.00	\$ 67.00	\$ 67.00	\$ 63.00	\$ 63.00	\$ 63.00	\$ 58.00	\$ 55.00	\$ 55.00	\$ 45.00

**2001—MSA--INFORMATION TECHNOLOGY CONSULTING SERVICES**

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**CONTRACTOR HOURLY RATE SCHEDULES**

**CATEGORY III = MISCELLANEOUS ACTIVITIES**

**SUB-CATEGORY IIIB = IT FACILITATION**

**YEAR 3 RATES**

Section IV, Page 35 of 44

CONTRACTOR NAME	HOURLY RATES BY PERSONNEL CLASSIFICATION									
	Senior Project Manager	Project Manager	Senior Technical Leader	Technical Leader	Applications Analyst	Systems Analyst	Senior Programmer	Staff Programmer	Associate Programmer	Instructor
Applied Knowledge	\$125.00	\$115.00	\$125.00	\$115.00	\$105.00	\$105.00	\$100.00	\$ 90.00	\$ 80.00	\$ 80.00
Artech	\$106.00	\$ 91.00	\$ 86.00	\$ 81.00	\$ 71.00	\$ 74.00	\$ 74.00	\$ 69.00	\$ 64.00	\$ 64.00
AssignCorp	\$140.00	\$115.00	\$130.00	\$110.00	\$107.00	\$ 98.00	\$ 98.00	\$ 87.00	\$ 77.00	\$ 73.00
Blackhawk	\$204.00	\$182.00	\$154.00	\$138.00	\$121.00	\$121.00	\$121.00	\$ 99.00	\$ 77.00	\$121.00
Booz Allen	\$204.00	\$188.00	\$148.00	\$121.00	\$110.00	\$115.00	\$126.00	\$115.00	\$104.00	\$ 66.00
Eclipse	\$195.00	\$163.00	\$185.00	\$153.00	\$148.00	\$143.00	\$143.00	\$132.00	\$101.00	\$153.00
Eskel Porter	\$257.00	\$160.00	\$150.00	\$128.00	\$118.00	\$123.00	\$150.00	\$105.00	\$ 86.00	\$ 75.00
FOX Systems, Inc.	\$198.00	\$172.00	\$160.00	\$156.00	\$146.00	\$146.00	\$146.00	\$125.00	\$115.00	\$146.00
Gov Connect	\$185.00	\$169.00	\$122.00	\$103.00	\$ 91.00	\$ 91.00	\$117.00	\$ 96.00	\$ 87.00	\$ 84.00
Hubbert	\$192.94	\$185.22	\$165.38	\$151.04	\$108.05	\$110.80	\$154.35	\$121.28	\$104.74	\$106.94
Information Integration Innovation (I <sup>3</sup> )	\$154.00	\$144.00	\$134.00	\$124.00	\$124.00	\$119.00	\$129.00	\$119.00	\$114.00	\$134.00
Logicon	\$191.00	\$180.00	\$145.00	\$130.00	\$124.00	\$149.00	\$133.00	\$114.00	\$ 86.00	\$ 58.00
MGT	\$243.00	\$209.00	\$165.00	\$143.00	\$187.00	\$143.00	\$132.00	\$116.00	\$105.00	\$165.00
Nat'l Engineering Te ch (NET)	\$193.81	\$155.06	\$160.04	\$144.71	\$120.13	\$120.13	\$120.13	\$105.41	\$ 85.91	\$105.41
Network Communications	\$250.00	\$200.00	\$140.00	\$120.00	\$150.00	\$ 60.00	\$100.00	\$ 80.00	\$ 50.00	\$ 40.00
NEX	\$194.00	\$139.00	\$194.00	\$139.00	\$117.00	\$128.00	\$139.00	\$128.00	\$100.00	\$100.00
Phoenix Group	\$170.00	\$145.00	\$170.00	\$145.00	\$120.00	\$120.00	\$100.00	\$ 80.00	\$ 60.00	\$ 50.00
Praxis N.W.	\$165.38	\$148.84	\$140.57	\$132.30	\$140.57	\$132.30	\$124.03	\$115.76	\$ 99.23	\$ 90.96
Priority Search	\$173.90	\$122.20	\$103.40	\$ 89.30	\$ 65.80	\$ 83.66	\$101.52	\$ 81.78	\$ 69.56	\$ 32.90
R&G	\$200.40	\$177.50	\$154.60	\$143.10	\$126.00	\$154.60	\$143.10	\$131.70	\$120.20	\$166.00
Renne Taylor Consulting	\$270.00	\$245.00	\$220.00	\$185.00	\$ 95.00	\$ 95.00	\$140.00	\$120.00	\$ 90.00	\$245.00
Russ Bo	\$235.00	\$210.00	\$160.00	\$145.00	\$141.00	\$141.00	\$141.00	\$125.00	\$108.00	\$141.00
SAIC	\$177.00	\$136.00	\$152.00	\$116.00	\$106.00	\$101.00	\$ 96.00	\$ 91.00	\$ 61.00	\$ 76.00
Setka	\$260.00	\$210.00	\$260.00	\$180.00	\$150.00	\$150.00	\$200.00	\$140.00	\$100.00	\$160.00
Shooting Star	\$186.00	\$176.00	\$164.00	\$154.00	\$142.00	\$154.00	\$164.00	\$154.00	\$142.00	\$ 50.00
SKA Consulting	\$175.00	\$166.00	\$152.00	\$140.00	\$135.00	\$125.00	\$ 95.00	\$ 85.00	\$ 80.00	\$ 90.00
Softex Corporation	\$ 92.00	\$ 77.00	\$ 92.00	\$ 82.00	\$ 59.00	\$ 59.00	\$ 82.00	\$ 72.00	\$ 62.00	\$ 42.00
Softmatrix	\$165.00	\$132.00	\$121.00	\$110.00	\$ 88.00	\$ 77.00	\$ 88.00	\$ 77.00	\$ 71.00	\$ 55.00
Sunrise	\$157.50	\$131.25	\$115.50	\$105.00	\$ 99.75	\$ 89.25	\$ 97.13	\$ 86.63	\$ 68.25	\$131.25
Synergy	\$235.00	\$208.00	\$191.00	\$164.00	\$164.00	\$147.00	\$164.00	\$147.00	\$115.00	\$ 93.00
TRW	\$210.63	\$163.29	\$152.28	\$127.67	\$120.49	\$103.54	\$113.83	\$ 92.93	\$ 78.65	\$ 76.97
Unisys	\$285.00	\$240.00	\$264.00	\$201.00	\$201.00	\$163.00	\$163.00	\$134.00	\$106.00	\$206.00
VIP	\$173.00	\$147.00	\$131.00	\$116.00	\$105.00	\$105.00	\$ 95.00	\$ 79.00	\$ 68.00	\$131.00
Zen & Art	\$ 75.00	\$ 70.00	\$ 70.00	\$ 68.00	\$ 68.00	\$ 68.00	\$ 60.00	\$ 58.00	\$ 58.00	\$ 45.00

**2001—MSA--INFORMATION TECHNOLOGY CONSULTING SERVICES**

**USER GUIDE**

**RFP MSA 01 MA01**

**CONTRACTOR HOURLY RATE SCHEDULES**

**CATEGORY III = MISCELLANEOUS ACTIVITIES**

**SUB-CATEGORY IIIB = IT FACILITATION**

**YEAR 4 RATES**

Section IV, Page 36 of 44

CONTRACTOR NAME	HOURLY RATES BY PERSONNEL CLASSIFICATION									
	Senior Project Manager	Project Manager	Senior Technical Leader	Technical Leader	Applications Analyst	Systems Analyst	Senior Programmer	Staff Programmer	Associate Programmer	Instructor
Applied Knowledge	\$125.00	\$115.00	\$125.00	\$115.00	\$105.00	\$105.00	\$100.00	\$ 90.00	\$ 80.00	\$ 80.00
Artech	\$109.00	\$ 94.00	\$ 89.00	\$ 84.00	\$ 73.00	\$ 76.00	\$ 76.00	\$ 71.00	\$ 66.00	\$ 66.00
AssignCorp	\$150.00	\$125.00	\$140.00	\$120.00	\$117.00	\$108.00	\$108.00	\$ 94.00	\$ 84.00	\$ 78.00
Blackhawk	\$214.00	\$191.00	\$162.00	\$145.00	\$127.00	\$127.00	\$127.00	\$104.00	\$ 81.00	\$127.00
Booz Allen	\$214.00	\$197.00	\$156.00	\$128.00	\$116.00	\$121.00	\$133.00	\$121.00	\$110.00	\$ 70.00
Eclipse	\$201.00	\$168.00	\$190.00	\$157.00	\$152.00	\$147.00	\$147.00	\$136.00	\$104.00	\$157.00
Eskel Porter	\$266.00	\$166.00	\$155.00	\$132.00	\$122.00	\$127.00	\$155.00	\$109.00	\$ 89.00	\$ 78.00
FOX Systems, Inc.	\$207.00	\$180.00	\$167.00	\$163.00	\$154.00	\$154.00	\$154.00	\$132.00	\$121.00	\$154.00
Gov Connect	\$185.00	\$171.00	\$126.00	\$107.00	\$ 94.00	\$ 94.00	\$117.00	\$ 96.00	\$ 87.00	\$ 86.00
Hubbert	\$202.58	\$194.48	\$173.64	\$158.59	\$113.45	\$116.34	\$162.07	\$127.34	\$109.97	\$112.29
Information Integration Innovation (I <sup>3</sup> )	\$156.00	\$146.00	\$136.00	\$126.00	\$126.00	\$121.00	\$131.00	\$121.00	\$116.00	\$136.00
Logicon	\$197.00	\$185.00	\$149.00	\$134.00	\$127.00	\$153.00	\$137.00	\$117.00	\$ 89.00	\$ 60.00
MGT	\$255.00	\$220.00	\$174.00	\$150.00	\$197.00	\$150.00	\$139.00	\$122.00	\$110.00	\$174.00
Nat'l Engineering Tech (NET)	\$203.50	\$162.81	\$168.04	\$151.95	\$126.13	\$126.13	\$126.13	\$110.68	\$ 90.20	\$110.68
Network Communications	\$250.00	\$200.00	\$140.00	\$120.00	\$150.00	\$ 60.00	\$100.00	\$ 80.00	\$ 50.00	\$ 40.00
NEX	\$204.00	\$146.00	\$204.00	\$146.00	\$123.00	\$135.00	\$146.00	\$135.00	\$105.00	\$105.00
Phoenix Group	\$180.00	\$155.00	\$180.00	\$155.00	\$130.00	\$130.00	\$110.00	\$ 90.00	\$ 70.00	\$ 60.00
Praxis N.W.	\$173.64	\$156.28	\$147.60	\$138.92	\$147.60	\$138.92	\$130.23	\$121.55	\$104.19	\$ 95.50
Priority Search	\$168.35	\$118.30	\$100.10	\$ 86.45	\$ 63.70	\$ 80.99	\$ 98.28	\$ 79.17	\$ 67.34	\$ 31.85
R&G	\$214.40	\$189.90	\$165.50	\$153.10	\$134.80	\$165.40	\$153.10	\$140.90	\$128.60	\$177.70
Renne Taylor Consulting	\$280.00	\$255.00	\$230.00	\$190.00	\$100.00	\$100.00	\$145.00	\$125.00	\$ 95.00	\$255.00
Russ Bo	\$240.00	\$215.00	\$165.00	\$150.00	\$145.00	\$145.00	\$145.00	\$128.00	\$112.00	\$145.00
SAIC	\$181.00	\$139.00	\$155.00	\$118.00	\$108.00	\$103.00	\$ 98.00	\$ 93.00	\$ 62.00	\$ 78.00
Setka	\$270.00	\$220.00	\$270.00	\$190.00	\$160.00	\$160.00	\$210.00	\$150.00	\$110.00	\$170.00
Shooting Star	\$195.00	\$184.00	\$172.00	\$161.00	\$149.00	\$161.00	\$172.00	\$161.00	\$149.00	\$ 50.00
SKA Consulting	\$175.00	\$166.00	\$152.00	\$140.00	\$135.00	\$125.00	\$ 95.00	\$ 85.00	\$ 80.00	\$ 90.00
Softex Corporation	\$ 92.00	\$ 77.00	\$ 92.00	\$ 82.00	\$ 59.00	\$ 59.00	\$ 82.00	\$ 72.00	\$ 62.00	\$ 42.00
Softmatrix	\$174.00	\$139.00	\$127.00	\$115.00	\$ 92.00	\$ 81.00	\$ 92.00	\$ 81.00	\$ 75.00	\$ 58.00
Sunrise	\$165.38	\$137.81	\$121.28	\$110.25	\$104.74	\$ 93.71	\$101.98	\$ 90.96	\$ 71.66	\$137.81
Synergy	\$246.00	\$217.00	\$200.00	\$171.00	\$171.00	\$154.00	\$171.00	\$154.00	\$120.00	\$ 97.00
TRW	\$223.27	\$173.09	\$161.42	\$135.34	\$127.72	\$109.75	\$120.66	\$ 98.51	\$ 83.37	\$ 81.58
Unisys	\$303.00	\$254.00	\$279.00	\$213.00	\$213.00	\$173.00	\$173.00	\$142.00	\$112.00	\$218.00
VIP	\$173.00	\$147.00	\$131.00	\$116.00	\$105.00	\$105.00	\$ 95.00	\$ 79.00	\$ 68.00	\$131.00
Zen & Art	\$ 78.00	\$ 73.00	\$ 73.00	\$ 70.00	\$ 70.00	\$ 70.00	\$ 64.00	\$ 60.00	\$ 58.00	\$ 45.00

**2001—MSA--INFORMATION TECHNOLOGY CONSULTING SERVICES**

**USER GUIDE**

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**CONTRACTOR HOURLY RATE SCHEDULES**

**CATEGORY III = MISCELLANEOUS ACTIVITIES**

**SUB-CATEGORY IIIC = TRAINING**

**YEAR 1 RATES**

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CONTRACTOR NAME	HOURLY RATES BY PERSONNEL CLASSIFICATION									
	Senior Project Manager	Project Manager	Senior Technical Leader	Technical Leader	Applications Analyst	Systems Analyst	Senior Programmer	Staff Programmer	Associate Programmer	Instructor
ADS Systems Inc.	\$140.00	\$130.00	\$120.00	\$110.00	\$ 98.00	\$ 98.00	\$105.00	\$ 95.00	\$ 85.00	\$ 95.00
Applied Knowledge	\$115.00	\$105.00	\$115.00	\$105.00	\$ 95.00	\$ 95.00	\$ 95.00	\$ 85.00	\$ 75.00	\$ 75.00
Artech	\$100.00	\$ 85.00	\$ 80.00	\$ 75.00	\$ 67.00	\$ 70.00	\$ 70.00	\$ 65.00	\$ 60.00	\$ 60.00
AssignCorp	\$120.00	\$ 95.00	\$110.00	\$ 90.00	\$ 87.00	\$ 78.00	\$ 78.00	\$ 73.00	\$ 63.00	\$ 63.00
Blackhawk	\$185.00	\$165.00	\$140.00	\$125.00	\$110.00	\$110.00	\$110.00	\$ 90.00	\$ 70.00	\$110.00
Booz Allen	\$185.00	\$170.00	\$135.00	\$110.00	\$100.00	\$105.00	\$115.00	\$105.00	\$ 95.00	\$ 60.00
Eclipse	\$185.00	\$155.00	\$175.00	\$145.00	\$140.00	\$135.00	\$135.00	\$125.00	\$ 95.00	\$145.00
Eskel Porter	\$240.00	\$150.00	\$140.00	\$120.00	\$110.00	\$115.00	\$140.00	\$ 98.00	\$ 80.00	\$ 70.00
FOX Systems, Inc.	\$175.00	\$150.00	\$150.00	\$135.00	\$130.00	\$130.00	\$130.00	\$120.00	\$110.00	\$140.00
Gov Connect	\$180.00	\$165.00	\$118.00	\$ 97.00	\$ 85.00	\$ 85.00	\$115.00	\$ 94.00	\$ 85.00	\$ 80.00
Hansen	\$225.00	\$200.00	\$175.00	\$165.00	\$135.00	\$185.00	\$150.00	\$135.00	\$112.00	\$150.00
InfoPros	\$152.00	\$126.00	\$126.00	\$118.00	\$ 99.00	\$ 99.00	\$ 99.00	\$ 84.00	\$ 64.00	\$ 99.00
Information Integration Innovation (I <sup>3</sup> )	\$150.00	\$140.00	\$130.00	\$120.00	\$120.00	\$115.00	\$125.00	\$115.00	\$110.00	\$130.00
Logicon	\$180.00	\$169.00	\$136.00	\$122.00	\$116.00	\$140.00	\$125.00	\$107.00	\$ 81.00	\$ 54.00
MGT	\$220.00	\$190.00	\$150.00	\$130.00	\$170.00	\$130.00	\$120.00	\$105.00	\$ 95.00	\$150.00
Nat'l Engineering Tech (NET)	\$175.79	\$140.64	\$145.16	\$131.26	\$108.96	\$108.96	\$108.96	\$ 95.61	\$ 77.92	\$ 95.61
Priority Search	\$100.00	\$ 90.00	\$ 80.00	\$ 75.00	\$ 70.00	\$ 89.00	\$ 89.00	\$ 50.00	\$ 45.00	\$ 90.00
R&G	\$175.00	\$155.00	\$135.00	\$125.00	\$110.00	\$135.00	\$125.00	\$115.00	\$105.00	\$145.00
SAIC	\$175.00	\$135.00	\$150.00	\$115.00	\$105.00	\$100.00	\$ 95.00	\$ 90.00	\$ 60.00	\$ 75.00
Shooting Star	\$170.00	\$160.00	\$150.00	\$140.00	\$130.00	\$140.00	\$150.00	\$140.00	\$130.00	\$125.00
Softex Corporation	\$ 90.00	\$ 75.00	\$ 90.00	\$ 80.00	\$ 57.00	\$ 57.00	\$ 80.00	\$ 70.00	\$ 60.00	\$ 40.00
Softmatrix	\$150.00	\$120.00	\$110.00	\$100.0	\$ 80.00	\$ 70.00	\$ 80.00	\$ 70.00	\$ 65.00	\$ 50.00
Sunrise	\$125.00	\$115.00	\$100.00	\$ 90.00	\$ 85.00	\$ 85.00	\$ 85.00	\$ 77.50	\$ 60.00	\$100.00
Synergy	\$215.00	\$190.00	\$175.00	\$150.00	\$150.00	\$135.00	\$150.00	\$135.00	\$105.00	\$ 85.00
TRW	\$187.46	\$145.33	\$135.53	\$113.63	\$107.24	\$ 92.15	\$101.31	\$ 82.71	\$ 70.00	\$ 68.50
Unisys	\$255.00	\$213.00	\$234.00	\$179.00	\$179.00	\$145.00	\$145.00	\$119.00	\$ 94.00	\$183.00
VIP	\$165.00	\$140.00	\$125.00	\$110.00	\$100.00	\$100.00	\$ 90.00	\$ 75.00	\$ 65.00	\$125.00
Zen & Art	\$ 65.00	\$ 60.00	\$ 58.00	\$ 55.00	\$ 55.00	\$ 50.00	\$ 48.00	\$ 45.00	\$ 40.00	\$ 40.00

## USER GUIDE

RFP MSA 01 MA01

CONTRACTOR HOURLY RATE SCHEDULES

CATEGORY III = MISCELLANEOUS ACTIVITIES

SUB-CATEGORY IIIC = TRAINING

**YEAR 2 RATES**

Section IV, Page 38 of 44

CONTRACTOR NAME	HOURLY RATES BY PERSONNEL CLASSIFICATION									
	Senior Project Manager	Project Manager	Senior Technical Leader	Technical Leader	Applications Analyst	Systems Analyst	Senior Programmer	Staff Programmer	Associate Programmer	Instructor
ADS Systems Inc.	\$144.00	\$134.00	\$124.00	\$113.00	\$101.00	\$101.00	\$108.00	\$ 98.00	\$ 88.00	\$ 98.00
Applied Knowledge	\$115.00	\$105.00	\$115.00	\$105.00	\$ 95.00	\$ 95.00	\$ 95.00	\$ 85.00	\$ 75.00	\$ 75.00
Artech	\$103.00	\$ 88.00	\$ 83.00	\$ 78.00	\$ 69.00	\$ 72.00	\$ 72.00	\$ 67.00	\$ 62.00	\$ 62.00
AssignCorp	\$130.00	\$105.00	\$120.00	\$100.00	\$ 97.00	\$ 88.00	\$ 88.00	\$ 80.00	\$ 70.00	\$ 68.00
Blackhawk	\$194.00	\$173.00	\$147.00	\$131.00	\$116.00	\$116.00	\$116.00	\$ 95.00	\$ 74.00	\$116.00
Booz Allen	\$194.00	\$179.00	\$141.00	\$116.00	\$105.00	\$110.00	\$120.00	\$110.00	\$ 99.00	\$ 63.00
Eclipse	\$190.00	\$159.00	\$180.00	\$149.00	\$144.00	\$139.00	\$139.00	\$128.00	\$ 98.00	\$149.00
Eskel Porter	\$248.00	\$155.00	\$145.00	\$124.00	\$114.00	\$119.00	\$145.00	\$101.00	\$ 83.00	\$ 72.00
FOX Systems, Inc.	\$175.00	\$150.00	\$150.00	\$142.00	\$137.00	\$137.00	\$137.00	\$126.00	\$110.00	\$147.00
Gov Connect	\$180.00	\$167.00	\$120.00	\$100.00	\$ 88.00	\$ 88.00	\$115.00	\$ 94.00	\$ 85.00	\$ 82.00
Hansen	\$234.00	\$208.00	\$182.00	\$172.00	\$140.00	\$192.00	\$156.00	\$140.00	\$116.00	\$156.00
InfoPros	\$158.08	\$131.04	\$131.04	\$122.72	\$102.96	\$102.96	\$102.96	\$ 87.36	\$ 66.56	\$102.96
Information Integration Innovation (I <sup>3</sup> )	\$152.00	\$142.00	\$132.00	\$122.00	\$122.00	\$117.00	\$127.00	\$117.00	\$112.00	\$132.00
Logicon	\$186.00	\$175.00	\$141.00	\$126.00	\$120.00	\$145.00	\$129.00	\$111.00	\$ 84.00	\$ 56.00
MGT	\$231.00	\$200.00	\$158.00	\$137.00	\$179.00	\$137.00	\$126.00	\$110.00	\$100.00	\$158.00
Nat'l Engineering Tech (NET)	\$184.58	\$147.67	\$152.42	\$137.82	\$114.41	\$114.41	\$114.41	\$100.39	\$ 81.82	\$100.39
Priority Search	\$ 97.00	\$ 87.30	\$ 77.60	\$ 72.75	\$ 67.90	\$ 86.33	\$ 86.33	\$ 53.35	\$ 43.65	\$ 87.30
R&G	\$187.30	\$165.90	\$144.50	\$133.80	\$117.70	\$144.50	\$133.80	\$123.10	\$112.40	\$155.20
SAIC	\$175.00	\$135.00	\$150.00	\$115.00	\$105.00	\$100.00	\$ 95.00	\$ 90.00	\$ 60.00	\$ 75.00
Shooting Star	\$178.00	\$168.00	\$157.00	\$147.00	\$136.00	\$147.00	\$157.00	\$147.00	\$136.00	\$131.00
Softex Corporation	\$ 90.00	\$ 75.00	\$ 90.00	\$ 80.00	\$ 57.00	\$ 57.00	\$ 80.00	\$ 70.00	\$ 60.00	\$ 40.00
Softmatrix	\$157.00	\$126.00	\$115.00	\$105.00	\$ 84.00	\$ 73.00	\$ 84.00	\$ 73.00	\$ 68.00	\$ 52.00
Sunrise	\$125.00	\$115.00	\$100.00	\$ 90.00	\$ 85.00	\$ 85.00	\$ 85.00	\$ 77.50	\$ 60.00	\$100.00
Synergy	\$225.00	\$199.00	\$183.00	\$157.00	\$157.00	\$141.00	\$157.00	\$141.00	\$110.00	\$ 89.00
TRW	\$198.71	\$154.05	\$143.66	\$120.45	\$113.67	\$ 97.68	\$107.39	\$ 87.67	\$ 74.20	\$ 72.61
Unisys	\$270.00	\$226.00	\$248.00	\$190.00	\$190.00	\$154.00	\$154.00	\$126.00	\$100.00	\$194.00
VIP	\$165.00	\$140.00	\$125.00	\$110.00	\$100.00	\$100.00	\$ 90.00	\$ 75.00	\$ 65.00	\$125.00
Zen & Art	\$ 68.00	\$ 63.00	\$ 62.00	\$ 58.00	\$ 58.00	\$ 53.00	\$ 50.00	\$ 48.00	\$ 42.00	\$ 42.00

## USER GUIDE

RFP MSA 01 MA01

CONTRACTOR HOURLY RATE SCHEDULES

CATEGORY III = MISCELLANEOUS ACTIVITIES

SUB-CATEGORY IIIC = TRAINING

**YEAR 3 RATES**

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CONTRACTOR NAME	HOURLY RATES BY PERSONNEL CLASSIFICATION									
	Senior Project Manager	Project Manager	Senior Technical Leader	Technical Leader	Applications Analyst	Systems Analyst	Senior Programmer	Staff Programmer	Associate Programmer	Instructor
ADS Systems Inc.	\$149.00	\$138.00	\$127.00	\$117.00	\$104.00	\$104.00	\$111.00	\$101.00	\$ 90.00	\$101.00
Applied Knowledge	\$125.00	\$115.00	\$125.00	\$115.00	\$105.00	\$105.00	\$100.00	\$ 90.00	\$ 80.00	\$ 80.00
Artech	\$106.00	\$ 91.00	\$ 86.00	\$ 81.00	\$ 71.00	\$ 74.00	\$ 74.00	\$ 69.00	\$ 64.00	\$ 64.00
AssignCorp	\$140.00	\$115.00	\$130.00	\$110.00	\$107.00	\$ 98.00	\$ 98.00	\$ 87.00	\$ 77.00	\$ 73.00
Blackhawk	\$204.00	\$182.00	\$154.00	\$138.00	\$121.00	\$121.00	\$121.00	\$ 99.00	\$ 77.00	\$121.00
Booz Allen	\$204.00	\$188.00	\$148.00	\$121.00	\$110.00	\$115.00	\$126.00	\$115.00	\$104.00	\$ 66.00
Eclipse	\$195.00	\$163.00	\$185.00	\$153.00	\$148.00	\$143.00	\$143.00	\$132.00	\$101.00	\$153.00
Eskel Porter	\$257.00	\$160.00	\$150.00	\$128.00	\$118.00	\$123.00	\$150.00	\$105.00	\$ 86.00	\$ 75.00
FOX Systems, Inc.	\$184.00	\$158.00	\$158.00	\$149.00	\$143.00	\$143.00	\$143.00	\$132.00	\$121.00	\$154.00
Gov Connect	\$185.00	\$169.00	\$122.00	\$103.00	\$ 91.00	\$ 91.00	\$117.00	\$ 96.00	\$ 87.00	\$ 84.00
Hansen	\$243.00	\$216.00	\$189.00	\$178.00	\$146.00	\$200.00	\$162.00	\$146.00	\$121.00	\$162.00
InfoPros	\$164.40	\$136.28	\$136.28	\$127.63	\$107.08	\$107.08	\$107.08	\$ 90.85	\$ 69.22	\$107.08
Information Integration Innovation (I <sup>3</sup> )	\$154.00	\$144.00	\$134.00	\$124.00	\$124.00	\$119.00	\$129.00	\$119.00	\$114.00	\$134.00
Logicon	\$191.00	\$180.00	\$145.00	\$130.00	\$124.00	\$149.00	\$133.00	\$114.00	\$ 86.00	\$ 58.00
MGT	\$243.00	\$209.00	\$165.00	\$143.00	\$187.00	\$143.00	\$132.00	\$116.00	\$105.00	\$165.00
Nat'l Engineering Tech (NET)	\$193.81	\$155.06	\$160.04	\$144.71	\$120.13	\$120.13	\$120.13	\$105.41	\$ 85.91	\$105.41
Priority Search	\$ 94.00	\$ 84.60	\$ 75.20	\$ 70.50	\$ 65.80	\$ 83.66	\$ 83.66	\$ 51.70	\$ 42.30	\$ 84.60
R&G	\$200.40	\$177.50	\$154.60	\$143.10	\$126.00	\$154.60	\$143.10	\$131.70	\$120.20	\$166.00
SAIC	\$177.00	\$136.00	\$152.00	\$116.00	\$106.00	\$101.00	\$ 96.00	\$ 91.00	\$ 61.00	\$ 76.00
Shooting Star	\$186.00	\$176.00	\$164.00	\$154.00	\$142.00	\$154.00	\$164.00	\$154.00	\$142.00	\$137.00
Softex Corporation	\$ 92.00	\$ 77.00	\$ 92.00	\$ 82.00	\$ 59.00	\$ 59.00	\$ 82.00	\$ 72.00	\$ 62.00	\$ 42.00
Softmatrix	\$165.00	\$132.00	\$121.00	\$110.00	\$ 88.00	\$ 77.00	\$ 88.00	\$ 77.00	\$ 71.00	\$ 55.00
Sunrise	\$131.25	\$120.75	\$105.00	\$ 94.50	\$ 89.25	\$ 89.25	\$ 89.25	\$ 81.38	\$ 63.00	\$105.00
Synergy	\$235.00	\$208.00	\$191.00	\$164.00	\$164.00	\$147.00	\$164.00	\$147.00	\$115.00	\$ 93.00
TRW	\$210.63	\$163.29	\$152.28	\$127.67	\$120.49	\$103.54	\$113.83	\$ 92.93	\$ 78.65	\$ 76.97
Unisys	\$285.00	\$240.00	\$264.00	\$201.00	\$201.00	\$163.00	\$163.00	\$134.00	\$106.00	\$206.00
VIP	\$173.00	\$147.00	\$131.00	\$116.00	\$105.00	\$105.00	\$ 95.00	\$ 79.00	\$ 68.00	\$131.00
Zen & Art	\$ 70.00	\$ 65.00	\$ 65.00	\$ 60.00	\$ 60.00	\$ 55.00	\$ 53.00	\$ 50.00	\$ 46.00	\$ 46.00

**2001—MSA--INFORMATION TECHNOLOGY CONSULTING SERVICES**

**USER GUIDE**

**RFP MSA 01 MA01**

**CONTRACTOR HOURLY RATE SCHEDULES**

**CATEGORY III = MISCELLANEOUS ACTIVITIES**

**SUB-CATEGORY IIIC = TRAINING**

**YEAR 4 RATES**

Section IV, Page 40 of 44

CONTRACTOR NAME	HOURLY RATES BY PERSONNEL CLASSIFICATION									
	Senior Project Manager	Project Manager	Senior Technical Leader	Technical Leader	Applications Analyst	Systems Analyst	Senior Programmer	Staff Programmer	Associate Programmer	Instructor
ADS Systems Inc.	\$153.00	\$142.00	\$131.00	\$120.00	\$107.00	\$107.00	\$115.00	\$104.00	\$ 93.00	\$104.00
Applied Knowledge	\$125.00	\$115.00	\$125.00	\$115.00	\$105.00	\$105.00	\$100.00	\$ 90.00	\$ 80.00	\$ 80.00
Artech	\$109.00	\$ 94.00	\$ 89.00	\$ 84.00	\$ 73.00	\$ 76.00	\$ 76.00	\$ 71.00	\$ 66.00	\$ 66.00
AssignCorp	\$150.00	\$125.00	\$140.00	\$120.00	\$117.00	\$108.00	\$108.00	\$ 94.00	\$ 84.00	\$ 78.00
Blackhawk	\$214.00	\$191.00	\$162.00	\$145.00	\$127.00	\$127.00	\$127.00	\$104.00	\$ 81.00	\$127.00
Booz Allen	\$214.00	\$197.00	\$156.00	\$128.00	\$116.00	\$121.00	\$133.00	\$121.00	\$110.00	\$ 70.00
Eclipse	\$201.00	\$168.00	\$190.00	\$157.00	\$152.00	\$147.00	\$147.00	\$136.00	\$104.00	\$157.00
Eskel Porter	\$266.00	\$166.00	\$155.00	\$132.00	\$122.00	\$127.00	\$155.00	\$109.00	\$ 89.00	\$ 78.00
FOX Systems, Inc.	\$193.00	\$165.00	\$165.00	\$156.00	\$150.00	\$150.00	\$150.00	\$139.00	\$127.00	\$162.00
Gov Connect	\$185.00	\$171.00	\$126.00	\$107.00	\$ 94.00	\$ 94.00	\$117.00	\$ 96.00	\$ 87.00	\$ 86.00
Hansen	\$253.00	\$225.00	\$197.00	\$186.00	\$151.00	\$208.00	\$168.00	\$152.00	\$126.00	\$169.00
InfoPros	\$170.98	\$141.73	\$141.73	\$132.73	\$111.36	\$111.36	\$111.36	\$ 94.49	\$ 72.00	\$111.36
Information Integration Innovation (I <sup>3</sup> )	\$156.00	\$146.00	\$136.00	\$126.00	\$126.00	\$121.00	\$131.00	\$121.00	\$116.00	\$136.00
Logicon	\$197.00	\$185.00	\$149.00	\$134.00	\$127.00	\$153.00	\$137.00	\$117.00	\$ 89.00	\$ 60.00
MGT	\$255.00	\$220.00	\$174.00	\$150.00	\$197.00	\$150.00	\$139.00	\$122.00	\$110.00	\$174.00
Nat'l Engineering Tech (NET)	\$203.50	\$162.81	\$168.04	\$151.95	\$126.13	\$126.13	\$126.13	\$110.68	\$ 90.20	\$110.68
Priority Search	\$ 91.00	\$ 81.90	\$ 72.80	\$ 68.25	\$ 63.70	\$ 80.99	\$ 80.99	\$ 50.05	\$ 40.95	\$ 81.90
R&G	\$214.40	\$189.90	\$165.50	\$153.10	\$134.80	\$165.40	\$153.10	\$140.90	\$128.60	\$177.70
SAIC	\$181.00	\$139.00	\$155.00	\$118.00	\$108.00	\$103.00	\$ 98.00	\$ 93.00	\$ 62.00	\$ 78.00
Shooting Star	\$195.00	\$184.00	\$172.00	\$161.00	\$149.00	\$161.00	\$172.00	\$161.00	\$149.00	\$143.00
Softex Corporation	\$ 92.00	\$ 77.00	\$ 92.00	\$ 82.00	\$ 59.00	\$ 59.00	\$ 82.00	\$ 72.00	\$ 62.00	\$ 42.00
Softmatrix	\$174.00	\$139.00	\$127.00	\$115.00	\$ 92.00	\$ 81.00	\$ 92.00	\$ 81.00	\$ 75.00	\$ 58.00
Sunrise	\$137.81	\$126.79	\$110.25	\$ 99.23	\$ 93.71	\$ 93.71	\$ 93.71	\$ 85.44	\$ 66.15	\$110.25
Synergy	\$246.00	\$217.00	\$200.00	\$171.00	\$171.00	\$154.00	\$171.00	\$154.00	\$120.00	\$ 97.00
TRW	\$223.27	\$173.09	\$161.42	\$135.34	\$127.72	\$109.75	\$120.66	\$ 98.51	\$ 83.37	\$ 81.58
Unisys	\$303.00	\$254.00	\$279.00	\$213.00	\$213.00	\$173.00	\$173.00	\$142.00	\$112.00	\$218.00
VIP	\$173.00	\$147.00	\$131.00	\$116.00	\$105.00	\$105.00	\$ 95.00	\$ 79.00	\$ 68.00	\$131.00
Zen & Art	\$ 73.00	\$ 68.00	\$ 68.00	\$ 63.00	\$ 63.00	\$ 58.00	\$ 55.00	\$ 50.00	\$ 48.00	\$ 48.00



**2001—MSA--INFORMATION TECHNOLOGY CONSULTING SERVICES**

**USER GUIDE**

**RFP MSA 01 MA01**

**CONTRACTOR HOURLY RATE SCHEDULES**

**CATEGORY III = MISCELLANEOUS ACTIVITIES**

**SUB-CATEGORY IIID = REPORT WRITING**

**YEAR 1 RATES**

Section IV, Page 41 of 44

CONTRACTOR NAME	HOURLY RATES BY PERSONNEL CLASSIFICATION									
	Senior Project Manager	Project Manager	Senior Technical Leader	Technical Leader	Applications Analyst	Systems Analyst	Senior Programmer	Staff Programmer	Associate Programmer	Instructor
ADS Systems Inc.	\$140.00	\$130.00	\$115.00	\$105.00	\$ 95.00	\$ 95.00	\$100.00	\$ 90.00	\$ 80.00	\$ 90.00
API	\$150.00	\$120.00	\$120.00	\$105.00	\$ 95.00	\$ 95.00	\$ 95.00	\$ 85.00	\$ 75.00	\$125.00
Applied Knowledge	\$115.00	\$105.00	\$115.00	\$105.00	\$ 95.00	\$ 95.00	\$ 95.00	\$ 85.00	\$ 75.00	\$ 75.00
Artech	\$100.00	\$ 85.00	\$ 80.00	\$ 75.00	\$ 67.00	\$ 70.00	\$ 70.00	\$ 65.00	\$ 60.00	\$ 60.00
AssignCorp	\$120.00	\$ 95.00	\$110.00	\$ 90.00	\$ 85.00	\$ 75.00	\$ 75.00	\$ 70.00	\$ 60.00	\$ 60.00
Auriga Corp.	\$125.00	\$100.00	\$100.00	\$ 90.00	\$ 75.00	\$ 75.00	\$100.00	\$ 90.00	\$ 75.00	\$ 75.00
Blackhawk	\$185.00	\$165.00	\$140.00	\$125.00	\$110.00	\$110.00	\$110.00	\$ 90.00	\$ 70.00	\$110.00
Booz Allen	\$185.00	\$170.00	\$135.00	\$110.00	\$100.00	\$105.00	\$115.00	\$105.00	\$ 95.00	\$ 60.00
Eclipse	\$185.00	\$155.00	\$175.00	\$145.00	\$140.00	\$135.00	\$135.00	\$125.00	\$ 95.00	\$145.00
Eskel Porter	\$240.00	\$150.00	\$140.00	\$120.00	\$110.00	\$115.00	\$140.00	\$ 98.00	\$ 80.00	\$ 70.00
FOX Systems, Inc.	\$175.00	\$150.00	\$150.00	\$135.00	\$130.00	\$130.00	\$130.00	\$120.00	\$110.00	\$140.00
Gov Connect	\$180.00	\$165.00	\$118.00	\$ 97.00	\$ 85.00	\$ 85.00	\$115.00	\$ 94.00	\$ 85.00	\$ 80.00
Hansen	\$225.00	\$200.00	\$175.00	\$165.00	\$135.00	\$185.00	\$150.00	\$135.00	\$112.00	\$150.00
Hubbert	\$175.00	\$168.00	\$150.00	\$137.00	\$ 98.00	\$100.50	\$140.00	\$110.00	\$ 95.00	\$ 97.00
InfoPros	\$152.00	\$126.00	\$126.00	\$118.00	\$ 99.00	\$ 99.00	\$ 99.00	\$ 84.00	\$ 64.00	\$ 99.00
Information Integration Innovation (I <sup>3</sup> )	\$150.00	\$140.00	\$130.00	\$120.00	\$120.00	\$115.00	\$125.00	\$115.00	\$110.00	\$130.00
Logicon	\$180.00	\$169.00	\$136.00	\$122.00	\$116.00	\$140.00	\$125.00	\$107.00	\$ 81.00	\$ 54.00
MGT	\$220.00	\$190.00	\$150.00	\$130.00	\$170.00	\$130.00	\$120.00	\$105.00	\$ 95.00	\$150.00
Nat'l Engineering Tech (NET)	\$175.79	\$140.64	\$145.16	\$131.26	\$108.96	\$108.96	\$108.96	\$ 95.61	\$ 77.92	\$ 95.61
NEX	\$175.00	\$125.00	\$175.00	\$125.00	\$105.00	\$115.00	\$125.00	\$115.00	\$ 90.00	\$ 90.00
Phoenix Group	\$150.00	\$125.00	\$150.00	\$125.00	\$100.00	\$100.00	\$ 80.00	\$ 60.00	\$ 40.00	\$ 30.00
Priority Search	\$100.00	\$ 90.00	\$ 80.00	\$ 75.00	\$ 70.00	\$ 89.00	\$108.00	\$ 87.00	\$ 74.00	\$ 40.00
R&G	\$175.00	\$155.00	\$135.00	\$125.00	\$110.00	\$135.00	\$125.00	\$115.00	\$105.00	\$145.00
RCM	\$185.00	\$150.00	\$ 80.00	\$ 62.00	\$ 85.00	\$125.00	\$105.00	\$ 85.00	\$ 65.00	\$ 88.00
Renne Taylor Consulting	\$255.00	\$225.00	\$200.00	\$175.00	\$ 85.00	\$ 85.00	\$130.00	\$110.00	\$ 80.00	\$225.00
SAIC	\$175.00	\$135.00	\$150.00	\$115.00	\$105.00	\$100.00	\$ 95.00	\$ 90.00	\$ 60.00	\$ 75.00
Setka	\$200.00	\$180.00	\$200.00	\$140.00	\$130.00	\$130.00	\$160.00	\$120.00	\$ 80.00	\$120.00
Shooting Star	\$170.00	\$160.00	\$150.00	\$140.00	\$130.00	\$140.00	\$150.00	\$140.00	\$130.00	\$ 50.00
SKA Consulting	\$175.00	\$166.00	\$152.00	\$140.00	\$135.00	\$125.00	\$ 95.00	\$ 85.00	\$ 80.00	\$ 90.00
Softex Corporation	\$ 90.00	\$ 75.00	\$ 90.00	\$ 80.00	\$ 57.00	\$ 57.00	\$ 80.00	\$ 70.00	\$ 60.00	\$ 40.00
Softmatrix	\$150.00	\$120.00	\$110.00	\$100.00	\$ 80.00	\$ 70.00	\$ 80.00	\$ 70.00	\$ 65.00	\$ 50.00
Sunrise	\$100.00	\$ 85.00	\$ 80.00	\$ 75.00	\$ 75.00	\$ 72.50	\$ 72.50	\$ 70.00	\$ 60.00	\$100.00
Synergy	\$215.00	\$190.00	\$175.00	\$150.00	\$150.00	\$135.00	\$150.00	\$135.00	\$105.00	\$ 85.00
TRW	\$187.46	\$145.33	\$135.53	\$113.63	\$107.24	\$ 92.15	\$101.31	\$ 82.71	\$ 70.00	\$ 68.50
VIP	\$165.00	\$140.00	\$125.00	\$110.00	\$100.00	\$100.00	\$ 90.00	\$ 75.00	\$ 65.00	\$125.00
Zen & Art	\$ 65.00	\$ 60.00	\$ 58.00	\$ 55.00	\$ 55.00	\$ 50.00	\$ 48.00	\$ 45.00	\$ 40.00	\$ 40.00

## 001—MSA--INFORMATION TECHNOLOGY CONSULTING SERVICES

## USER GUIDE

## RFP MSA 01 MA01

CONTRACTOR HOURLY RATE SCHEDULES

## CATEGORY III = MISCELLANEOUS ACTIVITIES

## SUB-CATEGORY IIID = REPORT WRITING

## YEAR 2 RATES

Section IV, Page 42 of 44

CONTRACTOR NAME	HOURLY RATES BY PERSONNEL CLASSIFICATION									
	Senior Project Manager	Project Manager	Senior Technical Leader	Technical Leader	Applications Analyst	Systems Analyst	Senior Programmer	Staff Programmer	Associate Programmer	Instructor
ADS Systems Inc.	\$144.00	\$134.00	\$118.00	\$108.00	\$ 98.00	\$ 98.00	\$103.00	\$ 93.00	\$ 82.00	\$ 93.00
API	\$154.00	\$124.00	\$124.00	\$108.00	\$ 98.00	\$ 98.00	\$ 98.00	\$ 88.00	\$ 77.00	\$129.00
Applied Knowledge	\$115.00	\$105.00	\$115.00	\$105.00	\$ 95.00	\$ 95.00	\$ 95.00	\$ 85.00	\$ 75.00	\$ 75.00
Artech	\$103.00	\$ 88.00	\$ 83.00	\$ 78.00	\$ 69.00	\$ 72.00	\$ 72.00	\$ 67.00	\$ 62.00	\$ 62.00
AssignCorp	\$130.00	\$105.00	\$120.00	\$100.00	\$ 95.00	\$ 80.00	\$ 80.00	\$ 75.00	\$ 65.00	\$ 65.00
Auriga Corp.	\$131.00	\$105.00	\$105.00	\$ 95.00	\$ 79.00	\$ 79.00	\$105.00	\$ 95.00	\$ 79.00	\$ 79.00
Blackhawk	\$194.00	\$173.00	\$147.00	\$131.00	\$116.00	\$116.00	\$116.00	\$ 95.00	\$ 74.00	\$116.00
Booz Allen	\$194.00	\$179.00	\$141.00	\$116.00	\$105.00	\$110.00	\$120.00	\$110.00	\$ 99.00	\$ 63.00
Eclipse	\$190.00	\$159.00	\$180.00	\$149.00	\$144.00	\$139.00	\$139.00	\$128.00	\$ 98.00	\$149.00
Eskel Porter	\$248.00	\$155.00	\$145.00	\$124.00	\$114.00	\$119.00	\$145.00	\$101.00	\$ 83.00	\$ 72.00
FOX Systems, Inc.	\$175.00	\$150.00	\$150.00	\$142.00	\$137.00	\$137.00	\$137.00	\$126.00	\$110.00	\$147.00
Gov Connect	\$180.00	\$167.00	\$120.00	\$100.00	\$ 88.00	\$ 88.00	\$115.00	\$ 94.00	\$ 85.00	\$ 82.00
Hansen	\$234.00	\$208.00	\$182.00	\$172.00	\$140.00	\$192.00	\$156.00	\$140.00	\$116.00	\$156.00
Hubbert	\$183.75	\$176.40	\$157.50	\$143.85	\$102.90	\$105.53	\$147.00	\$115.50	\$ 99.75	\$101.85
InfoPros	\$158.08	\$131.04	\$131.04	\$122.72	\$102.96	\$102.96	\$102.96	\$ 87.36	\$ 66.56	\$102.96
Information Integration Innovation (I <sup>3</sup> )	\$152.00	\$142.00	\$132.00	\$122.00	\$122.00	\$117.00	\$127.00	\$117.00	\$112.00	\$132.00
Logicon	\$186.00	\$175.00	\$141.00	\$126.00	\$120.00	\$145.00	\$129.00	\$111.00	\$ 84.00	\$ 56.00
MGT	\$231.00	\$200.00	\$158.00	\$137.00	\$179.00	\$137.00	\$126.00	\$110.00	\$100.00	\$158.00
Nat'l Engineering Tech (NET)	\$184.58	\$147.67	\$152.42	\$137.82	\$114.41	\$114.41	\$114.41	\$100.39	\$ 81.82	\$100.39
NEX	\$184.00	\$132.00	\$184.00	\$132.00	\$111.00	\$121.00	\$132.00	\$121.00	\$ 95.00	\$ 95.00
Phoenix Group	\$160.00	\$135.00	\$160.00	\$135.00	\$110.00	\$110.00	\$ 90.00	\$ 70.00	\$ 50.00	\$ 40.00
Priority Search	\$ 97.00	\$ 87.30	\$ 77.60	\$ 72.75	\$ 67.90	\$ 86.33	\$104.76	\$ 84.39	\$ 71.78	\$ 38.80
R&G	\$187.30	\$165.90	\$144.50	\$133.80	\$117.70	\$144.50	\$133.80	\$123.10	\$112.40	\$155.20
RCM	\$189.00	\$153.00	\$ 85.00	\$ 65.00	\$ 88.00	\$129.00	\$109.00	\$ 88.00	\$ 67.00	\$ 91.00
Renne Taylor Consulting	\$260.00	\$235.00	\$210.00	\$180.00	\$ 90.00	\$ 90.00	\$135.00	\$115.00	\$ 85.00	\$235.00
SAIC	\$175.00	\$135.00	\$150.00	\$115.00	\$105.00	\$100.00	\$ 95.00	\$ 90.00	\$ 60.00	\$ 75.00
Setka	\$210.00	\$190.00	\$210.00	\$150.00	\$140.00	\$140.00	\$170.00	\$130.00	\$ 90.00	\$130.00
Shooting Star	\$178.00	\$168.00	\$157.00	\$147.00	\$136.00	\$147.00	\$157.00	\$147.00	\$136.00	\$ 50.00
SKA Consulting	\$175.00	\$166.00	\$152.00	\$140.00	\$135.00	\$125.00	\$ 95.00	\$ 85.00	\$ 80.00	\$ 90.00
Softex Corporation	\$ 90.00	\$ 75.00	\$ 90.00	\$ 80.00	\$ 57.00	\$ 57.00	\$ 80.00	\$ 70.00	\$ 60.00	\$ 40.00
Softmatrix	\$157.00	\$126.00	\$115.00	\$105.00	\$ 84.00	\$ 73.00	\$ 84.00	\$ 73.00	\$ 68.00	\$ 52.00
Sunrise	\$100.00	\$ 85.00	\$ 80.00	\$ 75.00	\$ 75.00	\$ 72.50	\$ 72.50	\$ 70.00	\$ 60.00	\$100.00
Synergy	\$225.00	\$199.00	\$183.00	\$157.00	\$157.00	\$141.00	\$157.00	\$141.00	\$110.00	\$ 89.00
TRW	\$198.71	\$154.05	\$143.66	\$120.45	\$113.67	\$ 97.68	\$107.39	\$ 87.67	\$ 74.20	\$ 72.61
VIP	\$165.00	\$140.00	\$125.00	\$110.00	\$100.00	\$100.00	\$ 90.00	\$ 75.00	\$ 65.00	\$125.00
Zen & Art	\$ 68.00	\$ 63.00	\$ 62.00	\$ 58.00	\$ 58.00	\$ 53.00	\$ 50.00	\$ 48.00	\$ 42.00	\$ 42.00

**2001—MSA--INFORMATION TECHNOLOGY CONSULTING SERVICES**

**USER GUIDE**

**RFP MSA 01 MA01**

**CONTRACTOR HOURLY RATE SCHEDULES**

**CATEGORY III = MISCELLANEOUS ACTIVITIES**

**SUB-CATEGORY IIID = REPORT WRITING**

**YEAR 3 RATES**

Section IV, Page 43 of 44

CONTRACTOR NAME	HOURLY RATES BY PERSONNEL CLASSIFICATION									
	Senior Project Manager	Project Manager	Senior Technical Leader	Technical Leader	Applications Analyst	Systems Analyst	Senior Programmer	Staff Programmer	Associate Programmer	Instructor
ADS Systems Inc.	\$149.00	\$138.00	\$122.00	\$111.00	\$101.00	\$101.00	\$106.00	\$ 95.00	\$ 85.00	\$ 95.00
API	\$159.00	\$127.00	\$127.00	\$111.00	\$101.00	\$101.00	\$101.00	\$ 90.00	\$ 80.00	\$133.00
Applied Knowledge	\$125.00	\$115.00	\$125.00	\$115.00	\$105.00	\$105.00	\$100.00	\$ 90.00	\$ 80.00	\$ 80.00
Artech	\$106.00	\$ 91.00	\$ 86.00	\$ 81.00	\$ 71.00	\$ 74.00	\$ 74.00	\$ 69.00	\$ 64.00	\$ 64.00
AssignCorp	\$140.00	\$115.00	\$130.00	\$110.00	\$105.00	\$ 85.00	\$ 85.00	\$ 80.00	\$ 70.00	\$ 70.00
Auriga Corp.	\$138.00	\$110.00	\$110.00	\$ 99.00	\$ 83.00	\$ 83.00	\$110.00	\$ 99.00	\$ 83.00	\$ 83.00
Blackhawk	\$204.00	\$182.00	\$154.00	\$138.00	\$121.00	\$121.00	\$121.00	\$ 99.00	\$ 77.00	\$121.00
Booz Allen	\$204.00	\$188.00	\$148.00	\$121.00	\$110.00	\$115.00	\$126.00	\$115.00	\$104.00	\$ 66.00
Eclipse	\$195.00	\$163.00	\$185.00	\$153.00	\$148.00	\$143.00	\$143.00	\$132.00	\$101.00	\$153.00
Eskel Porter	\$257.00	\$160.00	\$150.00	\$128.00	\$118.00	\$123.00	\$150.00	\$105.00	\$ 86.00	\$ 75.00
FOX Systems, Inc.	\$184.00	\$158.00	\$158.00	\$149.00	\$143.00	\$143.00	\$143.00	\$132.00	\$121.00	\$154.00
Gov Connect	\$185.00	\$169.00	\$122.00	\$103.00	\$ 91.00	\$ 91.00	\$117.00	\$ 96.00	\$ 87.00	\$ 84.00
Hansen	\$243.00	\$216.00	\$189.00	\$178.00	\$146.00	\$200.00	\$162.00	\$146.00	\$121.00	\$162.00
Hubbert	\$192.94	\$185.22	\$165.38	\$151.04	\$108.05	\$110.80	\$154.35	\$121.28	\$104.74	\$106.94
InfoPros	\$164.40	\$136.28	\$136.28	\$127.63	\$107.08	\$107.08	\$107.08	\$ 90.85	\$ 69.22	\$107.08
Information Integration Innovation (I <sup>3</sup> )	\$154.00	\$144.00	\$134.00	\$124.00	\$124.00	\$119.00	\$129.00	\$119.00	\$114.00	\$134.00
Logicon	\$191.00	\$180.00	\$145.00	\$130.00	\$124.00	\$149.00	\$133.00	\$114.00	\$ 86.00	\$ 58.00
MGT	\$243.00	\$209.00	\$165.00	\$143.00	\$187.00	\$143.00	\$132.00	\$116.00	\$105.00	\$165.00
Nat'l Engineering Tech (NET)	\$193.81	\$155.06	\$160.04	\$144.71	\$120.13	\$120.13	\$120.13	\$105.41	\$ 85.91	\$105.41
NEX	\$194.00	\$139.00	\$194.00	\$139.00	\$117.00	\$128.00	\$139.00	\$128.00	\$100.00	\$100.00
Phoenix Group	\$170.00	\$145.00	\$170.00	\$145.00	\$120.00	\$120.00	\$100.00	\$ 80.00	\$ 60.00	\$ 50.00
Priority Search	\$ 94.00	\$ 84.60	\$ 75.20	\$ 70.50	\$ 65.80	\$ 83.66	\$101.52	\$ 81.78	\$ 69.56	\$ 37.60
R&G	\$200.40	\$177.50	\$154.60	\$143.10	\$126.00	\$154.60	\$143.10	\$131.70	\$120.20	\$166.00
RCM	\$193.00	\$159.00	\$ 89.00	\$ 68.00	\$ 91.00	\$134.00	\$113.00	\$ 91.00	\$ 71.00	\$ 95.00
Renne Taylor Consulting	\$270.00	\$245.00	\$220.00	\$185.00	\$ 95.00	\$ 95.00	\$140.00	\$120.00	\$ 90.00	\$245.00
SAIC	\$177.00	\$136.00	\$152.00	\$116.00	\$106.00	\$101.00	\$ 96.00	\$ 91.00	\$ 61.00	\$ 76.00
Setka	\$220.00	\$200.00	\$220.00	\$160.00	\$150.00	\$150.00	\$180.00	\$140.00	\$100.00	\$140.00
Shooting Star	\$186.00	\$176.00	\$164.00	\$154.00	\$142.00	\$154.00	\$164.00	\$154.00	\$142.00	\$ 50.00
SKA Consulting	\$175.00	\$166.00	\$152.00	\$140.00	\$135.00	\$125.00	\$ 95.00	\$ 85.00	\$ 80.00	\$ 90.00
Softex Corporation	\$ 92.00	\$ 77.00	\$ 92.00	\$ 82.00	\$ 59.00	\$ 59.00	\$ 82.00	\$ 72.00	\$ 62.00	\$ 42.00
Softmatrix	\$165.00	\$132.00	\$121.00	\$110.00	\$ 88.00	\$ 77.00	\$ 88.00	\$ 77.00	\$ 71.00	\$ 55.00
Sunrise	\$105.00	\$ 89.25	\$ 84.00	\$ 78.75	\$ 78.75	\$ 76.13	\$ 76.13	\$ 73.50	\$ 63.00	\$105.00
Synergy	\$235.00	\$208.00	\$191.00	\$164.00	\$164.00	\$147.00	\$164.00	\$147.00	\$115.00	\$ 93.00
TRW	\$210.63	\$163.29	\$152.28	\$127.67	\$120.49	\$103.54	\$113.83	\$ 92.93	\$ 78.65	\$ 76.97
VIP	\$173.00	\$147.00	\$131.00	\$116.00	\$105.00	\$105.00	\$ 95.00	\$ 79.00	\$ 68.00	\$131.00
Zen & Art	\$ 70.00	\$ 65.00	\$ 65.00	\$ 60.00	\$ 60.00	\$ 55.00	\$ 53.00	\$ 50.00	\$ 46.00	\$ 46.00

**2001—MSA--INFORMATION TECHNOLOGY CONSULTING SERVICES**  
**USER GUIDE**  
**RFP MSA 01 MA01**  
**CONTRACTOR HOURLY RATE SCHEDULES**  
**CATEGORY III = MISCELLANEOUS ACTIVITIES**  
**SUB-CATEGORY IIID = REPORT WRITING**  
**YEAR 4 RATES**

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CONTRACTOR NAME	HOURLY RATES BY PERSONNEL CLASSIFICATION									
	Senior Project Manager	Project Manager	Senior Technical Leader	Technical Leader	Applications Analyst	Systems Analyst	Senior Programmer	Staff Programmer	Associate Programmer	Instructor
ADS Systems Inc.	\$153.00	\$142.00	\$126.00	\$115.00	\$104.00	\$104.00	\$109.00	\$ 98.00	\$ 87.00	\$ 98.00
API	\$164.00	\$131.00	\$131.00	\$115.00	\$104.00	\$104.00	\$104.00	\$ 93.00	\$ 82.00	\$137.00
Applied Knowledge	\$125.00	\$115.00	\$125.00	\$115.00	\$105.00	\$105.00	\$100.00	\$ 90.00	\$ 80.00	\$ 80.00
Artech	\$109.00	\$ 94.00	\$ 89.00	\$ 84.00	\$ 73.00	\$ 76.00	\$ 76.00	\$ 71.00	\$ 66.00	\$ 66.00
AssignCorp	\$150.00	\$125.00	\$140.00	\$120.00	\$115.00	\$ 90.00	\$ 90.00	\$ 85.00	\$ 75.00	\$ 75.00
Auriga Corp.	\$145.00	\$116.00	\$116.00	\$104.00	\$ 87.00	\$ 87.00	\$116.00	\$104.00	\$ 87.00	\$ 87.00
Blackhawk	\$214.00	\$191.00	\$162.00	\$145.00	\$127.00	\$127.00	\$127.00	\$104.00	\$ 81.00	\$127.00
Booz Allen	\$214.00	\$197.00	\$156.00	\$128.00	\$116.00	\$121.00	\$133.00	\$121.00	\$110.00	\$ 70.00
Eclipse	\$201.00	\$168.00	\$190.00	\$157.00	\$152.00	\$147.00	\$147.00	\$136.00	\$104.00	\$157.00
Eskel Porter	\$266.00	\$166.00	\$155.00	\$132.00	\$122.00	\$127.00	\$155.00	\$109.00	\$ 89.00	\$ 78.00
FOX Systems, Inc.	\$193.00	\$165.00	\$165.00	\$156.00	\$150.00	\$150.00	\$150.00	\$139.00	\$127.00	\$162.00
Gov Connect	\$185.00	\$171.00	\$126.00	\$107.00	\$ 94.00	\$ 94.00	\$117.00	\$ 96.00	\$ 87.00	\$ 86.00
Hansen	\$253.00	\$225.00	\$197.00	\$186.00	\$151.00	\$208.00	\$168.00	\$152.00	\$126.00	\$169.00
Hubbert	\$202.58	\$194.48	\$173.64	\$158.59	\$113.45	\$116.34	\$162.07	\$127.34	\$109.97	\$112.29
InfoPros	\$170.98	\$141.73	\$141.73	\$132.73	\$111.36	\$111.36	\$111.36	\$ 94.49	\$ 72.00	\$111.36
Information Integration Innovation (I <sup>3</sup> )	\$156.00	\$146.00	\$136.00	\$126.00	\$126.00	\$121.00	\$131.00	\$121.00	\$116.00	\$136.00
Logicon	\$197.00	\$185.00	\$149.00	\$134.00	\$127.00	\$153.00	\$137.00	\$117.00	\$ 89.00	\$ 60.00
MGT	\$255.00	\$220.00	\$174.00	\$150.00	\$197.00	\$150.00	\$139.00	\$122.00	\$110.00	\$174.00
Nat'l Engineering Tech (NET)	\$203.50	\$162.81	\$168.04	\$151.95	\$126.13	\$126.13	\$126.13	\$110.68	\$ 90.20	\$110.68
NEX	\$204.00	\$146.00	\$204.00	\$146.00	\$123.00	\$135.00	\$146.00	\$135.00	\$105.00	\$105.00
Phoenix Group	\$180.00	\$155.00	\$180.00	\$155.00	\$130.00	\$130.00	\$110.00	\$ 90.00	\$ 70.00	\$ 60.00
Priority Search	\$ 91.00	\$ 81.90	\$ 72.80	\$ 68.25	\$ 63.70	\$ 80.99	\$ 98.28	\$ 79.17	\$ 67.34	\$ 36.40
R&G	\$214.40	\$189.90	\$165.50	\$153.10	\$134.80	\$165.40	\$153.10	\$140.90	\$128.60	\$177.70
RCM	\$210.00	\$167.00	\$ 93.00	\$ 71.00	\$ 95.00	\$139.00	\$117.00	\$ 95.00	\$ 75.00	\$100.00
Renne Taylor Consulting	\$280.00	\$255.00	\$230.00	\$190.00	\$100.00	\$100.00	\$145.00	\$125.00	\$ 95.00	\$255.00
SAIC	\$181.00	\$139.00	\$155.00	\$118.00	\$108.00	\$103.00	\$ 98.00	\$ 93.00	\$ 62.00	\$ 78.00
Setka	\$230.00	\$210.00	\$230.00	\$170.00	\$160.00	\$160.00	\$190.00	\$150.00	\$110.00	\$150.00
Shooting Star	\$195.00	\$184.00	\$172.00	\$161.00	\$149.00	\$161.00	\$172.00	\$161.00	\$149.00	\$ 50.00
SKA Consulting	\$175.00	\$166.00	\$152.00	\$140.00	\$135.00	\$125.00	\$ 95.00	\$ 85.00	\$ 80.00	\$ 90.00
Softex Corporation	\$ 92.00	\$ 77.00	\$ 92.00	\$ 82.00	\$ 59.00	\$ 59.00	\$ 82.00	\$ 72.00	\$ 62.00	\$ 42.00
Softmatrix	\$174.00	\$139.00	\$127.00	\$115.00	\$ 92.00	\$ 81.00	\$ 92.00	\$ 81.00	\$ 75.00	\$ 58.00
Sunrise	\$110.25	\$ 93.71	\$ 88.20	\$ 82.69	\$ 82.69	\$ 79.93	\$ 79.93	\$ 77.18	\$ 66.15	\$110.25
Synergy	\$246.00	\$217.00	\$200.00	\$171.00	\$171.00	\$154.00	\$171.00	\$154.00	\$120.00	\$ 97.00
TRW	\$223.27	\$173.09	\$161.42	\$135.34	\$127.72	\$109.75	\$120.66	\$ 98.51	\$ 83.37	\$ 81.58
VIP	\$173.00	\$147.00	\$131.00	\$116.00	\$105.00	\$105.00	\$ 95.00	\$ 79.00	\$ 68.00	\$131.00
Zen & Art	\$ 73.00	\$ 68.00	\$ 68.00	\$ 63.00	\$ 63.00	\$ 58.00	\$ 55.00	\$ 50.00	\$ 48.00	\$ 48.00